## Economic & Market Outlook: It All Depends On Your Time Horizon

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#### February 2023

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ALC: UNDER STREET

Sector .

Federated Equity Management Company of Pennsylvania



23-400151 (2/23)

#### Federated Hermes Forecast

Views are as of January 13, 2023

	2016A	2017A	2018A	2019A	2020A	2021A	2022E	2023E	2024E
Real GDP	1.70%	2.30%	3.00%	2.20%	(3.50)%	5.90%	2.00%	0.60%	N/A
Core CPI	2.20%	1.80%	2.20%	2.30%	1.60%	5.50%	5.70%	3.70%	2.50%
Core PCE	1.80%	1.60%	2.00%	1.60%	1.50%	4.90%	4.70%	3.30%	2.00%
Benchmark 10yr Treasury Yield	2.50%	2.40%	2.68%	1.92%	0.92%	1.51%	3.75%	3.25%	3.00%
Fed Funds Rate (upper band)	0.75%	1.50%	2.50%	1.75%	0.25%	0.25%	4.50%	5.25%	4.00%
S&P 500 EPS	\$119	\$133	\$163	\$167	\$137	\$209	\$220	\$200	\$240
Target Forward P/E	16.8x	16.4x	15.0x	23.6x	18.0x	21.7x	19.5x	17.9x	N/A
S&P 500 Target Price	2,239	2,674	2,507	3,231	3,756	4,766	3,900	4,300	N/A

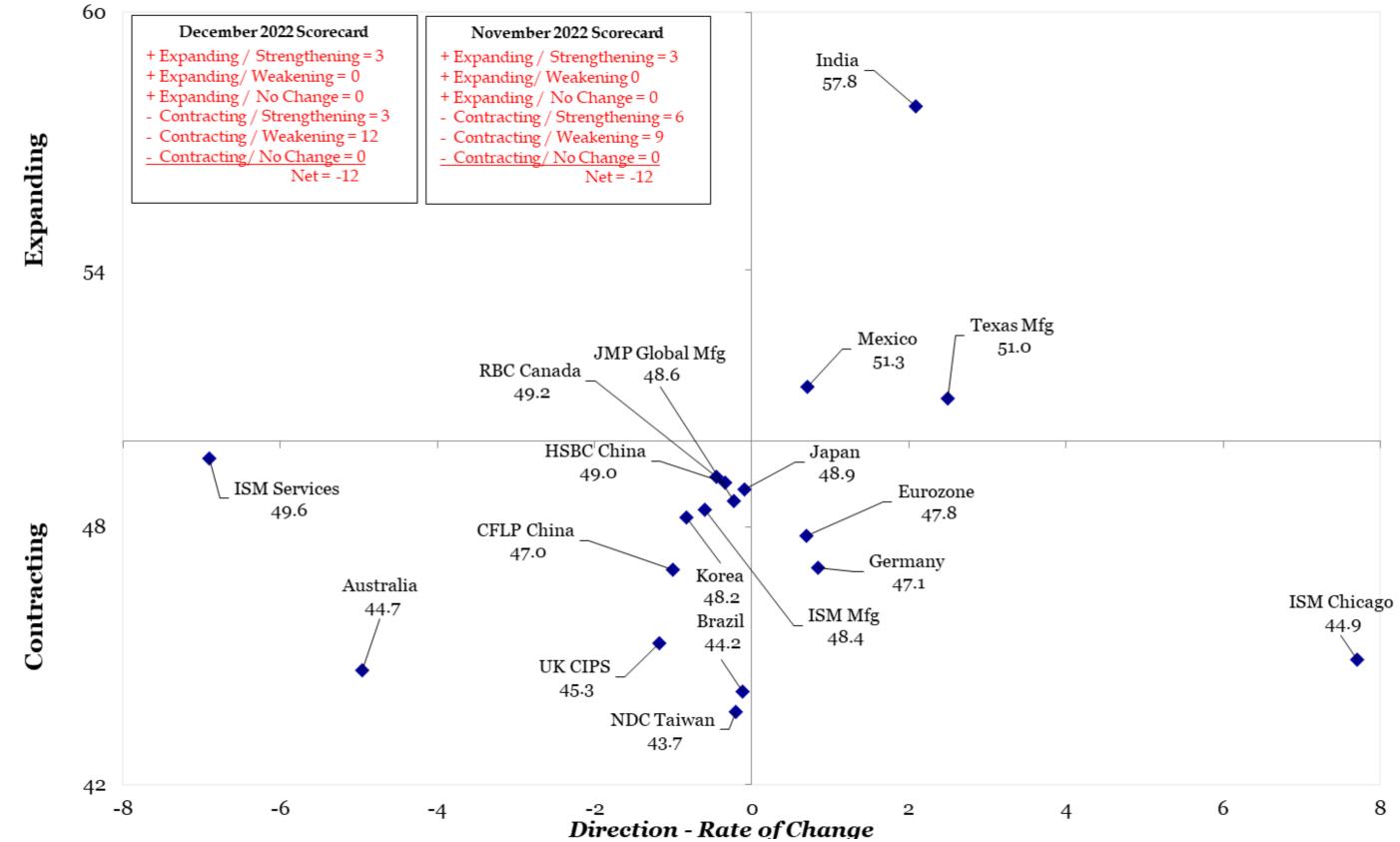
PCE = Personal Consumption Expenditures. 2016, 2017, 2018, 2019, 2020 and 2021 are actual. Views are as of the date indicated and are subject to change based on market conditions and other factors. These views should not be construed as a recommendation for any specific security or sector. Source: Federated Hermes and the Commerce Department.



### Synchronous Global Recession. Can The U.S. Escape It?

#### Global Economy Scorecard as of December 2022

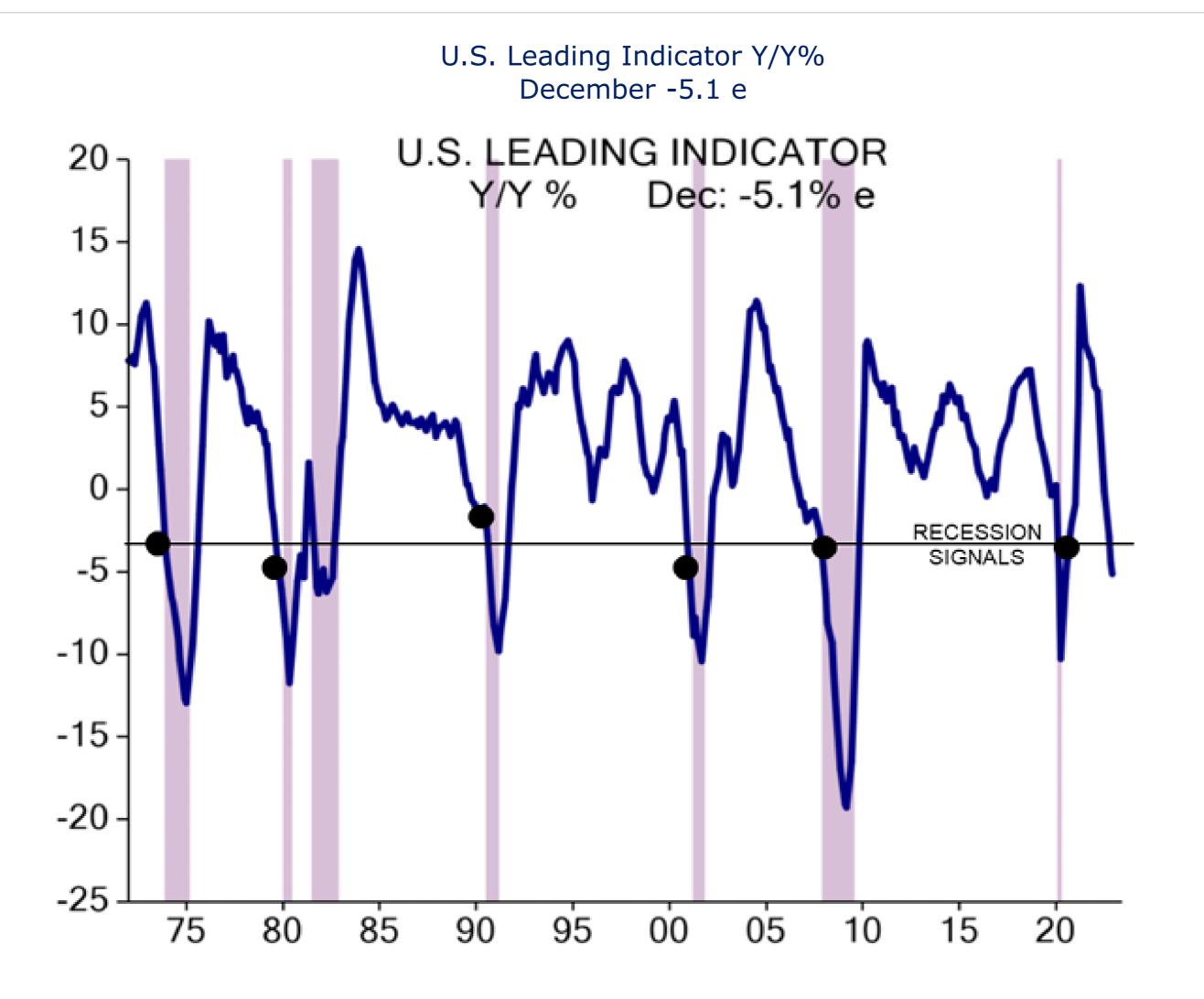




#### Strengthening



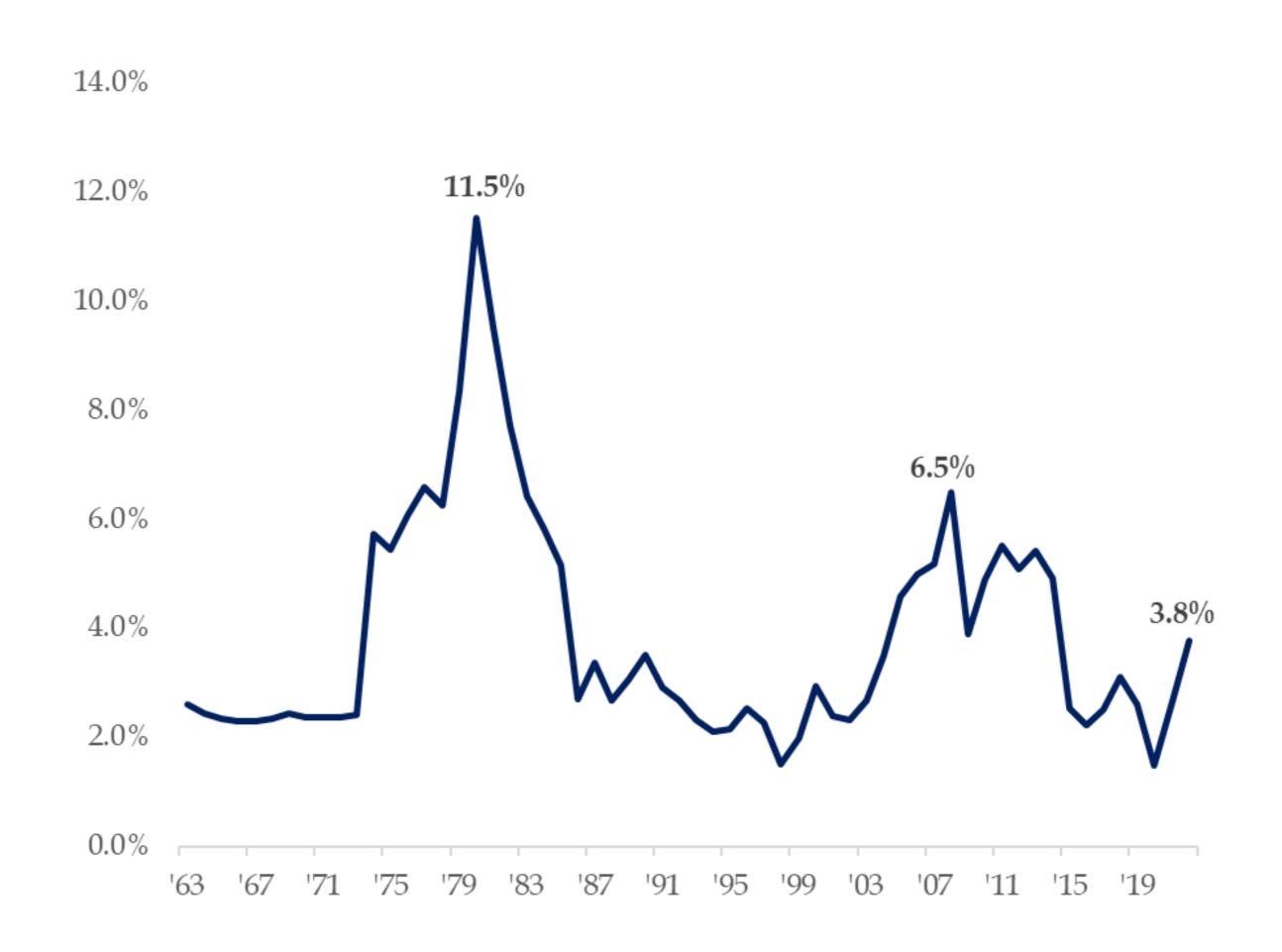
### Probably Not.



Source: Piper Sandler. Data as of December 23, 2022 Note: Shaded bars indicate recessions



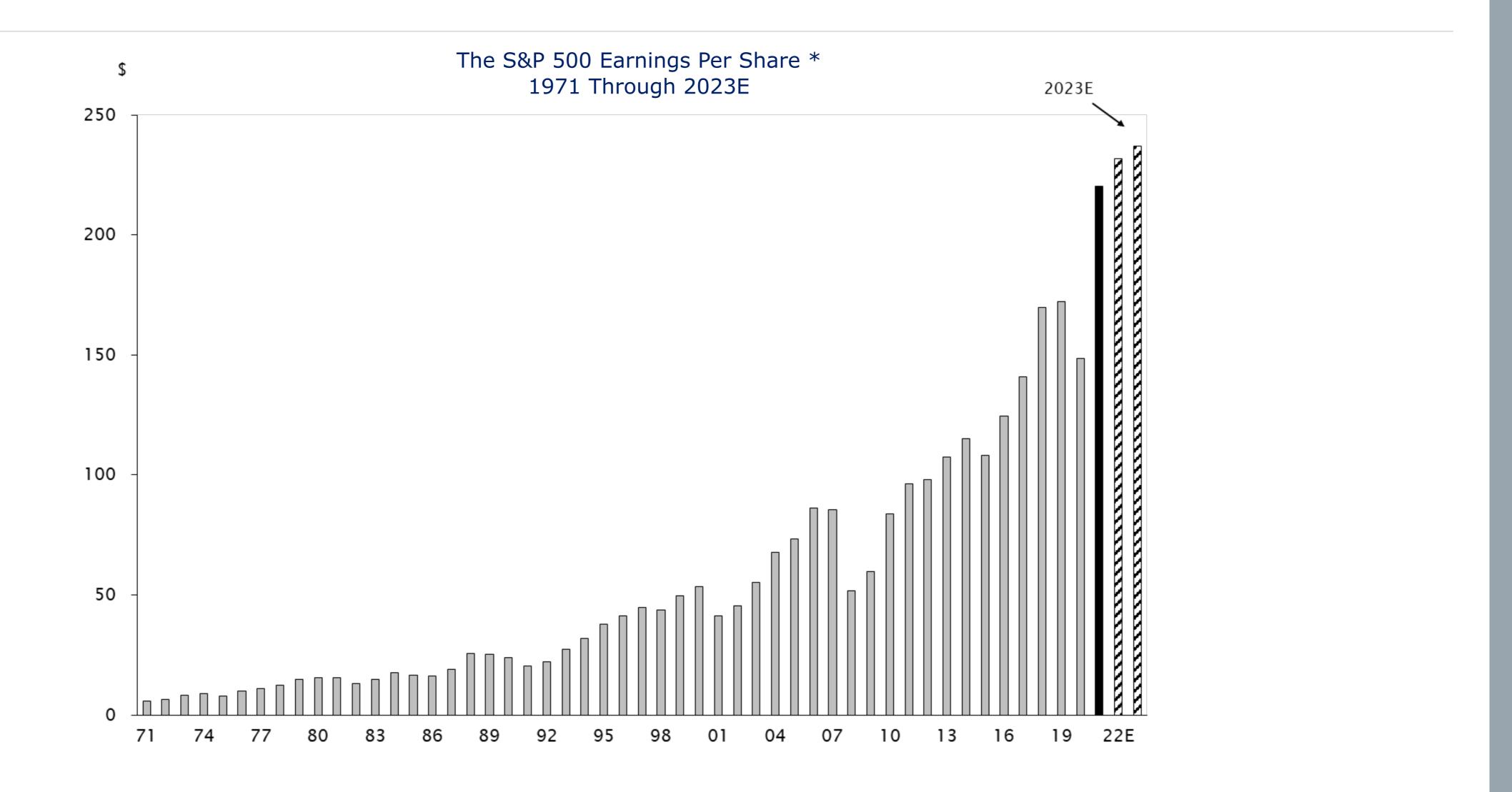
## 1970s Redux? Not As Vulnerable To Energy Costs Now



