

Lundy-Fetterman School of Business

Trust & Wealth Management

2022 - 2023 Permanent Hire Placement Bulletin

Candidate List

Below is an alphabetical listing of the talented students included within this bulletin. Please browse this document to learn more about each of them, including education, work experience, and involvement in extracurricular activities

Lindsey Adams Logan Baker Laura Care Andrew Carroll Nickolas Childs Jacob Clarke Evan Cornelius Joseph Faucette Mikaylee Flowers Peter Gilder Tyrek Haywood Calvin Hayford Dwight Hendricks Hannon Herring

Thomas Jackson Chesney Joyner Patience Marshall Christopher Matthews Philip Merritt Kevin Mills Prince Ngwenah Phifer Ozimek Kathleen Rogers Keyshawn Thompson William Wells

Lindsey Adams



EDUCATION

Campbell University, Buies Creek, NC, Bachelors of Business Administration, B.B.A. in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2023. Campbell University Presidential Scholarship, William Andrew Tullis School of Business Trust Endowed Scholarship, and Scott Ellis Transfer Scholarship.

WORK EXPERIENCE

2022 Virginia Asset Management, Midlothian, VA, Financial Advisor Summer Intern. Received an inside perspective on the career of a Financial Advisor through hands-on, real-life experiences. Shadowed advisors through meetings including prospecting calls, initial meetings, plan building, final plan delivery meetings, and yearly check-ins. Helped build financial plans for clients in eMoney, Created stock portfolios and tracked stock performance. Organized files and searched for client information using Laserfiche and input the information into SmartOffice. 2018-2019 Full-Time &

Live-in Nanny, Tampa, FL. Assisted with care of a toddler for the entirety of the day. Ensured his safety at all times, CPR and First Aid Certified. Prepared meals and weekly schedule. Encouraged learning and reaching age appropriate milestones by doing thorough research in child development. Traveled with the family to 3 different countries (England, France, and the Netherlands) and did research on the customs, foods, and attractions for each country to make the trips as efficient as possible.

EXTRACURRICULAR ACTIVITIES

FBLA 1st place Accounting 2, 1st place Business Law, 2nd place in Accounting 1 in state-level competitions and was awarded the opportunity to compete at the national level in Anaheim, CA; Atlanta, GA; and Baltimore, MD. Administrator of Trisomy 18/Edward's Syndrome Awareness Group.

Logan Baker



EDUCATION

Campbell University, BBA in Trust & Wealth Management, Minor in Financial Planning, expected graduation date: May 2023. GPA: 3.6, Dean's list, Presidential Scholarship, Top 10 Percent Scholarship, Grace and Gilbert Thomas Scholarship

WORK EXPERIENCE

Customer service and sales; June 2014- present. Aid customers in finding the perfect product for their home appliance needs, diagnosed customer's potential issues, worked closely to find the best resolution to customer's proposed problem, created trusting relationships to help furnish consumer's home to suit their desires, ensured the office had consistent efficient workflow, answered phone calls and performed sales transactions. Certified personal trainer; August 2020-present. Developed a strong bond and trust with clients, program and tailor workouts to each individual's goals, created a safe environment for clients to feel confident in their

sessions, marketed personal training services, filed clients progress reports, ability to converse with a diverse group of clients. Fitness content creator and brand owner; March 2020-June 2022. Managed and marketed social media created around the basis of living a health and fitness lifestyle, negotiated brand deals, pitched collaborations to brands, developed leadership skills and creativity to post content that catered to the audience's needs, and developed close relationships with brands to promote products. December 2021 - July 2022. Worked for a supplement company and social media creator to market their brand for consumers. Head management for content creators to promote the supplement brand. Communication, promptness, creativity, and organization skills were used daily to make the work environment enjoyable. I worked the position full time while being remote. June 2022 - August 2022. Interned for City National Bank in Summerlin, Las Vegas. Helped with trust administration, reviewing trust documents, using various softwares to access information such as Docuimaging and Cognivision. Worked alongside the head of Private Banking Wealth Management to learn about financial planning. Also worked on trust termination, UTC Law, and updating account information for trust officers.