Estimated Energy Expenditure As A Percent of Disposable Income



## The Earnings Have Been Extraordinary

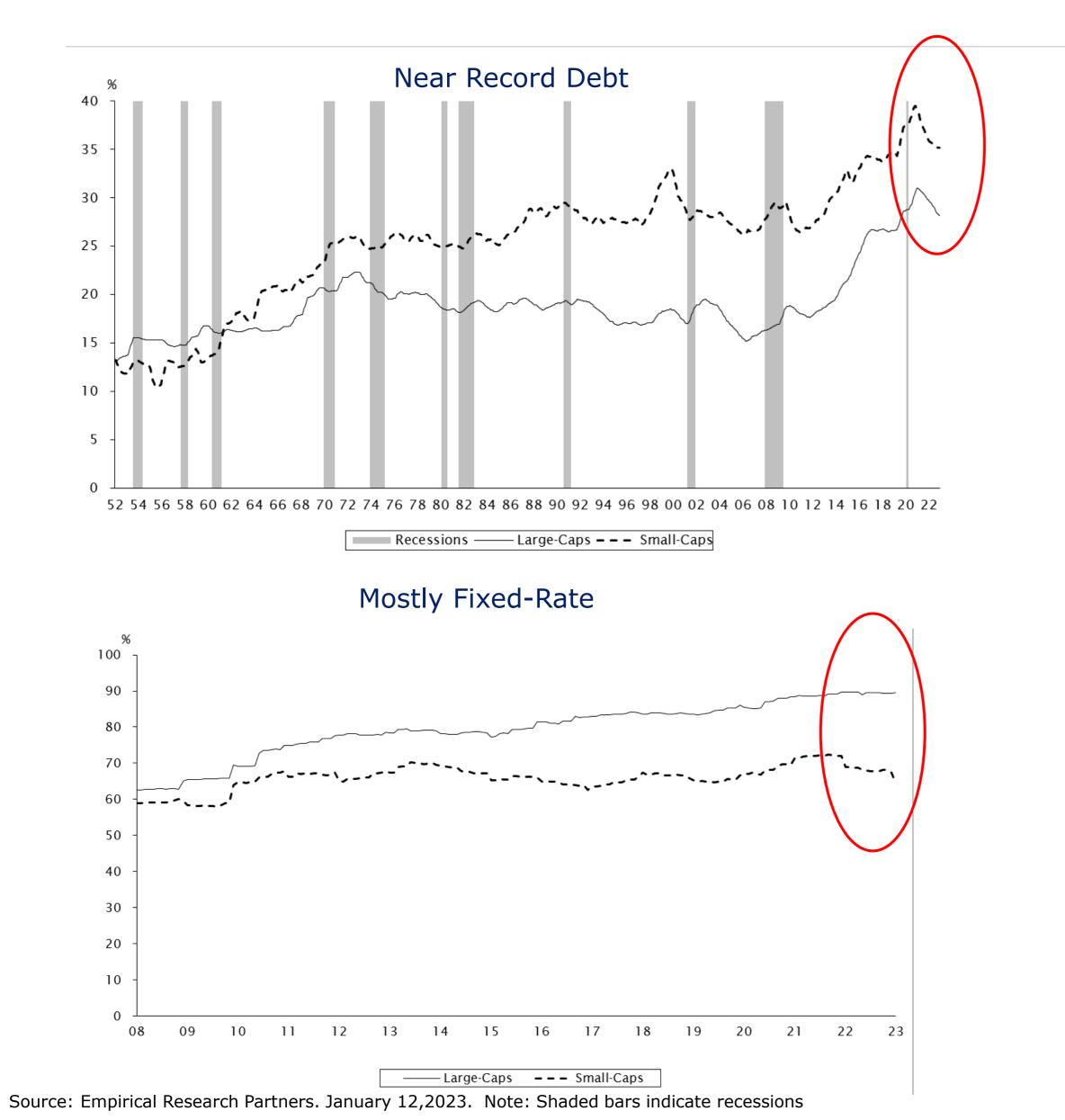


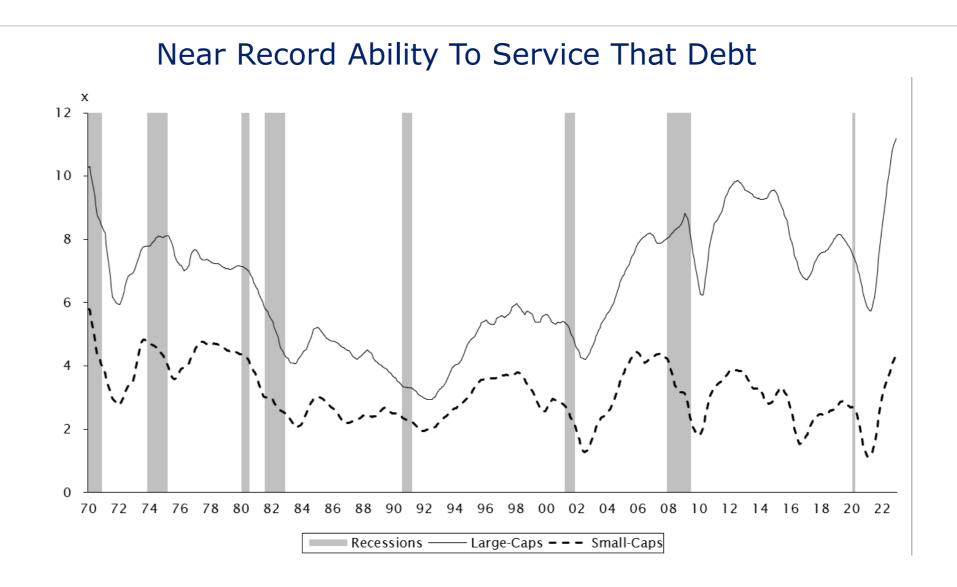
Source: Empirical Research Partners Analysis and Estimates, November 4, 2022 \*-Based on a roll-up of analyst estimates.

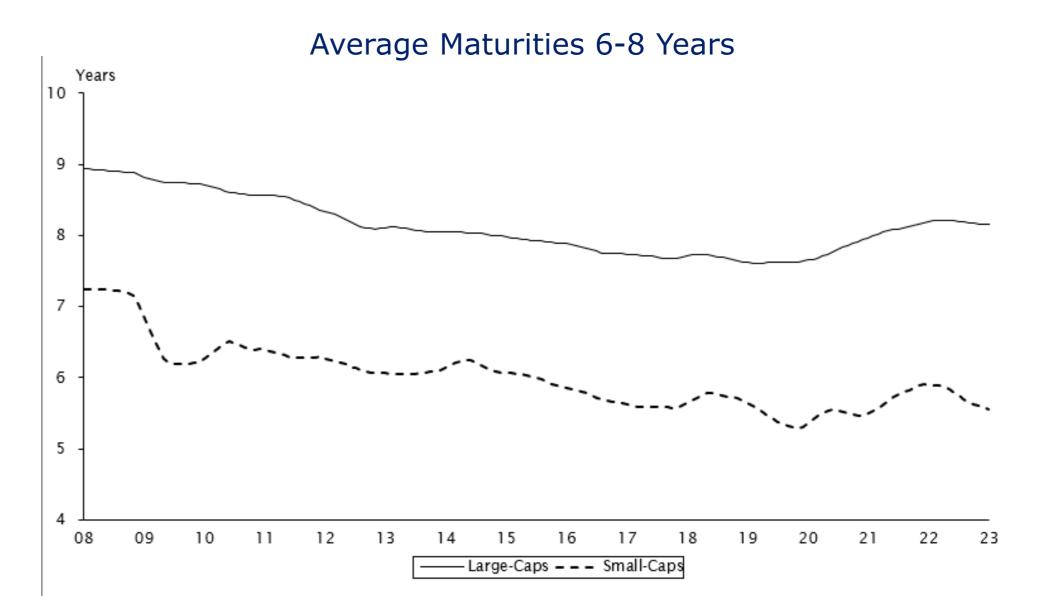


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#### Corporate Debt Is Manageable



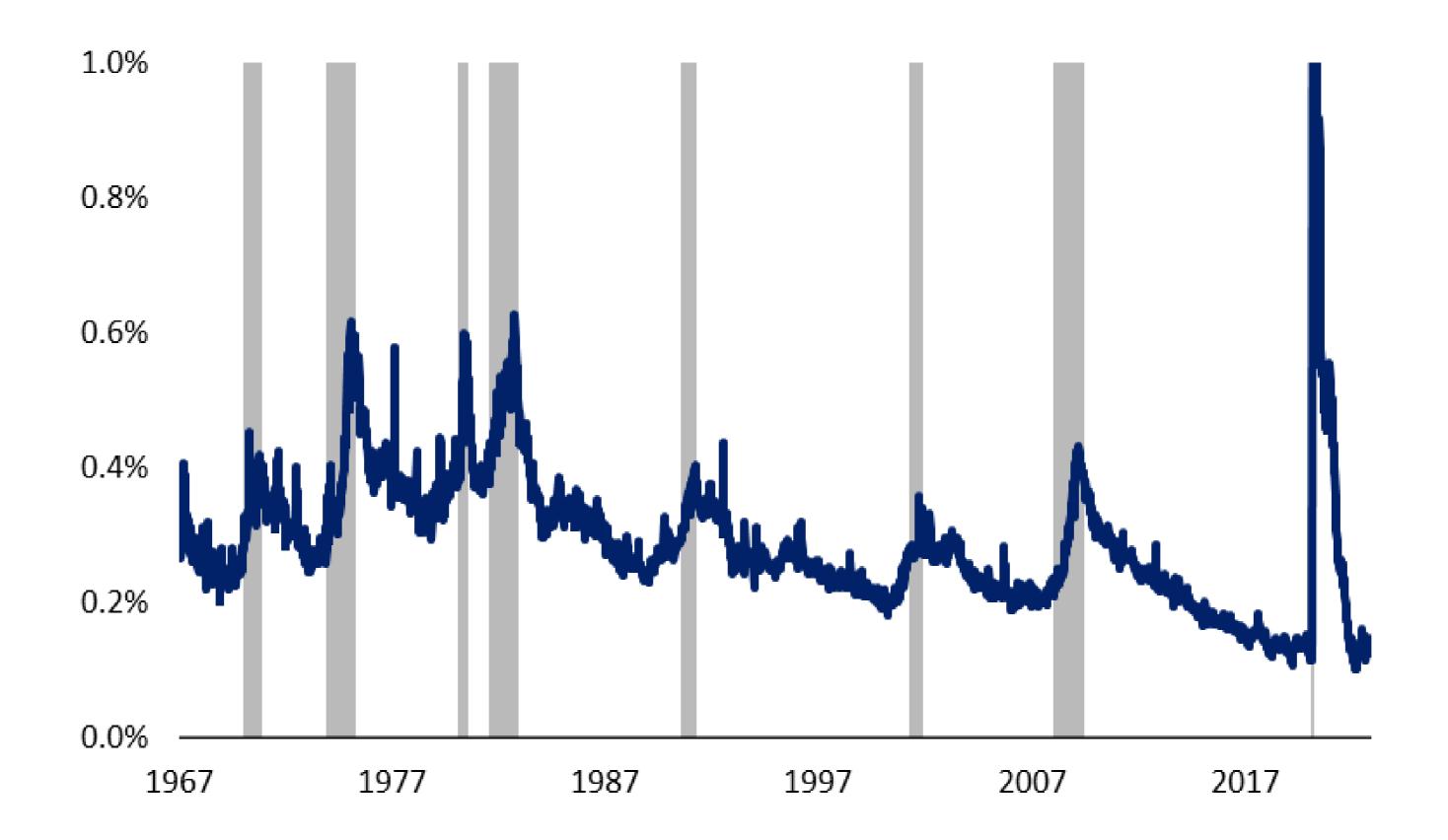






#### 1970s Redux? Employees Quitting Their Jobs At Highest Rate Since The Late 1970s

Initial Jobless Claims As A Share of The Labor Force

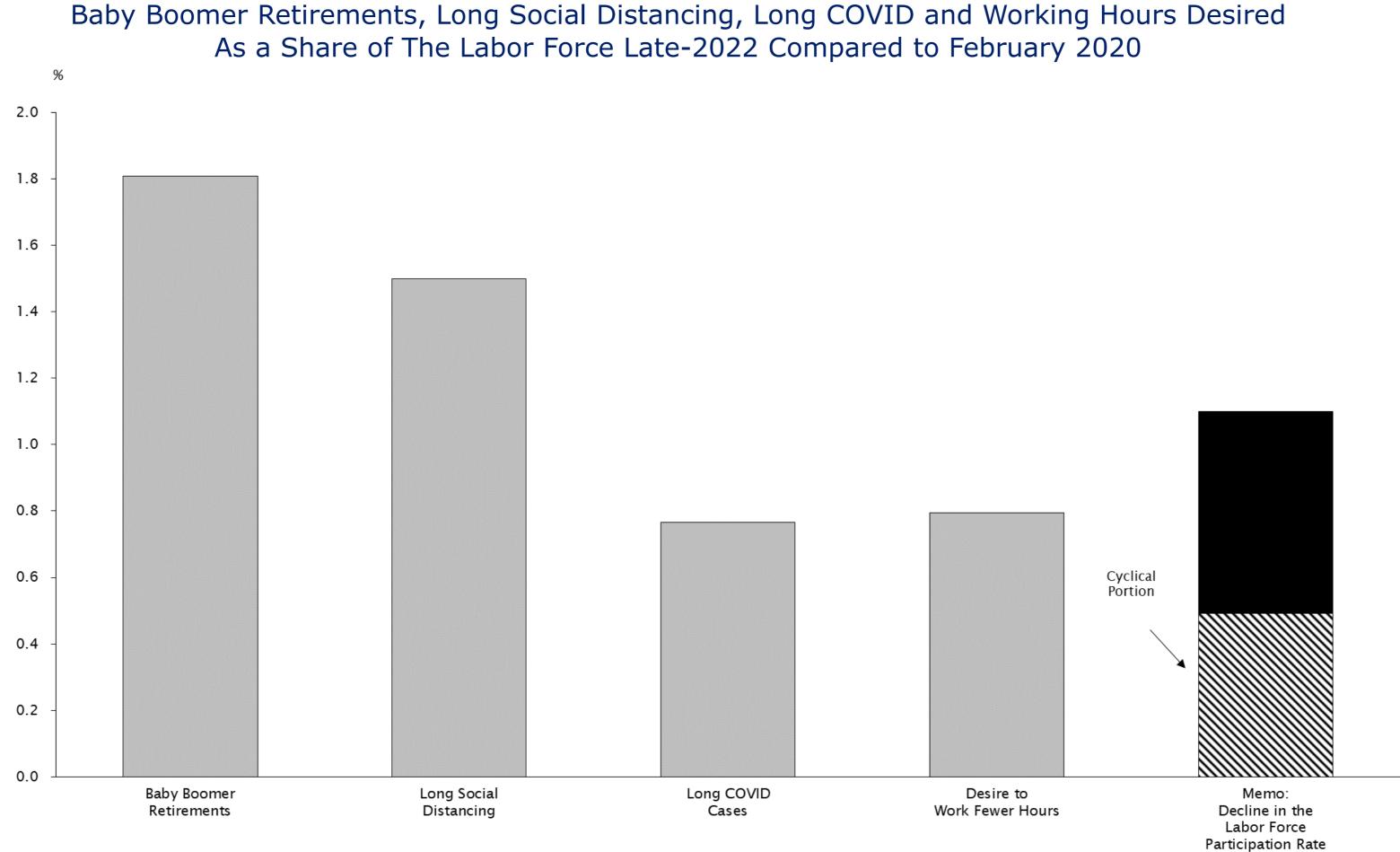


Source: Department of Labor, Bureau of Labor Statistics, Haver Analytics, BofA Global Research. January 6, 2023



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### Where Are All The Workers?



Source: Bureau of Labor Statistics, Brookings Institute, Federal Reserve Bank of Minneapolis, Federal Reserve Bank of Kansas City, Barrero, J. M., Bloom, N. and Steven J. Davis, 2022. "Long Social Distancing," Working Paper; Faberman R.J., Mueller, A.I. and Aysegul Sahin, 2022. Has the Willingness to Work Fallen During the COVID Pandemic?" Working Paper, Survey of Consumer Expectations, Empirical Research Partners Analysis.

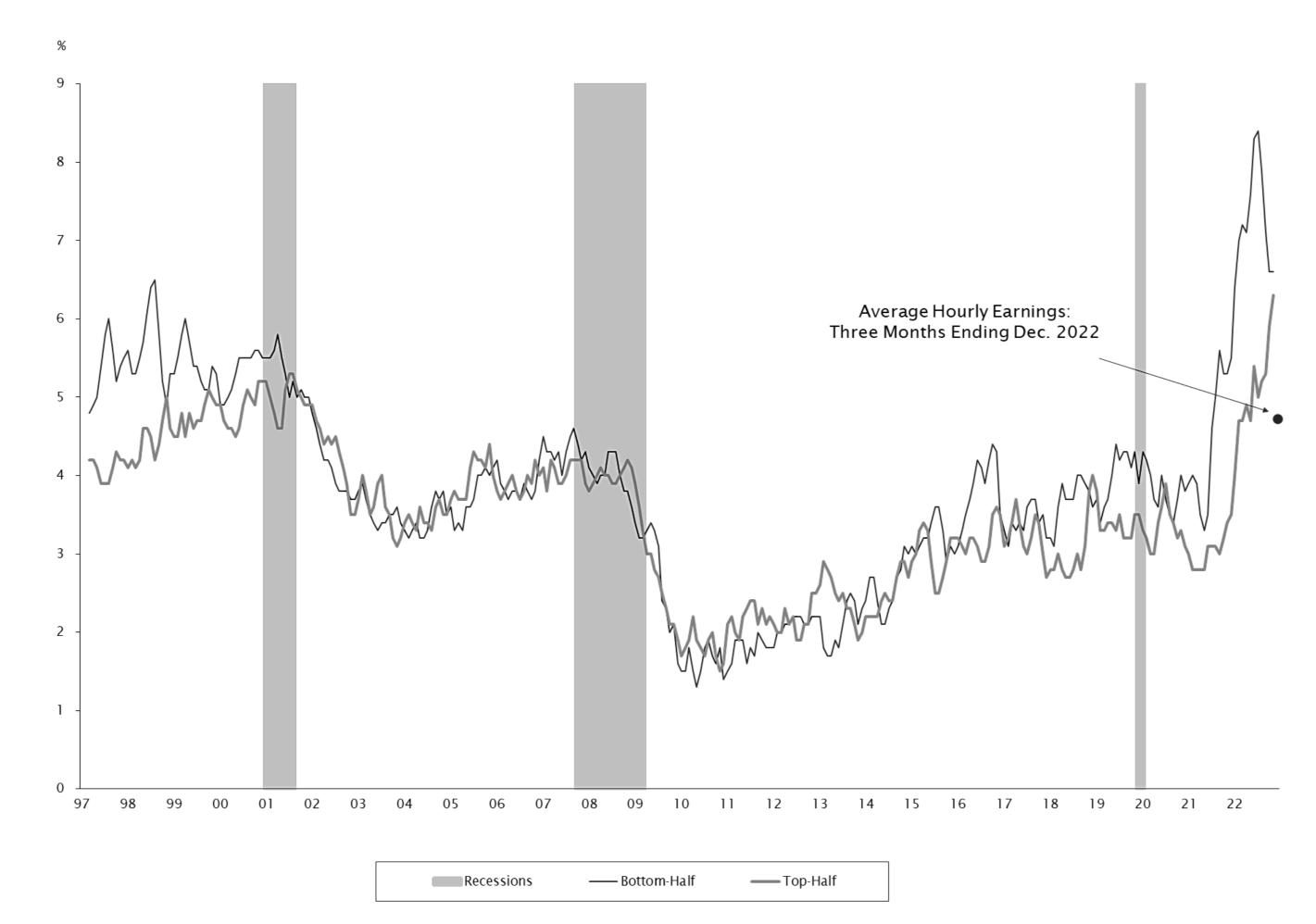
Note: The number comes from taking the change in the labor force participation rate and applying it to the population. Data as of December 31, 2022



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### Job Market Tight As A Drum...

Top and Bottom Half of the Income Distribution Median Wage Growth Rates 1997 Through Mid-December 2022



Source: Federal Reserve Bank of Atlanta, National Bureau of Economic Research. Empirical Research Partners. Data as of December 16, 2022 Note: Shaded bars indicate recessions

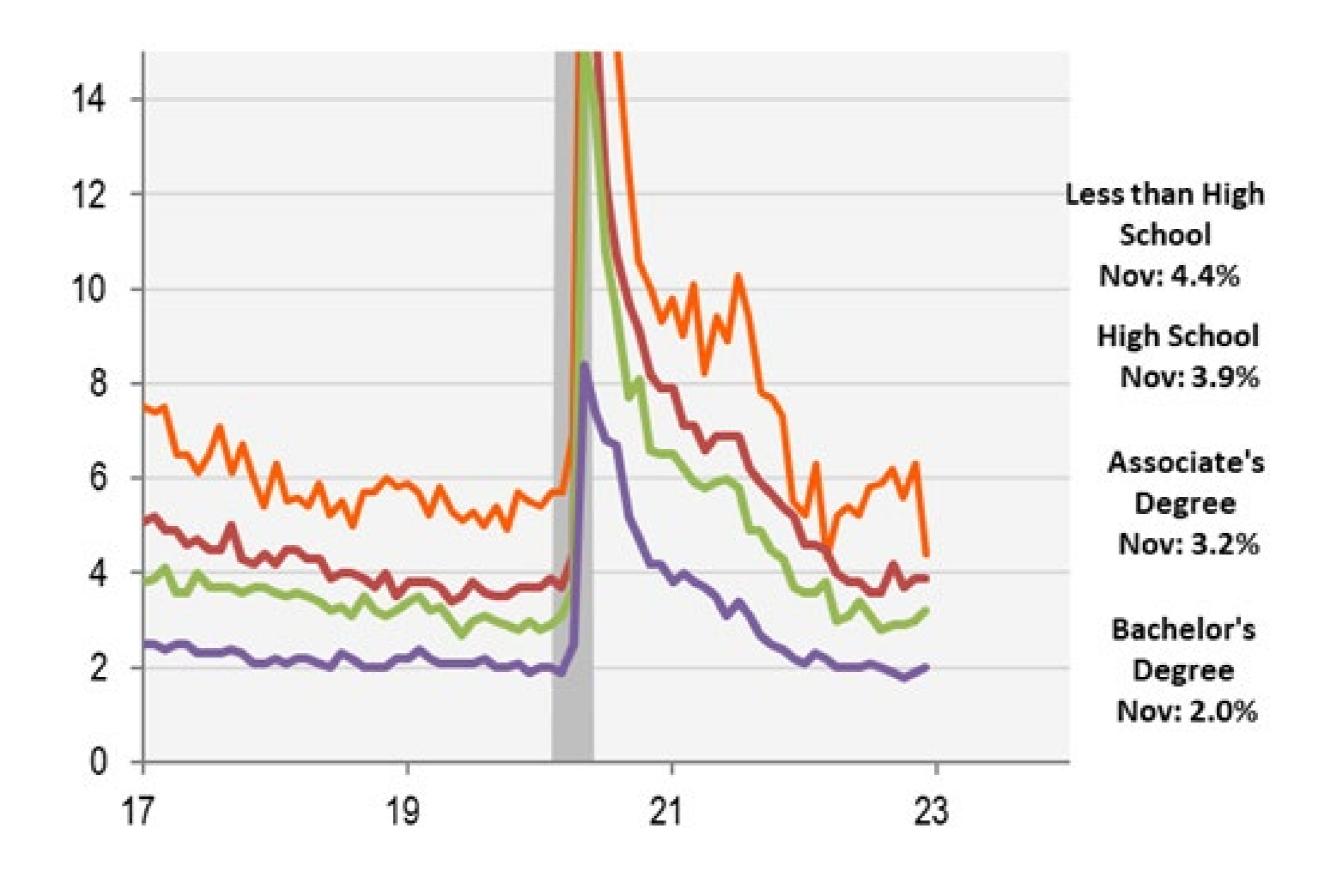






#### ...Across All Skill-Set Levels

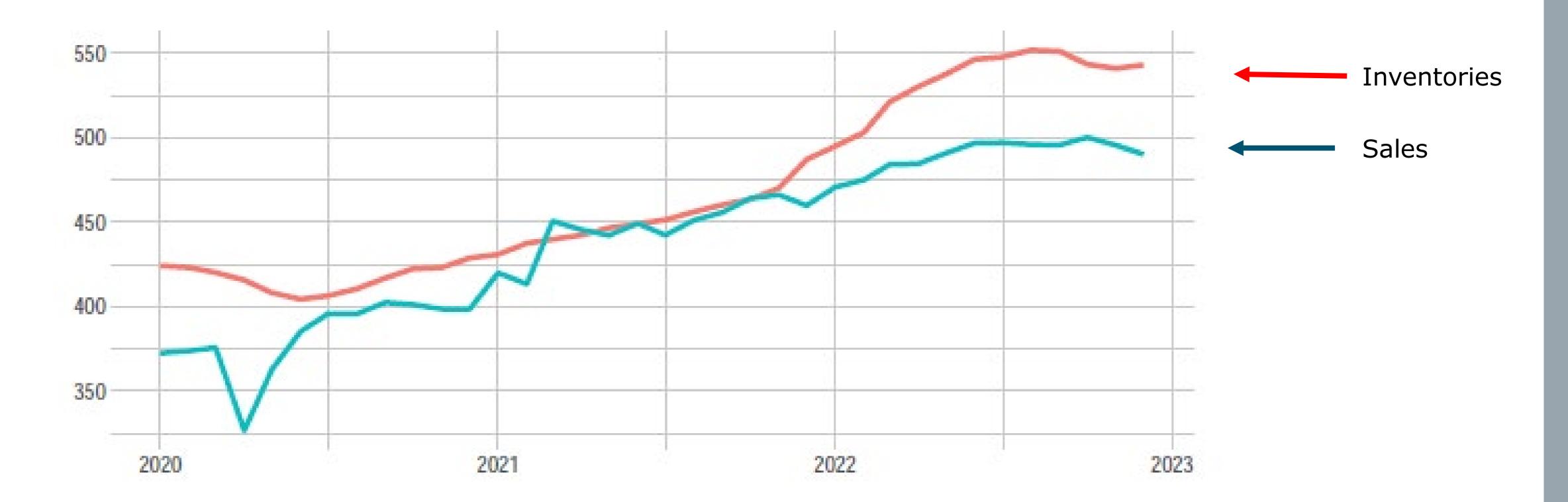
U.S. Unemployment Rate By Education





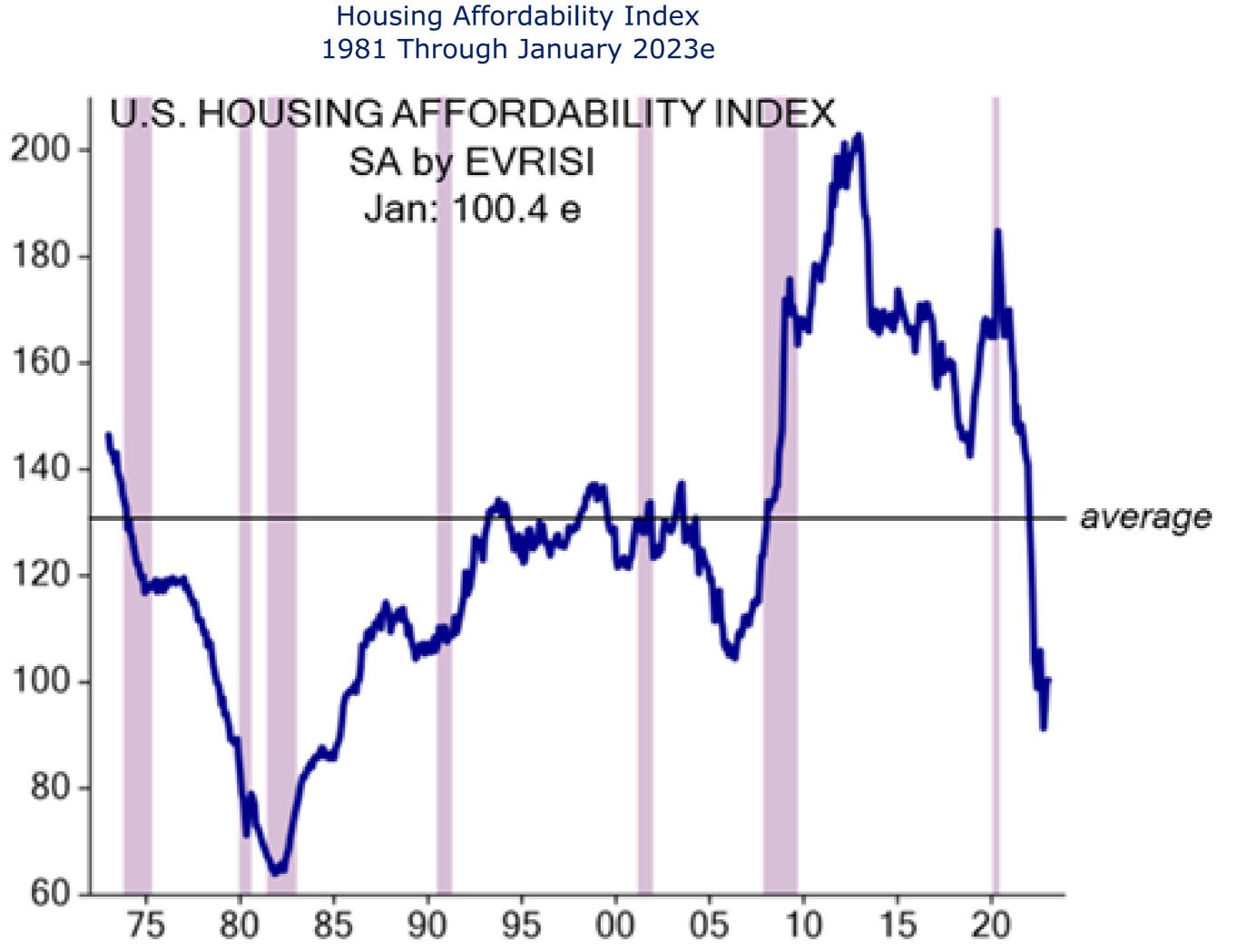
## The Spending Spree Is Over Just As Inventories Are Surging

Retail Inventories Less Autos vs. Retail Sales Less Autos & Gas





## First-Time Home Buyers Priced Out







#### Biggest Year Over Year Drop In The NAHB\* In History

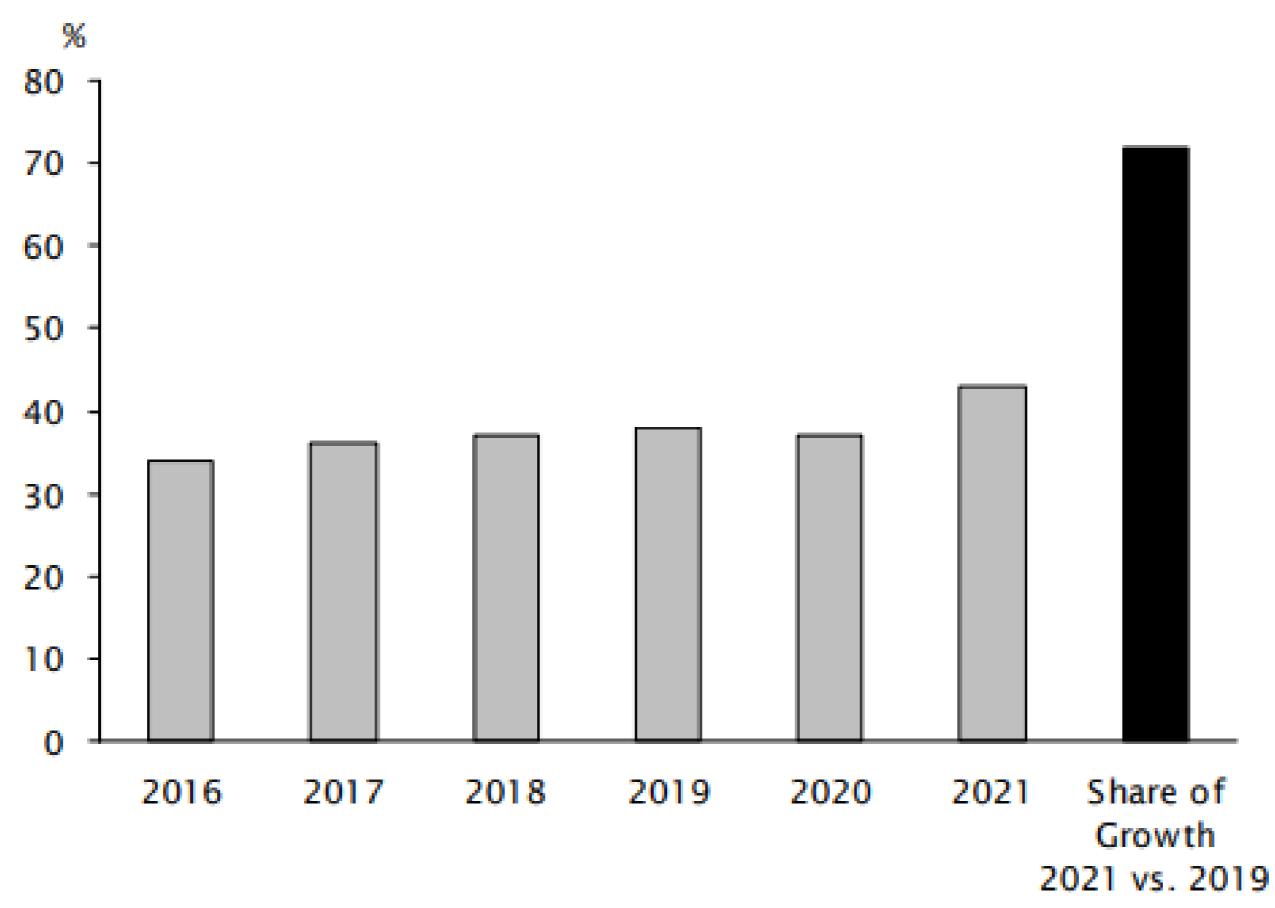


Source: Piper Sandler Research, Bloomberg Finance, January 13, 2023 \*NAHB=National Association of Home Builders Data as of December 31, 2022