EXTRACURRICULAR ACTIVITIES

Certified personal trainer, Computer Programming, and Involvement in Overflow Church.

Laura Care



EDUCATION

Campbell University, Master of **Business** Administration, B.B.A. in Trust and Wealth Management Pre-Law, Minor in Financial Planning; Expected date of graduation: May 2023; Undergraduate GPA: 3.831, Graduate GPA: 4.0. President's List; Dean's List; Truist Business Scholar Scholarship; Presidential Scholarship; Wells Fargo Undergraduate Trust and Wealth Management Scholarship; Cottrell, E.F. & amp; Helen Scholarship; Strickland Insurance Group Business Scholarship; Emily Bratton MBA Endowed Scholarship; Campbell University Legacy Scholarship.

WORK EXPERIENCE

Goldman Sachs, Executive Financial Management, Atlanta, GA, Summer Financial Analyst, June-August 2022; Chicago, IL, Summer Financial Analyst, June-August 2021. Main duties consisted of working closely with Financial Advisor and Planner team to provide beneficial support; analyzed estate planning documents

and created summaries of decision points; observed various virtual and in-person client meetings; developed a comprehensive analysis of a new tool being offered at the company with a proposal of implementation; prepared meeting materials and analyzed client data to give suggestions for talking points; maintained high confidentiality with client and company information; and created financial summaries and reports for client meetings. North Carolina General Assembly, Office of Senator Carl Ford, Raleigh, NC, Legislative Intern; January-August 2020. Duties consisted of resolving constituency issues and concerns independently and collaboratively with Senator Ford, wrote congratulatory and new voter letters to constituents within the district, drafted press releases and newsletters, assisted with special projects, and handled various office responsibilities. Jonathan S. Care Attorney at Law, Henderson, NC, Summer Employee; May 2015- Present. Duties consist of filing documents at the Vance County Register of Deeds, Tax Administration Office, and Clerk of Court; attending trials and hearings; conducting title searches on properties; ensuring all legal documents are scanned into the system and sorted appropriately; and screening phone calls and emails.

EXTRACURRICULAR ACTIVITIES

Governor, North Carolina Student Legislature; Peer Fellow, Freshmen BB&T Business Fellows Program; Peer Mentor, Campbell University Business School BADM-100 Freshman Seminar; Graduate Assistant, Campbell University Advancement Services; Campbell University School of Business, Truist Business Scholar; Orientation Leader, Campbell University First Year Experience; Youth Leader, First Presbyterian of Dunn Children's Fellowship; Campus Greensboro FinTech Competition, Top Five Teams, October 2020; Elon Innovation Challenge, First Place Team, April 2021; Stetson University Templeton Ethics Competition, February 2022.

Andrew Carroll



EDUCATION

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2023; Overall GPA: 3.969; Major GPA: 4.0. President's List; Presidential Scholarship; Strickland, J Hunter & Mabel C Memorial Scholarship; Gupton, Willis & Marguerite Scholarship

WORK EXPERIENCE

Commissioner of 919 Summer Hoops Basketball League, Holly Springs, NC; May 2021 - Present. Currently handles social media, registration, scheduling, and overseeing all aspects of the league. Basketball camp director and personal trainer, Raleigh, NC; 2019 -Present. Fully ran and organized basketball camps in Raleigh for middle school age kids. Led basketball camp at Wake Christian Academy that included 60+ kids ranging from elementary school to upper middle school. organizing Duties included camp schedules. demonstrating drills, and ensuring inclusion of everyone. Customer Service Associate at Walgreens,

Garner, NC; March 2022 - Present. Duties include receiving and unloading truck shipments, updating inventory counts, greeting and assisting customers as they enter the store, running the cash register, and processing returns.

EXTRACURRICULAR ACTIVITIES

Played college basketball at Campbell University for two years and received the Big South Commissioner Award in 2019 and 2020 for a 4.00 GPA; Intramural sports.

Nickolas Childs



EDUCATION

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: November 2022. Overall GPA 3.063; Campbell University Scott-Ellis Scholarship; Federal Pell Grant; John Hill Trust and Wealth Management Award

WORK EXPERIENCE

Truist Wealth Intern, May 2022 to August 2022; Assisted in the development of a process to increase speed when entering client data. Provided clients with up-to-date information on new products available. Facilitated the movement and inventory of over 5,000 client files between states. Traveled to Truist offices around country to oversee the movement of these files. Restructured legal checklist used to authorize new client and estate accounts. Updated client account information when received as well as contacted clients when information was needed. Parks Operation Intern, May 2021 to August

2021; Inspected equipment and facilities for signs of wear or damage impacting safety. Took inventory when new shipments arrived. Described in detail membership and payment options for guests. Promoted safety of visitors and mitigated liability risks by monitoring recreation areas, enforcing rules and safety policies. Delivered information and details of interest about facility to visitors. Maximized customer service and satisfaction by providing directions to visitors regarding requested locations, events, and landmarks. Photographer/Videographer, October 2018 to Present; Photographed high-quality images for various print and digital projects at sporting events. Determined and adjusted subject position, props and lighting equipment while selecting camera angles to optimize final product. Digitally edited photos to enhance appearance. Defined and recommended detailed solutions to capture images. Completed complex photo shoots at indoor and outdoor venues. Produced original video content by working collaboratively with producers, designers, and art specialists to facilitate multimedia production of sporting events

EXTRACURRICULAR ACTIVITIES

Member of Kappa Sigma, Pine Burr Yearbook Club; Intramural Volleyball; Volunteer for Girl Scout Troop 4020, Campbell University Cheer Team

Jacob Clarke



EDUCATION

Campbell University, Master of **Business** Administration (Candidate), BBA in Trust and Wealth Management Pre-Law, Minor in Financial Planning; Expected date of graduation: May 2023; Overall GPA: 3.384; Dean's List; Presidential Scholarship, Top 10 Percent Award, G. Fred Hale Memorial Business Scholarship, Herbert Stanley Croft Trust Education Scholarship, Lewis M & Annabelle L Fetterman Business Scholarship, Robert Allen Jr McIntyre Endowed Scholarship, Admissions Ambassador Scholarship, Truist Business Fellows Scholarship, Chick-Fil-A Leadership Scholarship, St. Pauls Folk Arts Festival Scholarship, Chick-Fil-A Zachery Murdock Memorial Scholarship

WORK EXPERIENCE

Wells Fargo, Austin, TX, Special Needs Trust Intern, June 2022-August 2022. Assist in administering Special Needs Trusts as part of a team for the benefit of beneficiaries with varying degrees of disability and/or

incapacity. Participated in calls with clients present, as well as upper level leadership during Trust Advisory and Risk Meetings. Developed a proficiency in SEI Trust3000, FileNet, Trust Gateway, and additional software. Chick-fil-A, Raleigh, NC, Training Coordinator, March 2022-Present. Grand Opened a brand new restaurant in a leadership role, training over 100 team members and leaders. Created a new training program from scratch to include personal evaluations, skill training, and professional development. Oversee and develop leaders in the restaurant to become certified trainers and enhance culture. Chick-fil-A, Lumberton, NC, Team Leader, September 2017-Present. Assisted customers by providing information within the restaurant and resolving any complaints. Developed a new Trainer program to enhance the working environment and culture and create leaders within the restaurant. Responsible for selecting and training new Certified Trainers and overseeing the new trainee-trainer process. Campbell University Office of Admissions, Buies Creek, NC, Admissions Ambassador; August 2020-September 2021. Assisting Senior Counselors and Admissions Staff in answering phones, filing applications, and facilitating tours for prospective students in person and virtually. All American Alarms, Parkton, North Carolina, Data Manage Internship; December 2019-August 2020. Organize and reconcile banking statements for several accounts. Create and prepare invoices for clients with new and current alarm systems using the Admin QuickBooks platform. Make payments on accounts payable via online banking. Campbell University Lundy Fetterman School of Business (LFSB), Buies Creek, NC, Student Mentor, August 2020-Present. Work in conjunction with the Dean and Director of Leadership & Student Success in order to assist first year business students in the transition to college, provide academic support with other courses and provide feedback through assignment grading for all submitted assignments.