### Plenty Of Demand For Homes Down The Road

Millennials\* Share of Home Purchases Years Ending June: 2016 Through 2021

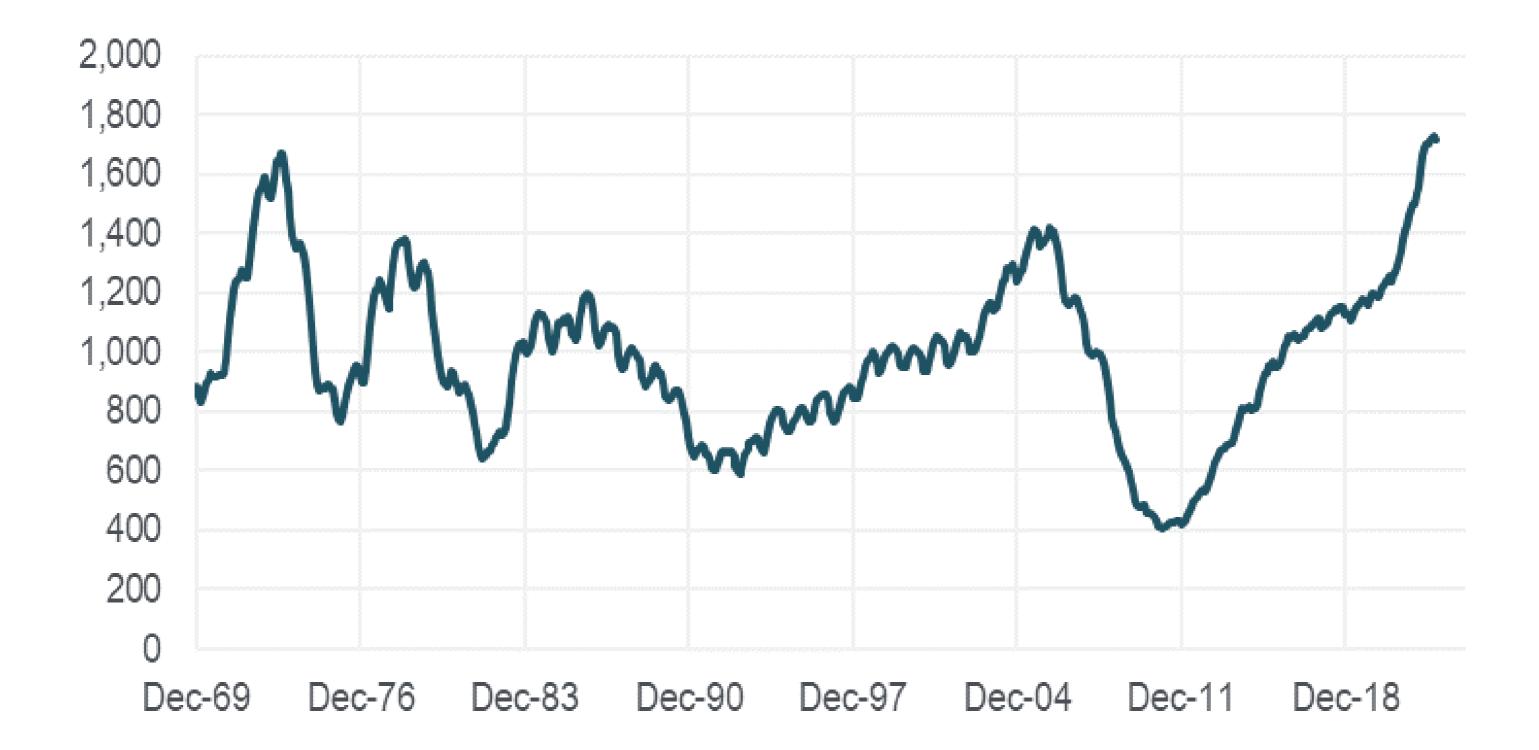






#### Home Builders Still Working On A Big Backlog

#### New Privately-Owned Housing Units Under Construction: Total Units\*



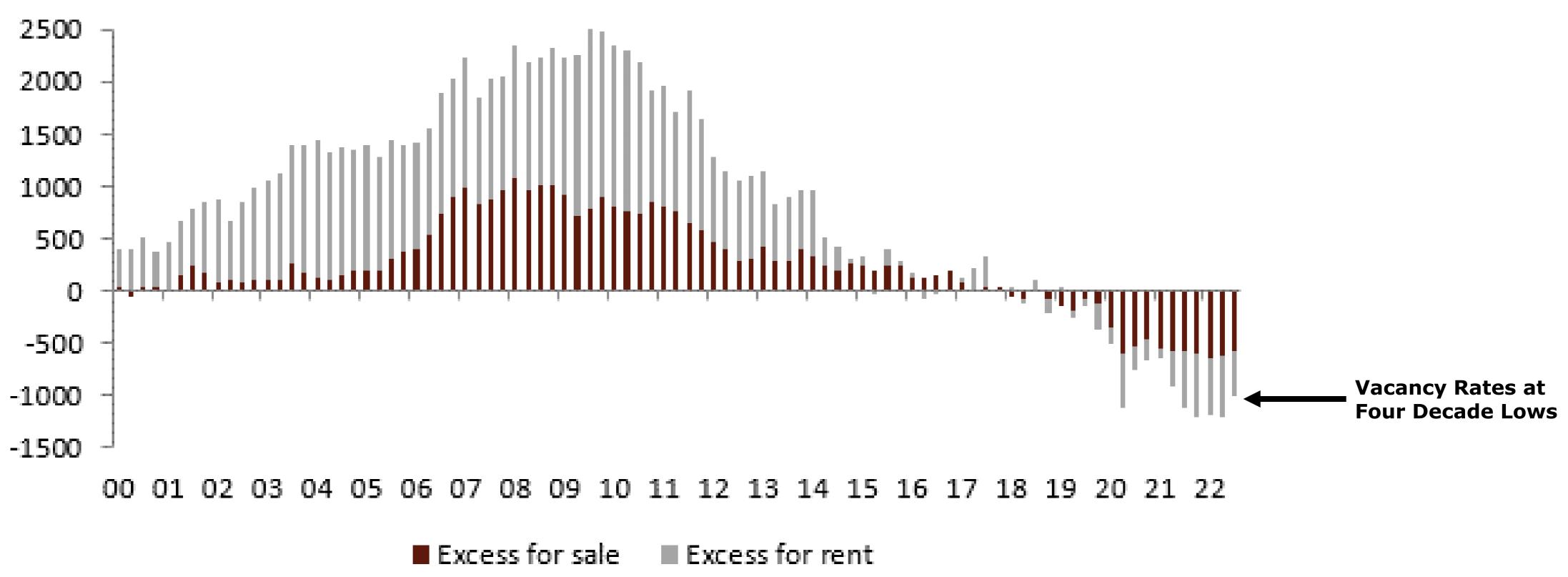
Source: Piper Sandler Research, January 13, 2023 \*Total Units, Thousands of Units, Monthly, Not Seasonally Adjusted Data as of November 30, 2022





#### **US Housing Remains In An Excess Demand Position**

Excess Housing Units (000s)

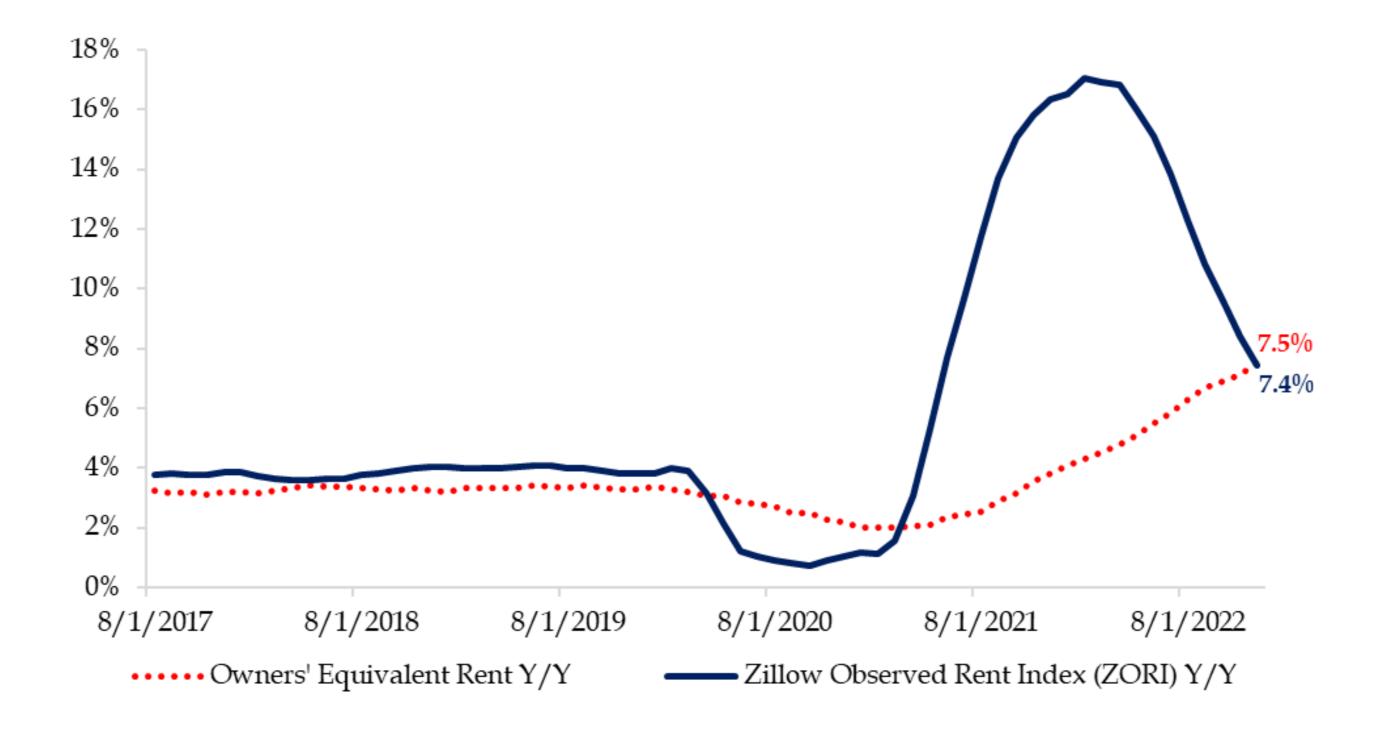






## Housing Is Reflected In CPI With a Lag

The Zillow Rent Index and the Owner's Equivalent Rent Index\* Year over Year Changes 2017 Through December 2022

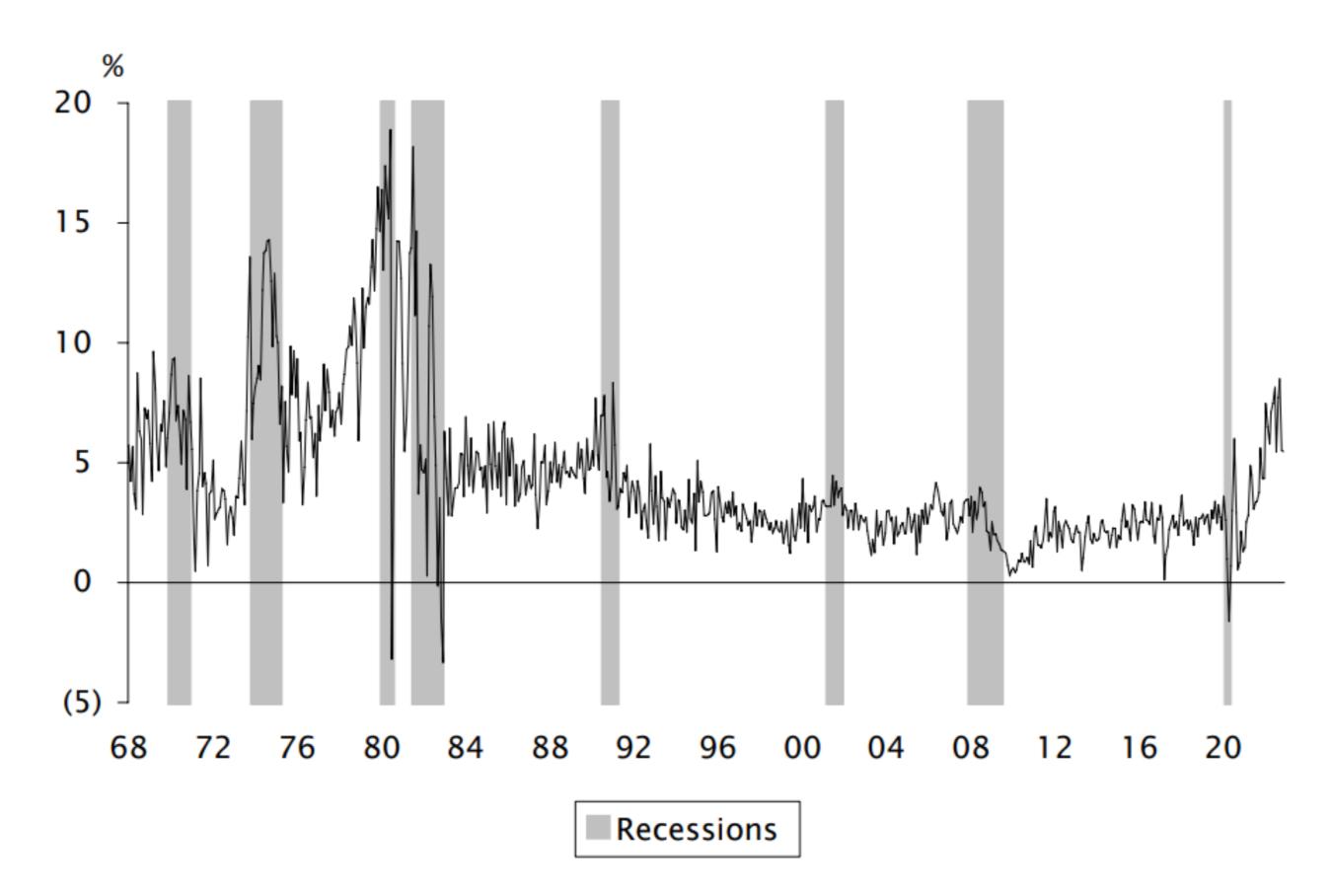






## 1970's Redux? Inflation Not "Transitory"

Sticky-Price CPI Month over Month Annualized Changes 1968 Through November 2022



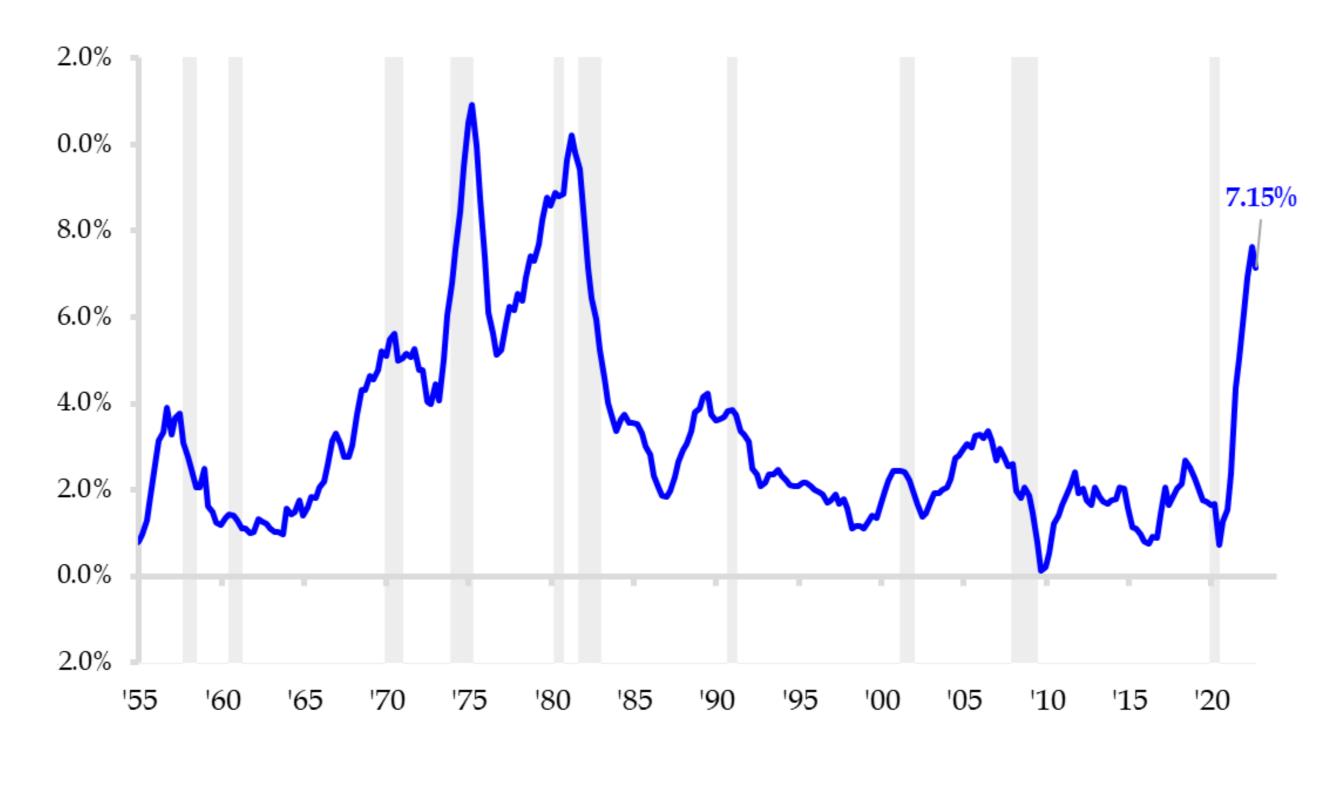
Source: Federal Reserve Bank of Atlanta, National Bureau of Economic Research. Empirical Research Partners. Data as of December 16, 2022 Note: Shaded bars represent recessions





## 1970s Redux? Inflation "Peaked" Three Times In The '70s

U.S. GDP Deflator Y/Y%



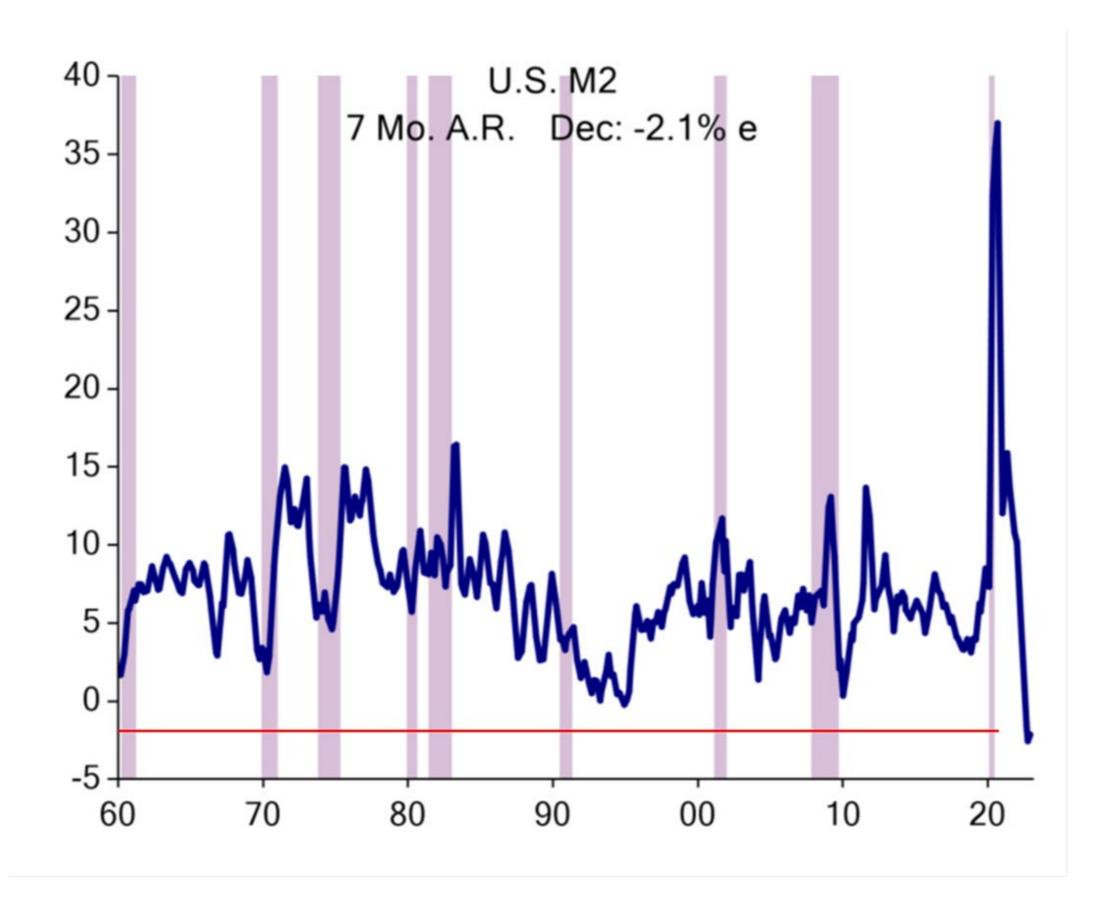
Source: Strategas, BEA, Macrobond. Data as of December 31, 2022 Note: Shaded bars indicate recessions

- Implicit Price Deflator, GDP, SA, Index [c.o.p. 1 year]





#### Negative Money Growth Is Rare, And QT\* Is A Mystery



Source: Evercore ISI Research. Data as of December 31, 2022 \*QT=Quantitative Tightening Note: Shaded bars indicate recessions

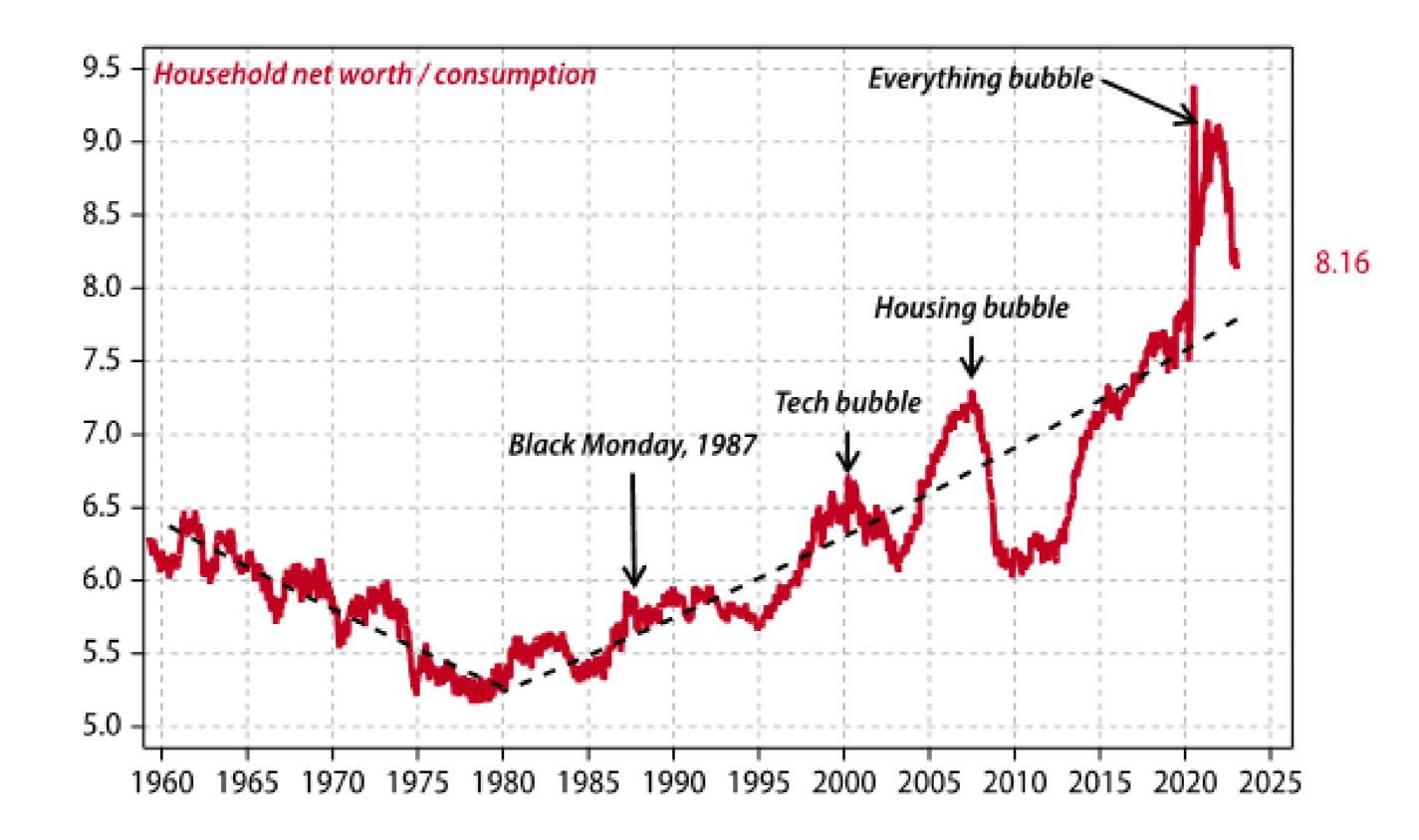
Annual M2 Money-Supply Growth





## Consumers In Great Shape–Particularly Those Ages 55+

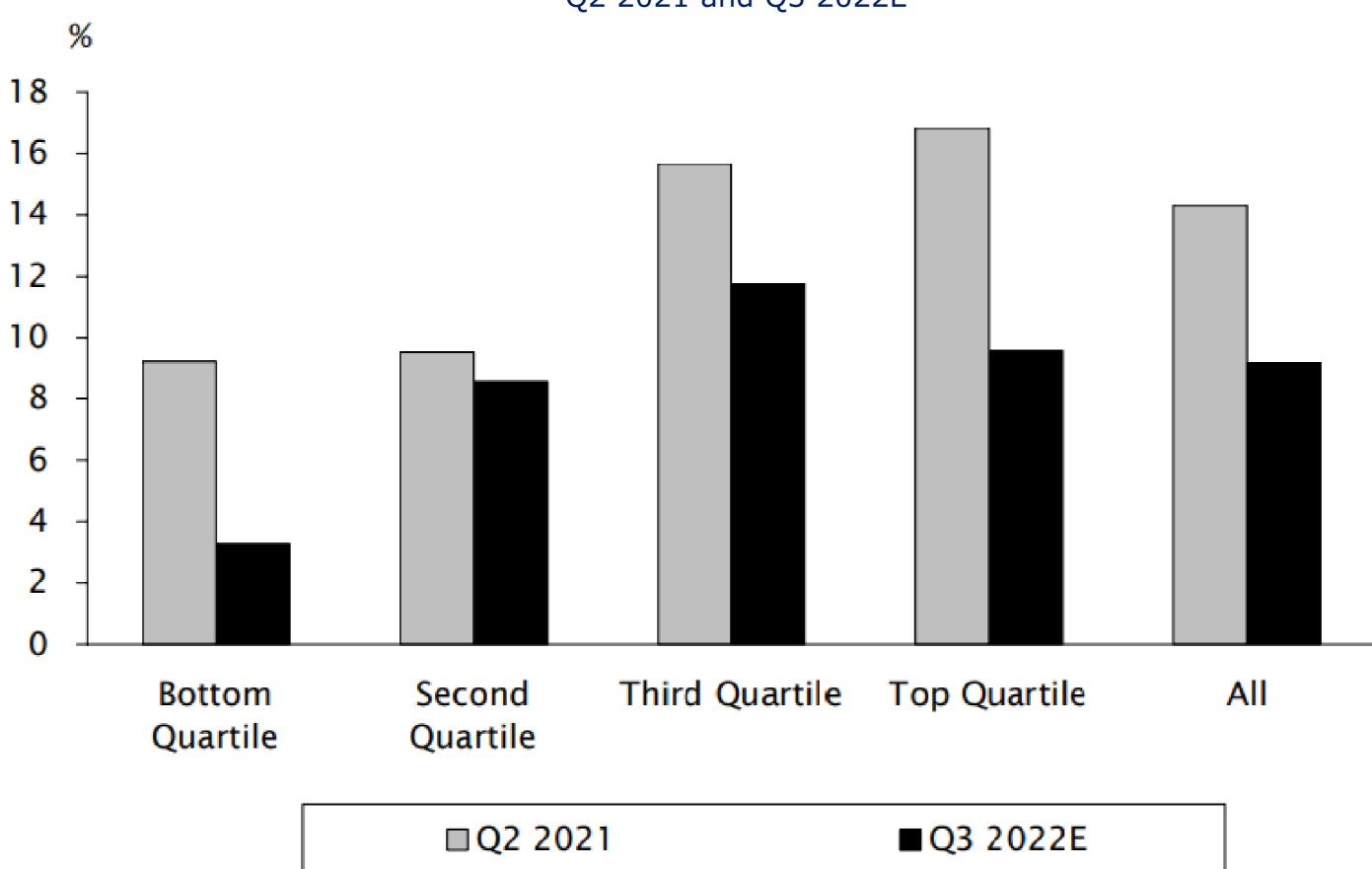
US Household Net Worth, In Years Of Consumption\*







#### Excess Savings Across All Income Cohorts

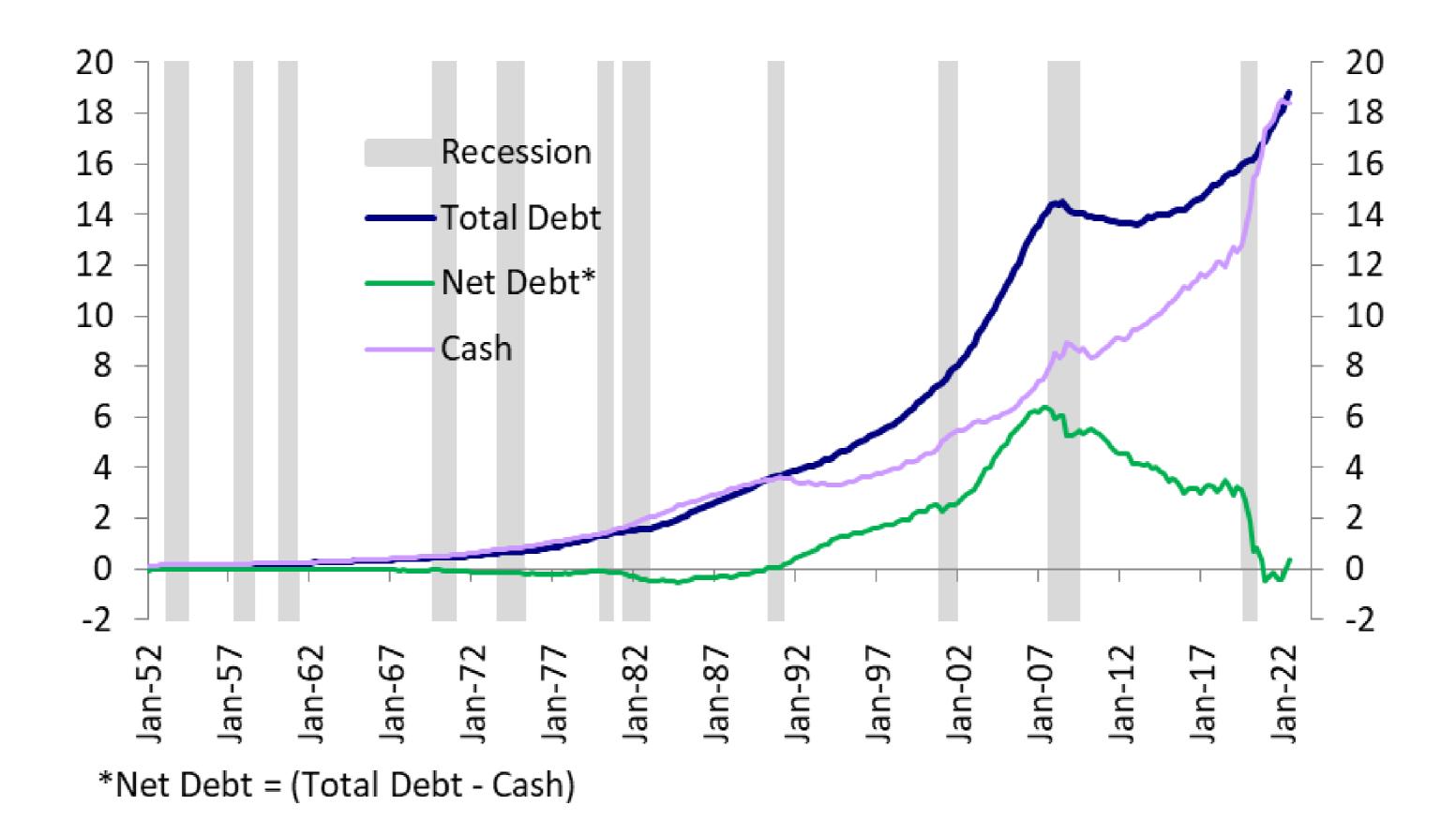


Us Consumers Excess Savings by Income Level Measured Relative To 2021 Spending\* Q2 2021 and Q3 2022E