EXTRACURRICULAR ACTIVITIES

Student Government Association (SGA) Executive Board Member serving as the Student Body Vice President, Executive Chief of Staff, SGA Judicial Committee, SGA Student Conduct Committee Chair, Pine Burr Yearbook Assistant Editor in Chief, Campbell University Orientation/Transition Leader, Truist Business Fellow, Campus Activities Board (CAB) Spring Fling Committee, BPHC Production Director, SGA Freshman Class Representative, SGA Advancement Committee, Campbell University North Carolina Student Legislature (NCSL) Treasurer, Pine Burr Yearbook Organizational Editor.

Evan Cornelius



EDUCATION

Campbell University, Master of **Business** Administration, BBA in Trust and Wealth Management, Minor in Financial Planning, Minor in Accounting, Expected Graduation Day: May 2023, Cumulative GPA: 3.769, Top 10 Percent Award, Freshman Alumni Referral, New Presidential Transfer Scholarship, Administrative On-Campus Housing Scholarship, AmeriCorps Scholarship, Kiwanis Club Scholarship, Ruritan Club Scholarship, Southeastern Trust School Trust Management Scholarship, James L. Faison Memorial Scholarship, Stuart Surles **Business** Scholarship, William Andrew Tullis School of Business Trust Scholarship, Grubb Family Endowed Scholarship, Marvin Drake Johnson Trust Management Scholarship, John J. Mason Memorial Business Scholarship.

WORK EXPERIENCE

Wells Fargo, Summer Analyst (June 2022 – August 2022). Completed investment reviews and account reviews. Assisted with SECA Project. Developed

proficiency in SEI and Imageview. Assisted two middle schools with tutoring through AmeriCorps from September 2019 – June 2017. Tutored grades 5 through 8 in math. Tutored 8 th graders a Northeast Elementary in math. Tutored 5 th , 6 th , and 7 th grade math at Bath Elementary School. Learned how to work one on one with kids and how to simplify concepts and problems. Tour guide at Historic Bath Site, Bath, NC, from August 2015 – June 2017. Greeted people at the front desk and answered questions about the area. Gave tours of the Palmer Marsh House and the grounds. Sold the tickets for the tour and other items from the gift shop.

EXTRACURRICULAR ACTIVITIES

Accounting Club, Kappa Alpha Order, Club Golf, VITA Site Volunteer.

Joseph Faucette



EDUCATION

Campbell University, Master of Business Administration, BBA in Trust and Wealth Management Pre-Law, Minor in Financial Planning, Expected date of Graduation: May 2023, Cumulative GPA: 3.189; Presidential Scholarship.

WORK EXPERIENCE

Champaign, IL, Busey Bank, Wealth Management Intern (May 2022-July 2022). Collaborated with associates to learn software and procedures to complete assigned tasks. Completed numerous projects regarding Future Fees and Will File Management. Worked side by side with advisors and gained valuable insight at multiple client meetings.

Remote Internship, Truist Financial, Wealth Fiduciary Intern (June-August 2021). Gained valuable experience in wealth management under a team led by Wealth Supervisor Management. Facilitated the clearing of Reg 9 exceptions and

handling discretionary requests of many different types of accounts. Exposure to multiple different areas of the wealth fiduciary field and work with SEI Compliance Systems.

Huntington, WV, Raymond James and Associates Intern (January 2019). Assisted financial advisors and organized a new filing system for the office. Attended meetings and gained insight into investments and retirement planning.

Huntington, WV, Big Green Scholarship Foundation Intern (February 2019). Attended meetings and met with donors to discuss financial opportunities. Prepared budget and itineraries for university athletic team trips.

Camden Park (May 2018- August 2018). Supervised crew members and organized park activities.

EXTRACURRICULAR ACTIVITIES

Rush Chair of the Kappa Sigma Fraternity Sigma-Phi Chapter, Trust and Wealth Management Club, and numerous intermural sports.