#### US Household Cash Exceeds Debt For The First Time In Three Decades

Households Debt And Cash (\$tn)

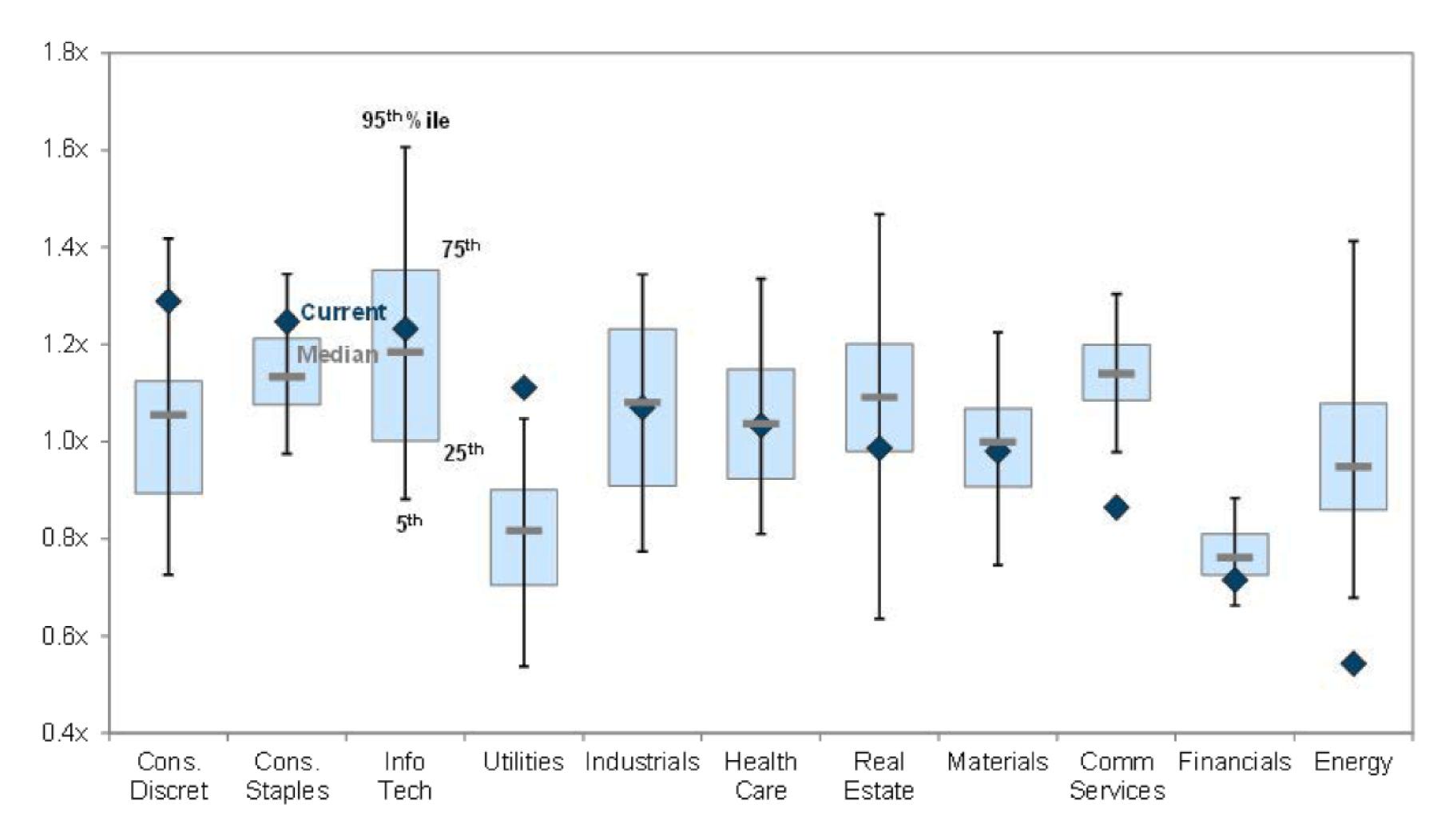






## Inflation Hedge Equities Relatively Inexpensive

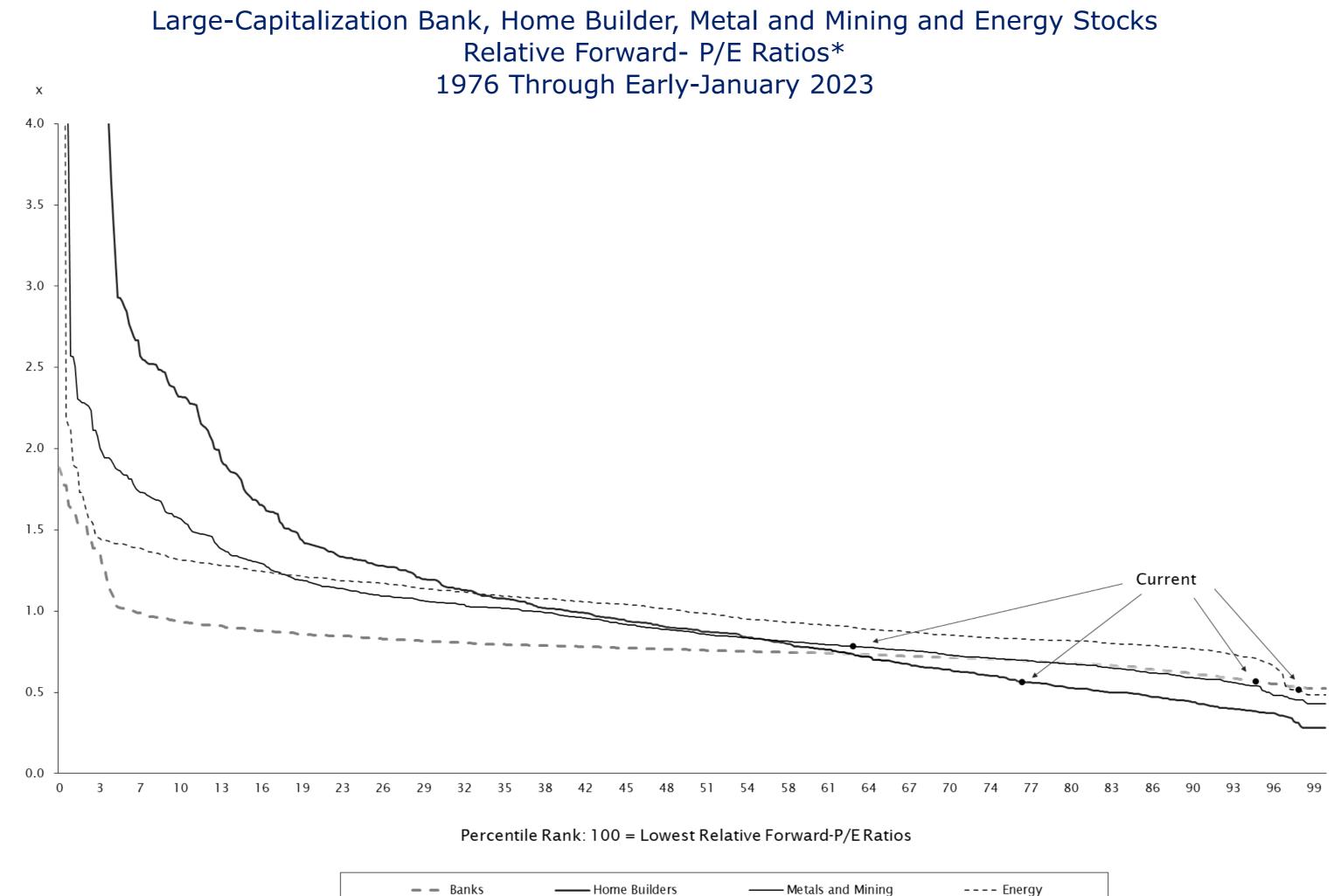
#### Distribution Of Sector FY2 P/E Ratios Relative To S&P 500 During Last 30 Years







### Pockets Of Value Beginning To Emerge



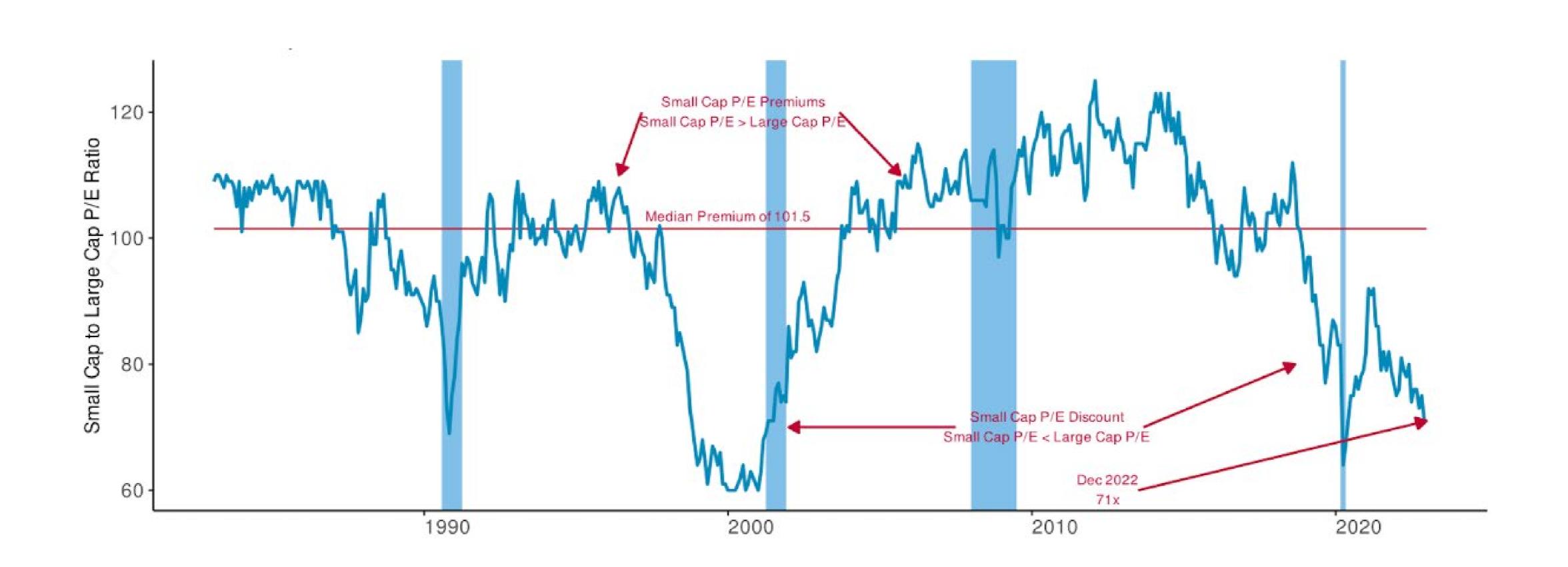
ers	—— Metals and Mining	Energy	





## Small Cap Stocks Relatively Inexpensive



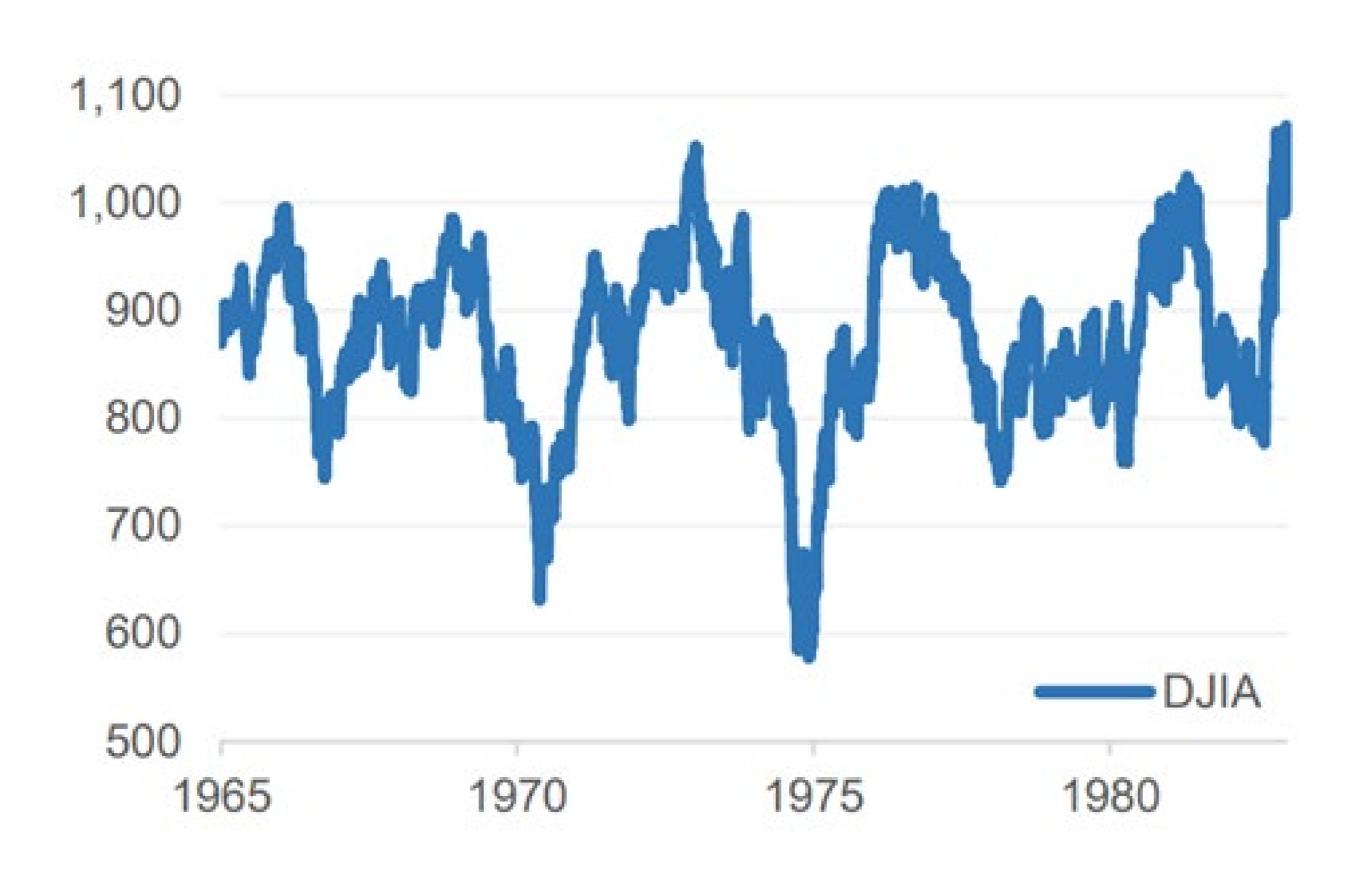






#### 1970s Redux? "The" Bottom vs "A" Bottom

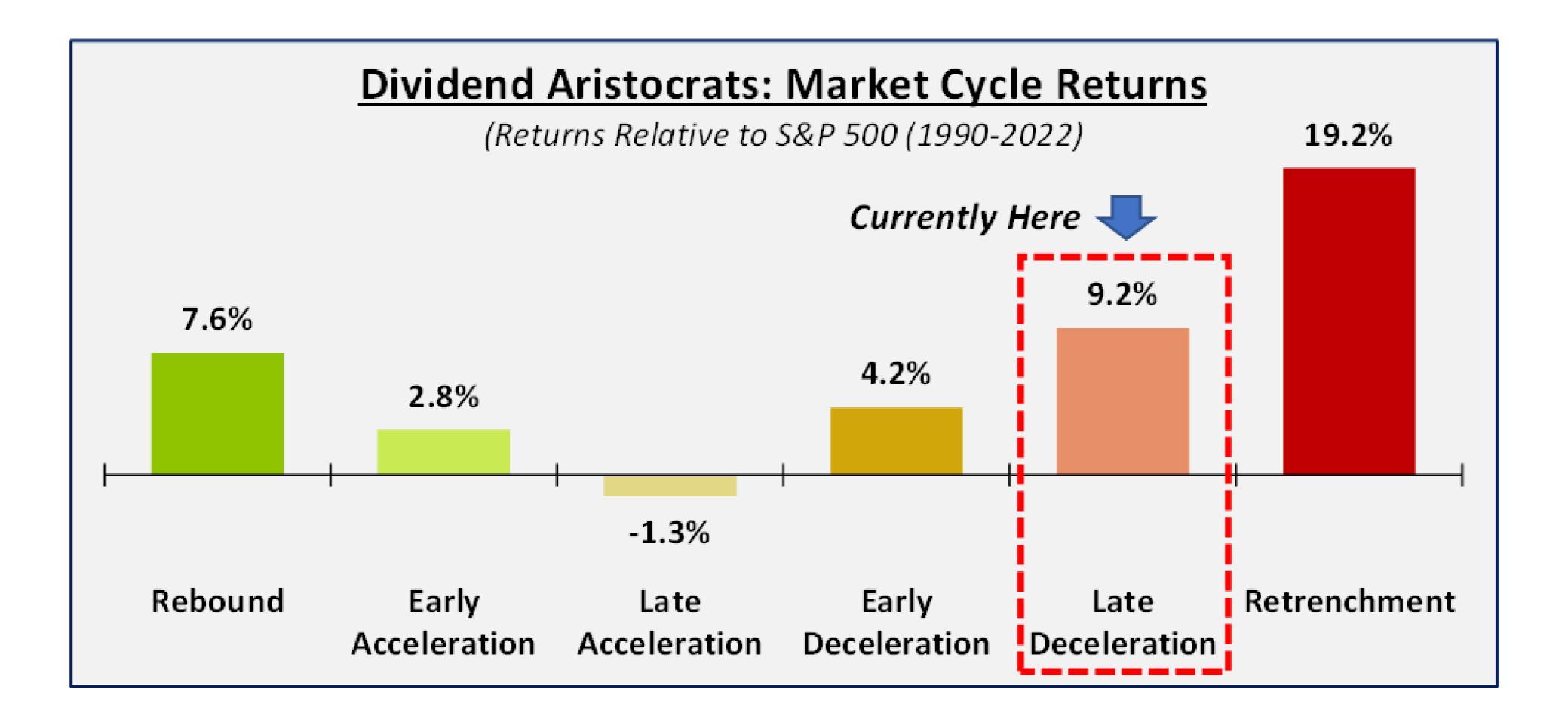
Numerous Bear Market Rallies In The '70s







## Entering Part Of The Cycle When Dividends Typically Shine







### Dividends Likely To Play A Larger Role In Returns

#### Dividend Contribution To Total Return

Decade	Price Pct. Change	Dividend Contribution	Total Return	Dividends Pct of TR	Avg Payout Ratio
1930s	-41.9%	56.0%	14.1%	100.0	90.1
1940s	34.5%	100.1%	134.6%	74.4	59.4
1950s	257.3%	180.3%	437.7%	41.2	54.6
1960s	53.7%	54.2%	107.9%	50.2	56.0
1970s	17.2%	59.1%	76.4%	77.4	45.5
1980s	227.4%	143.1%	370.5%	38.6	48.6
1990s	315.7%	115.7%	431.5%	26.8	47.6
2000s	-24.1%	15.0%	-9.1%	100.0	35.3
2010s	189.7%	66.9%	256.7%	26.1	35.2
2020s	19.8%	5.6%	25.4%	21.9	36.7
Average	114.4%	87.8%	202.2%	59.4	52.5





## **Diversified Income For A Smoother Ride**

#### Source Data: Total Return Emerging Mkts Equity 34.0 Emerging Mkts Equity 32.1 Emergin Mkts Equity 39.4 Emergin Mkts Equity 78.5 Emerging Emerging Mkts Equity 25.6 Mkts Equity 55.8 Devel-oped ex U.S. Real Estate (REITs) U.S. Fixed Incom Equity Equity Equity 22.8 Devel-oped ex U.S. Equity Emerginy Mkts Equity 18.9 Large Cap Equity 4.9 U.S. Fixed Income Equiv 1.4 Real Estate (REITs) Large Cap Equity 15.8 60 40 Portfolio -22.1 60 40 Portfolio 4.7 Fixed Incom Fixed Income Large Cap Equity 15.1 Real Estate (REITs) 60 40 Portfolio 60 40 Portfolio Cap Equity 28.7 6.2 2.5 Large Cap Equity 26.5 Large Cap Equity 60 40 Portfolio 12.1 60 40 Portfolio 11.1 Cap Cap Equity Equity 2.1 Large Cap Equity -37.0 U.S. Fixed Income 60 40 Portfolio 18.4 60 40 Portfolio 8.3 60 40 Portfolio oped ex U.S. 18.5 Equity U.S. Fixed Incom oped e U.S. Equity Cash Equiv 4.7 Fixed Income 2.4 Real U.S. Fixed oped e U.S. Equity Estate (REITs) -44.6 Emergin Mkts Equity -18.4 Norst Emergin Mkts Equity -53.3 Real Estate (REITs Cash Equiv 0.1 2004 2011 2003 2005 2006 2007 2008 2009 2010

#### Annual Returns Ranked In Order Of Performance (2003-2022)



Source: Federated Hermes. January 23, 2023 This is for illustrative purposes only and does not represent any specific investment. Past performance is no guarantee of future results. Diversification does not assure a profit nor protect against loss. See Disclosure page at the end of presentation for underlying sources (indexes) and definitions

Real Estate (REITs) 22.9	Small Cap Equity 38.8	Real Estate (REITs) 23.3	Large Cap Equity 1.4	Small Cap Equity 21.3	Emerging Mkts Equity 37.3	Cash Equiv 1.9	Large Cap Equity 31.5	Small Cap Equity 20.0	Real Estate (REITs) 33.1	Cash Equiv 2.0
Emerging Mkts Equity 18.2	Large Cap Equity 32.4	Large Cap Equity 13.7	60 40 Portfolio 1.3	High Yield 17.1	Devel- oped ex U.S. Equity 24.2	U.S. Fixed Income 0.0	Small Cap Equity 25.5	Large Cap Equity 18.4	Large Cap Equity 28.7	High Yield -11.2
Devel- oped ex U.S. Equity 16 4	Devel- oped ex U.S. Equity 21.0	60 40 Portfolio 10.6	Real Estate (REITs) 1.3	Large Cap Equity 12.0	Large Cap Equity 21.8	Global ex U.S. Fixed Income -1 7	Real Estate (REITs) 24.6	Emerging Mkts Equity 18.3	60 40 Portfolio 15.9	U.S. Fixed Income -13.0
Small Cap Equity 16.3	60 40 Portfolio 17.6	U.S. Fixed Income 6.0	U.S. Fixed Income 0.5	Emerging Mkts Equity 11.2	Small Cap Equity 14.6	High Yield -2.1	Devel- oped ex U.S. Equity 22.5	60 40 Portfolio 14.7	Small Cap Equity 14.8	Devel- oped ex U.S. Equity -14.3
Large Cap Equity 16.0	High Yield 7.4	Small Cap Equity 4.9	Cash Equiv 0.1	60 40 Portfolio 8.3	60 40 Portfolio 14.2	60 40 Portfolio -2.3	60 40 Portfolio 22.2	Global ex U.S. Fixed Income 10 5	Devel- oped ex U.S. Equity 12 6	60 40 Portfolio -15.8
High Yield 15.8	Real Estate (REITs) 2.7	High Yield 2.5	Devel- oped ex U.S. Equity -3.0	Real Estate (REITs) 6.4	Global ex U.S. Fixed Income 9.9	Large Cap Equity -4.4	Emerging Mkts Equity 18.4	Devel- oped ex U.S. Equity 7.6	High Yield 5.3	Large Cap Equity -18.1
60 40 Portfolio 11.3	Cash Equiv 0.1	Cash Equiv 0.0	Small Cap Equity -4.4	Devel- oped ex U.S. Equity 2 7	Real Estate (REITs) 7.7	Real Estate (REITs) -4.5	High Yield 14.3	U.S. Fixed Income 7.5	Cash Equiv 0.0	Emerging Mkts Equity -20.1
U.S. Fixed Income 4.2	U.S. Fixed Income -2.0	Emerging Mkts Equity -2.2	High Yield -4.5	U.S. Fixed Income 2.6	High Yield 7.5	Small Cap Equity -11.0	U.S. Fixed Income 8.7	High Yield 7.1	U.S. Fixed Income -1.5	Small Cap Equity -20.4
Global ex U.S. Fixed Income 0.8	Emerging Mkts Equity -2.6	Global ex U.S. Fixed Income -2 5	Global ex U.S. Fixed Income -4.8	Global ex U.S. Fixed Income 1 9	U.S. Fixed Income 3.5	Devel- oped ex U.S. Equity -14 1	Global ex U.S. Fixed Income 5.2	Cash Equiv 0.4	Emerging Mkts Equity -2.5	Global ex U.S. Fixed Income -21.9
Cash Equiv 0.1	Global ex U.S. Fixed Income -5 1	Devel- oped ex U.S. Equity -4 3	Emerging Mkts Equity -14.9	Cash Equiv 0.3	Cash Equiv 0.9	Emerging Mkts Equity -14.6	Cash Equiv 2.1	Real Estate (REITs) -10.1	Global ex U.S. Fixed Income -9 5	Real Estate (REITs) -24.1
2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022

High Yield

Emerging Mkts Equity

Large Cap Equity





## Historic Fiscal Policy

Student Loan Bailout (In Progress)

Inflation Reduction Act (2022)

**Bipartisan Infrastructure Framework (2021)** 

American Rescue Plan (2021)

Phase 4 COVID Relief (2020)

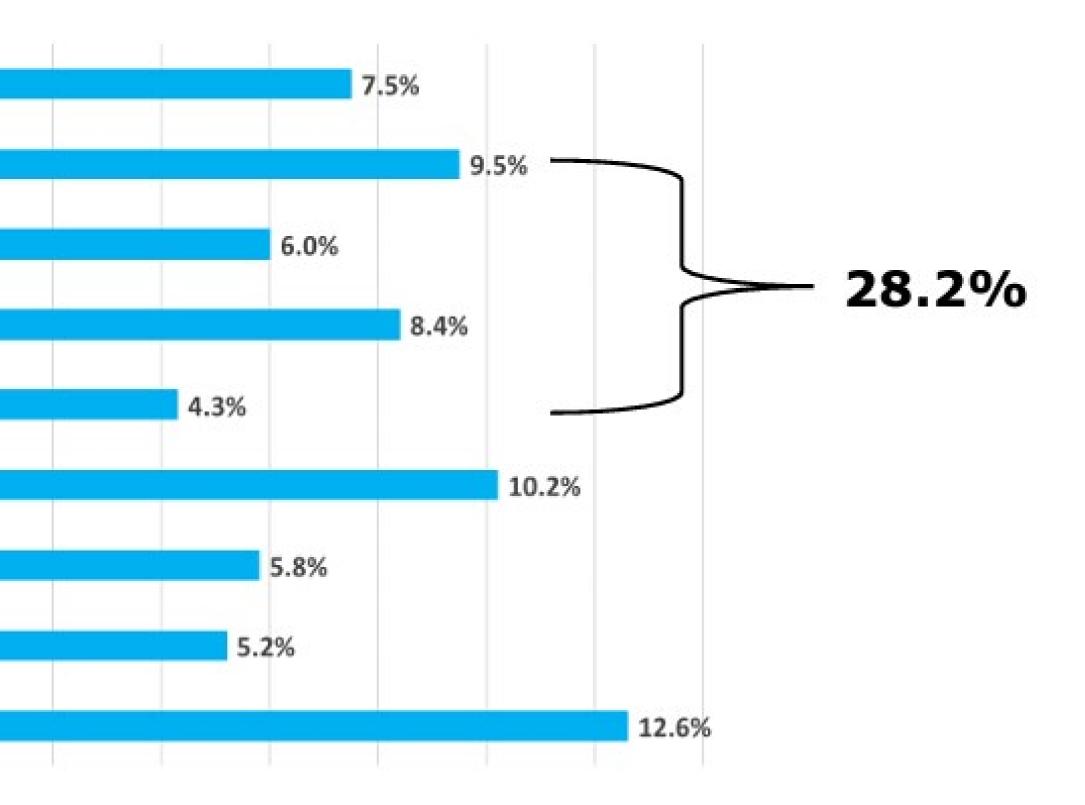
CARES Act (2020)

American Recovery and Reinvestment Act of 2009

Marshall Plan (1948)

The New Deal (1933)







### And The Debt Champion Is....

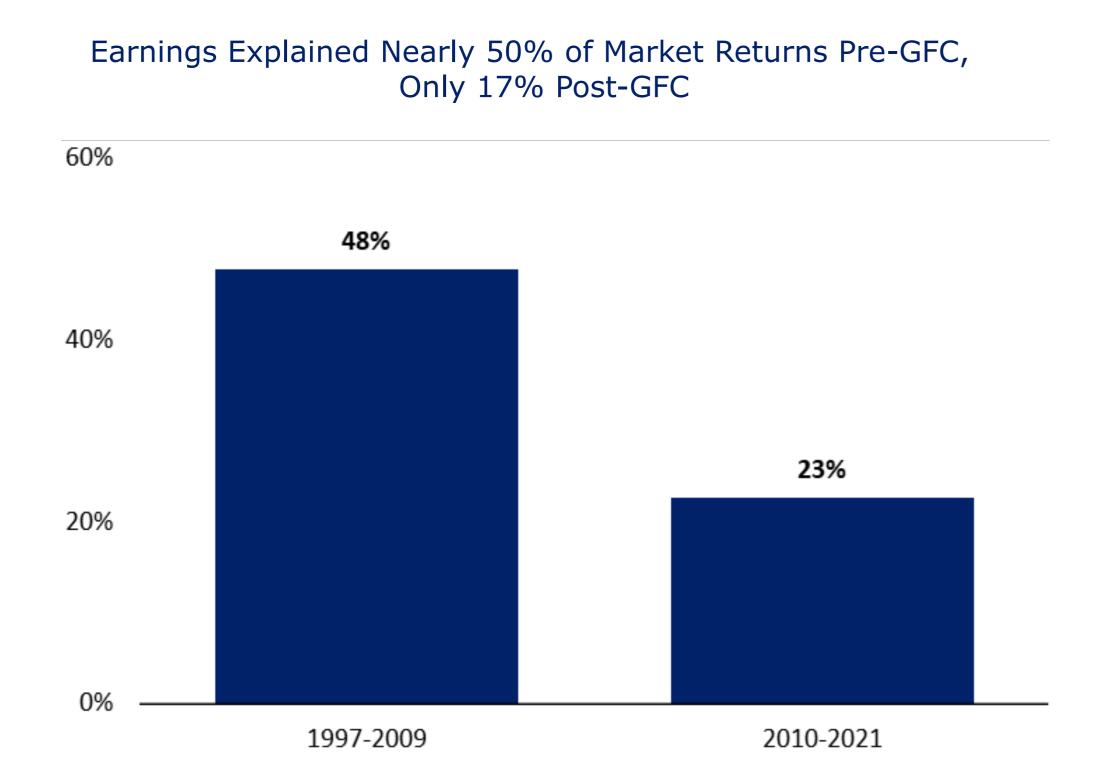
	2020 gov't debt (US\$ trn)	2020 rise in gov't debt (US\$trn)	Population (mn)	2020 gov't debt per capita (US\$)	2020 rise in gov't debt per capita (US\$)
USA	22.21	4.20	328.2	67,672	12,797
Canada	0.76	0.31	37.6	20,300	8,202
UK	2.68	0.46	66.6	40,176	6,961
Japan	9.01	0.72	126.5	71,192	5,690
Germany	2.12	0.44	83	25,571	5,286
France	2.92	0.34	66.9	43,552	5,063
Italy	2.85	0.24	60.3	47,157	4,048
China	9.65	1.66	1,393.00	6,931	1,191