Mikaylee Flowers



EDUCATION

Campbell University, BBA Trust & amp; Wealth Management, Minor in Financial Planning and Accounting. Expected Graduation Date: December 2022; Major GPA: 3.769; Presidential Scholarship, Kess, Sidney Scholarship, Harnett County Resident Scholarship. Certifications Acquired: Emerging Leaders Certification with the Truist Internship Program, American Red Cross CPR/AED/First Aid Certificate, Brian Hamilton Foundation Starter U: How to Start, Run, and Grow a Business Certificate.

WORK EXPERIENCE

Truist Fiduciary Support Specialist I: August 2022 — Present. Facilitate day-to-day transactional needs of the client base, including processing deposits, distributions, payments, transfers or other routine transactions. Maintain positive working relationships with various departments and individuals who are designated to support Wealth Client support efforts (investment management, trust and fiduciary services, etc.) and be

an effective advocate for Wealth Clients with other business units. Enter and maintain appropriate client records including personal trust account administration activities. Monitor client transactions and client data for accuracy and timeliness and maintain appropriate documentation of client transactions. Utilize various trust and investment systems to affect transactions, monitor accounts, create reports and prepare client presentations. Respond to client requests for information and assistance within appropriate level of authority. Support the sales and retention effort by scheduling appointments, conducting follow-up telephone calls, and preparing and maintaining client presentation and marketing materials. Assist the advisors with other administrative functions, prioritizing these actions that enable quality client interaction. Continually recognize that the Fiduciary Support Specialist is often the high net-worth client's window to the bank, and as such continually render extraordinarily responsive and personal service to our Wealth Clients Truist Wealth Fiduciary Intern: June 2021 - August 2021 and May 2022 -August 2022. Learned about banking, financial services, and the various divisions within the organization as assigned during the internship. Assisted team members with daily tasks including account reviews, completing discretionary forms, interpreting trust documents, filling out and sending beneficiary letters of notice for trust termination, filling out and sending co-trustee letters of notice for trust termination, posting documents and letters to iWork, and finalizing termination of small trust accounts. Gained analytical, technical, and decision-making skills through formal and informal learning opportunities. Developed proficiency in CSS, iWork, and Excel. Networked with senior team leaders, experienced teammates, trust team managers, and other interns to develop lasting professional connections. Academic Success Coach for Academic Support Services at Campbell University: December 2019–Present. Duties consist of developing strategies for student success, advising personalized plans of action for time and stress management, and

engaging student motivation. I meet with two students once a week to help them achieve their academic goals.

EXTRACURRICULAR ACTIVITIES

Lundy-Fetterman School of Business Transfer Student Peer Mentor, Females Associated with Business Club, Lundy-Fetterman School of Business Trust Club, Church Youth Group Girls Small Group Leader

Peter Gilder



EDUCATION

Campbell University, Masters of Business Administration, BBA in Trust and Wealth Management Pre-Law, Minor in Financial Planning. GPA: 3.34. Expected graduation date of May 2023. Presidential Scholarship, Southeastern Trust School Trust Management Scholarship.

WORK EXPERIENCE

Mooresville, North Carolina, Advocacy Trust, Trust Intern, May 2022-August 2022. Assisted Trust Officers as a Trust Administrator. Processed Beneficiary distributions. Worked with multiple people, in person and virtually, to complete projects. Completed Administrative Reviews, Investment Reviews, Cash Flow Analysis, and Discretionary Requests for the Trust Administrative Committee and the Trust Investment Committee. Remote, Truist, Intern, June 2021-August 2021. Performed reviews for custody and investment accounts. Assisted in the merger of two systems. Met with other Truist team members to learn different

aspects of the company. Read through trust documents and records to approve accounts. Created digital synopses for investment and custody accounts. Aberdeen, North Carolina, Meridian Kiosks, Sales Assistant, May 2020-January 2021. Worked with the sales team to create and implement sales strategy. Lead projects to redesign processes and protocols to be more efficient. Reevaluated pricing, supply options, and administrative decisions with multiple departments. Assisted marketing team on new website design and marketing material. Read and redlined legal documents for partners, resellers, and suppliers. Organized software team's goals, priorities, and procedures. Helped accounting team with the transition to SAP Business One. Worked with management on recruitment for multiple executive-level hires. Raleigh, North Carolina, Senate Campaign, Intern, August 2019-December 2019. Worked with other interns and campaign managers to develop, manage, and implement a campaign strategy. Made script and helped interns implement it to help make successful cold calls. Created marketing material to promote candidates and their campaigns. Advised for smaller campaigns throughout the state.

EXTRACURRICULAR ACTIVITIES

Campbell Men's Soccer Team (2018-2022)

Calvin Hayford



EDUCATION

Campbell University, BBA in Trust & Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2023. Overall GPA: 3.05. Dean's List, Presidential Scholarship, Administrative On Campus Housing Scholarship, First Citizens Bank Scholarship, Southeastern Trust School Trust Management Scholarship, Scott-Ellis Scholarship, Alumni Referral Scholarship, Teague, Inez Crowder & Charles Houston Scholarship, Fred and Mary Whitefield School of Business Scholarship.

WORK EXPERIENCE

Campbell University Campus Recreation Fitness Supervisor April 2020 - Present. Responsible for supervising a crew of six assigned Campus Recreation Fitness Ambassadors to ensure all policies are followed for the safety and enjoyment of patrons. Work front and back desk at both Carter Gym and Holding Fitness Center, clean and organize all weights and exercise machines, and provide

information and guidance to patrons needing assistance. Attend bi-weekly supervisor meetings to gain information on updates and changes according to Campbell University Campus Recreation policies and events. Work collaboratively with other supervisors on projects to inform students and employees about programs Campus Recreation offers. Lancasters Barbeque and Wings Server May 2019 - March 2020. Greeted guests at tables when they entered the restaurant, took food and drink orders, delivered food to tables in a timely manner by working with the cooks and fellow servers, operated a POS system to place food orders and check out customers to complete their experience. Host/Greeter at Famous Toastery April 2018 - May 2019. Greeted guests, seated guests at available tables, worked the cash register to check out all customers while leaving the restaurant, answered phone calls for to-go orders, placed to-go orders, assisted servers when needed, maintained cleanliness in front of house.

EXTRACURRICULAR ACTIVITIES

Delta Phi Epsilon member (director of finance), intramural sports.

Tyrek Haywood



EDUCATION

Campbell University, Master of **Business** Administration. BBA in Trust and Wealth Management, Minor in Financial Planning, Expected date of graduation; December 2022, Major GPA: 3.18, Scott-Ellis Full Athletic Football Scholarship, Scholarship (2017-19), 2017 Pioneer Football League Honor Roll, Big South Conference 2018-20 Presidential Honor Roll, 2017 Athletic Booster Club Scholarship, Newkirk Family Trust Management Scholarship (2020), Lundy-Fetterman School of Business Wells Fargo Trust and Wealth Management Scholarship (2020)

EXPERIENCE

Austin, TX Wells Fargo Trust Officer Intern June 2022 - August 2022

Southern Pac South Team- Personal Trust

Assisted on User Defined Field (UDF) assignment. Collaborated with fellow interns and new hires on SECA Data Project. Shadowed and assisted on daily discretionary requests. Interacted in weekly team meetings. Gained knowledge on many PTAC calls. Participated in corrective action assignments. Analyzed governing documents administrative review. Contributed to annual account review (AAR) updates. Assisted in joint work with fellow team members.

Atlanta, GA (Remote) Truist Bank Fiduciary Intern June 2021 - August 2021, Gained exposure to many areas of wealth management. Presented discretionary actions in the Reserve segment to working groups. Interacted in weekly team meetings. Attended weekly Reserve segment working group meetings. Analyzed Governing Documents for administrative review. Assisted in joint work with other team members. Helped with conversion of Governing Documents into various systems. Interacted with interns in all areas of Truist Bank weekly. Successfully completed Truist Emerging Leaders Certification.

Minneapolis, MN (Remote) Wells Fargo Trust Administrator Intern June 2020 - August 2020, Adapted to a remote environment for daily training and day to day tasks. Assisted Risk Manager with confirmation of client authentication. Conducted New Account and Administrative Account Reviews. Revised and Analyzed depletion of accounts to determine best investment objective. Performed overdraft clearing and money movement from numerous portfolios.

Campbell University Student Athlete (Buies Creek, NC) June 2017 - 2021. Elected to attend Campbell University on a full athletic scholarship. Reacted to complex game situations quickly and effectively. Exercised strong leadership skills and practiced self-discipline on and off the field.

Successfully balanced 30 hours per week of athletic activities while managing a demanding academic schedule.

EXTRACURRICULAR ACTIVITIES

Campbell University Football Player, Defensive Tackle (June 2017-Present).

Dwight Hendricks



EDUCATION

Campbell University, Master of Business Administration (Proposed Applicant) with BBA in Trust and Wealth Management, Minor in Financial Planning. Expected graduation: December 2022. Received the Scott-Ellis Transfer Scholarship and Mary Paschal Trust Scholarship.

WORK EXPERIENCE

Wells Fargo, Wealth Fiduciary Specialist, Intern Analyst (Personal Trust) June 2022 - August 2022 Winston Salem, NC, SECA project Verified 450 remediation accounts to identify beneficiaries have received the right percentage and check amounts, SEI Updated 1500 User Defined Fields UDF 41 coding for client closing and acknowledgement, Acquired a keen understanding of the SEI systems functionality, Discretionary Annual Request Systems (DARS) Completed a depletion ratio worksheet for account compliance, Completed 2 discretionary request for client distribution, Acquired a

keen understanding of the DARS systems functionality, Annual Account Reviews (AAR) Reviewed 53 accounts for annual review compliances and risk maintenance, Acquired a keen understanding of the Image view systems functionality, Acquired a keen understanding of the FileNet systems functionality, Acquired a keen understanding of the 3TMOX systems functionality, Completed 14 Synoptic records forms for account adherences, Trust Management Systems (TMT), Acquired a keen understanding of system functionality, Updated and closed 15 open items for coding adherence, Completed 1 closing agency accounts transfer package Truist, Wealth Fiduciary Intern (Risk and Compliance), Atlanta, Georgia (Remote) June 2021 - August 2021, Reviewed 700+ Revocable trust accounts for adherence to Regulation 9 requirements, Reviewed 300+ government documents for adherence to Regulation 9 requirements, Reviewed 200+ Transaction documents to verify the accounts balances, Reviewed 200+ Investment policies for adherence to Regulation 9 requirements, Consolidated over 300+ documents for overall account Synoptic records. United State Marine Corps, Camp Lejeune, North Carolina, Administrative Training Non-Commissioned Officer June 2018 – February 2019, Managed 15+ Service Members and location for safety standards, attendance criteria, task management, and accountability results, Submitted training rosters for 20+ individuals from different seminars for completion of necessary promotional requirements resulting in accurate data reporting and timely promotions, Tracked and managed physical standards for mission readiness: 100+ individuals ,Created daily reports containing locations and trainings for 600+ service members assuring their accountability and participation for required trainings using Excel, Adobe, Outlook, and Word, Analyzed accurate reporting for supervisors resulting is efficient use of man power, documentation, and resources, Conducted required Physical assessments for promotion and compliance ratings for 50+ individuals so that necessary supportive measures are implemented as

needed, Completed 120+ days of martial arts training consisting of unarming, sustaining, maintaining overly aggressive combatants to remedy/deescalate situations resulting in Marine Corps Martial Arts Program (MCMAP) Brown Belt completion. Field Artillery Fire Control Marine, December 2015- June 2018, Lead team of 5 to 10 individuals to secure team safety and equipment inventory for the purpose of establishing locations and relocations resulting is mission readiness, Directed team of 5 individuals in search and suppress missions during training events, Participated in international humanitarian event supporting local population sustaining safety and basic survival needs, Completed 15+ training operations and competence evaluations preparing humanitarian efforts, Trained individuals on Geographical Technological and Manual systems for effective data control completing missions resulting in optimum results and proficiency, Conducted safety briefs for Geographical Technological Systems for supervisors to achieve accurate data, safety standards, and ideal task completion ,