Debt Levels and Increases in Major Economies



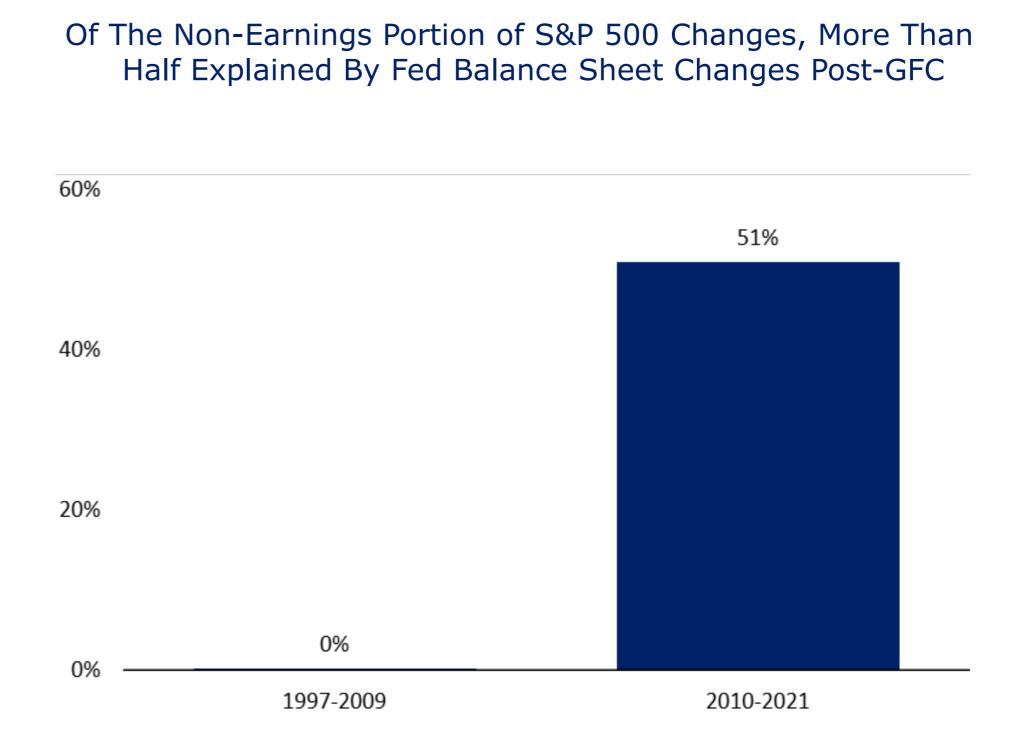
### Don't Shoot The Messenger: The Market Loves Easy Monetary Policy

EPS Used to Matter Most



#### R-sq of S&P 500 fwd EPS YoY vs. S&P 500 price returns on a monthly basis (May 1997-December 2021)

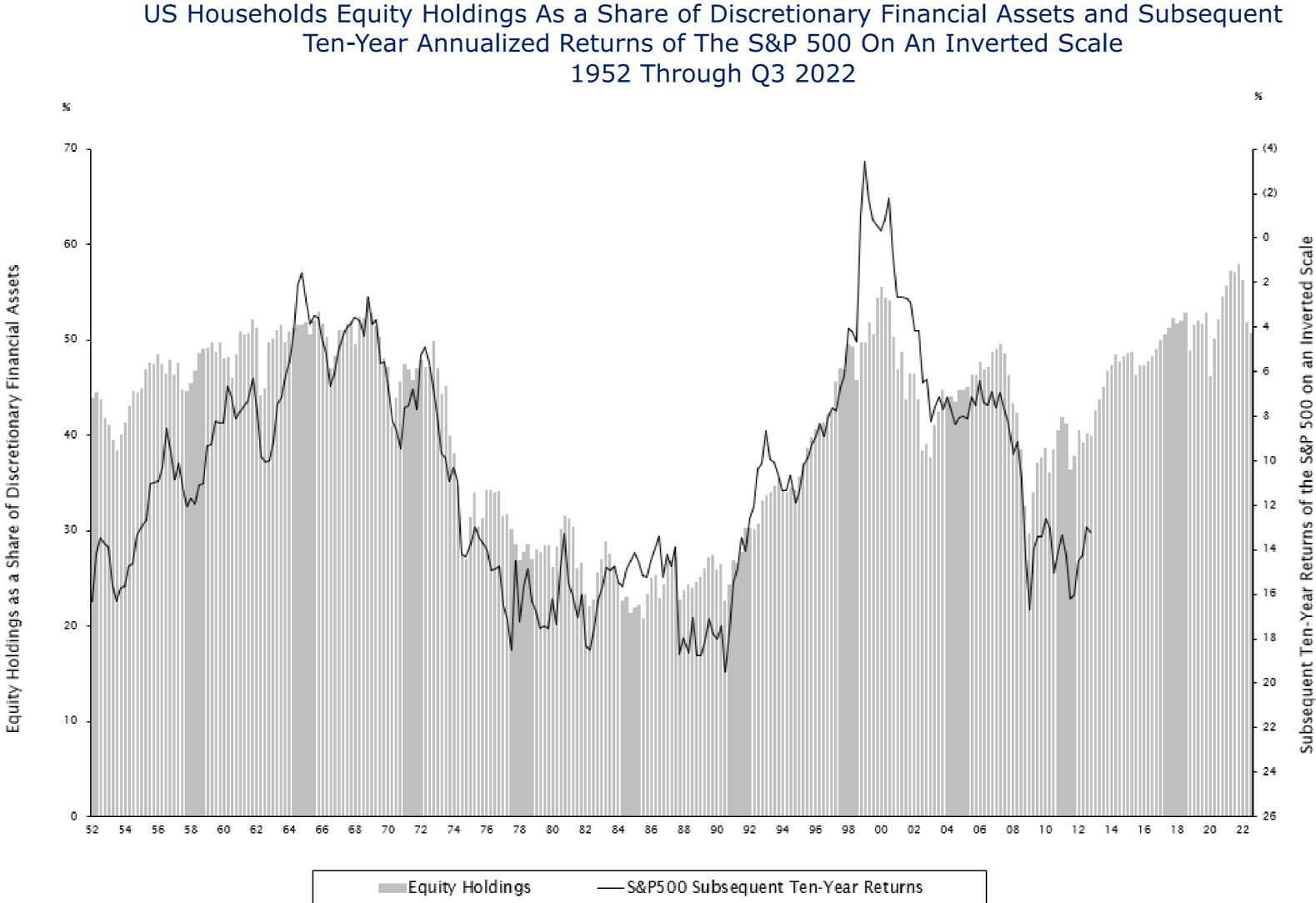
Source: Fact Set; BofA US Equity & US Quant Strategy. December 31, 2021



#### R-sq of Fed Balance Sheet YoY vs. YoY change in S&P 500 market cap that is not driven by earnings (May 1997-December 2021)



### Don't Shoot The Messenger: Future Equity Returns May Be Modest

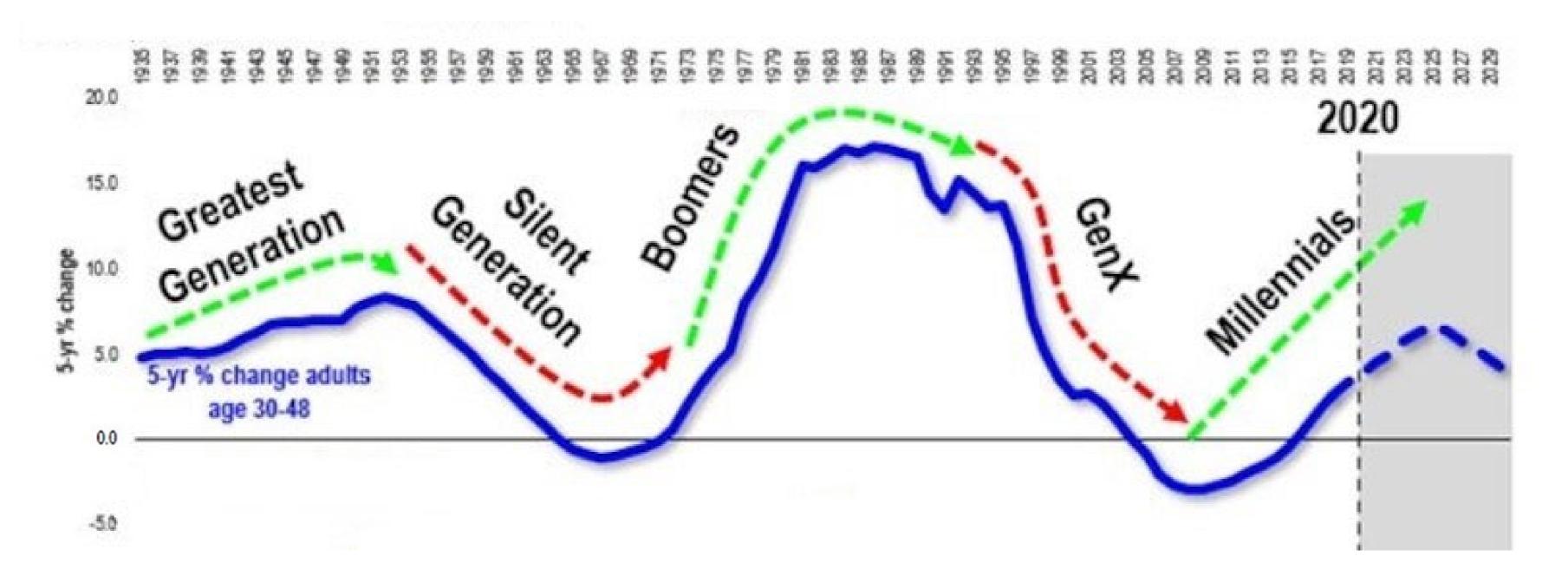


Source: Federal Reserve Board, Bloomberg, Empirical Research, January 17, 2023. Data through September 2022



# *It All Depends On Your Time Horizon:* In The Long Term, Prime Skilled Adults Age 30-48 Are Surging

Prime Leverage Years: # Adults Age 30-48 Since 1935 per the US Census Bureau



Generation	Birth years			
Greatest Generation	1910	1927		
Silent Generation	1928	1945		
Baby Boomers	1946	1964		
GenX	1965	1980		
Millennials	<mark>1981</mark>	2000		
Generation Z	2001	2018		



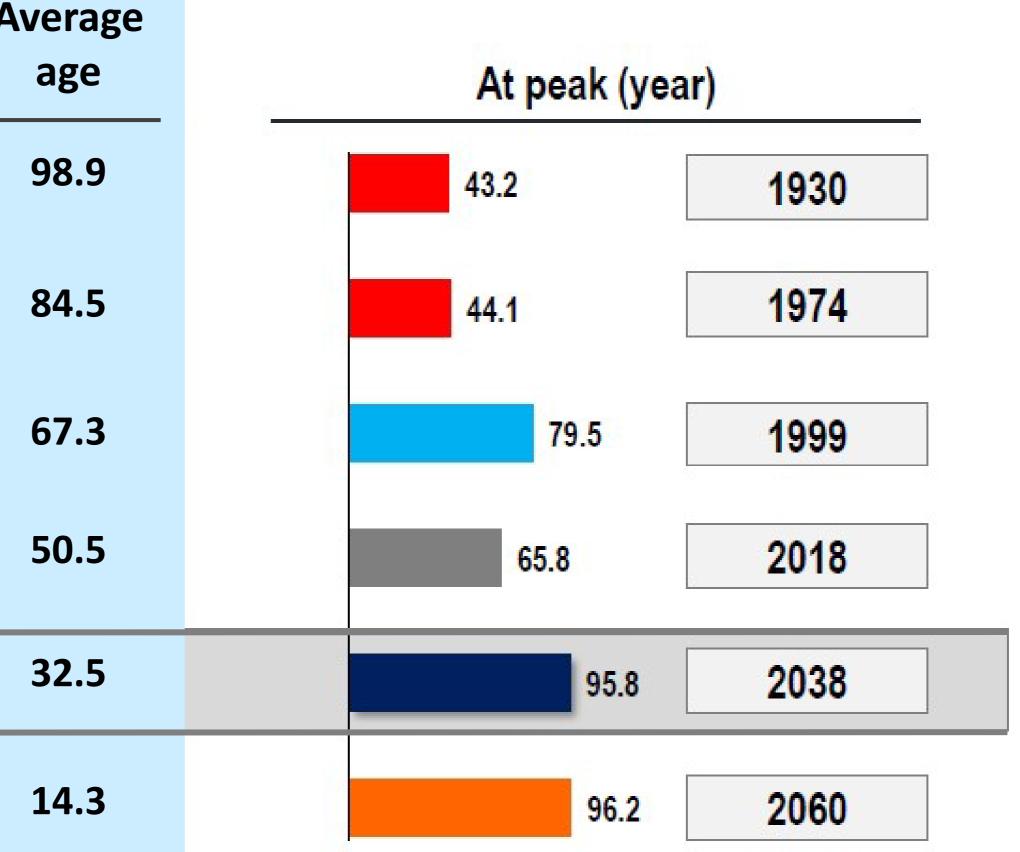


#### The Largest Generation Ever, Millennials Are Just Entering Their Prime Income Years

Total US Population Divided by Age Groups

Generation	Years of birth		
<b>Greatest Generation</b>	1910	1927	
Silent Generation	1928	1945	
Baby Boomers	1946	1964	
GenX	1965	1980	
Millennials	1981	2000	
Generation Z	2001	2018	

Peak population figures above include immigration. Reduced immigration will lead to a smaller overall size of Gen Z. Source: DESA UN Data sets, Fundstrat; Federated Hermes. Updated February 7, 2023







#### Slide 31 Disclosures and Definitions

Large Cap Equity - S&P 500 Index measures the performance of large capitalization U.S. stocks. It is a market-value-weighted index of 500 stocks that are traded on the NYSE, NYSE MKT, and Nasdaq

Small Cap Equity - Russell 2000 Index measures the performance of small capitalization U.S. stocks. The Russell 2000 is a market value-weighted index of the 2,000 smallest stocks (#1,001–3,000) in the broad-market Russell 3000 Index.

Developed ex U.S. Equity - MSCI ACWI ex USA Index captures large and mid cap representation across 22 of 23 developed market countries (excluding the U.S.) and 26 emerging market countries covering approximately 85% of the global equity opportunity set outside the U.S.

Emerging Markets Equity - MSCI Emerging Markets Index is a free float-adjusted market-capitalization-weighted index that is designed to measure equity market performance of 26 emerging market countries.

U.S. Fixed Income - Bloomberg US Aggregate Bond Index includes U.S. government, corporate, and mortgage-backed securities with maturities of at least one year.

High Yield - Bloomberg Corporate High Yield Index measures the market of USD-denominated, noninvestment grade, fixed-rate, taxable corporate bonds. Securities are classified as high yield if the middle rating of Moody's, Fitch, and S&P is Ba1/BB+/BB+ or below, excluding emerging market debt.

Global ex U.S. Fixed Income - The GBI Global Index currently tracks a fixed list of 12 core developed markets, namely Australia, Belgium, Canada, Denmark, France, Germany, Italy, Japan, Netherlands, Spain, Sweden, United Kingdom.

60/40 Portfolio – represents a portfolio consisting of 60% Equities (S&P 500 Index) and 40% Fixed Income (Bloomberg US Aggregate Bond Index)

Real Estate - The FTSE EPRA Nareit Developed Index is designed to measure the stock performance of companies engaged in specific real estate activities of the North American, European, and Asian real estate markets. Relevant real estate activities are defined as the ownership, trading, and development of income producing real estate.

Cash - Cash Equivalent (90-day T-bill) is a short-term debt obligation backed by the Treasury Department of the U.S. government.



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## LINDA DUESSEL



#### Mind on the Market

With more than 30 years of experience, Linda Duessel is nationally recognized for her expertise in analyzing equity market conditions. Linda discusses personal finance with investor groups across the country on topics of interest ranging from the impact of the alternative minimum tax to investing for retirement. Additionally, Linda has been extensively quoted by Associated Press, The Wall Street Journal and Barron's, as well as featured in the annual roundtable for USA Today.

As senior equity market strategist, Linda is part of the equity income team, which is responsible for formulating Federated's views about the market and the firm's positioning strategies within the equity income team. As senior client portfolio manager, she is responsible for articulating the strategy, process, positioning and performance of Federated's equity income products.

Interested in hearing more from Linda? Here are two ways:

1. Read her weekly market views Look for them on our site and in our weekly email.

2. Connect with her on LinkedIn



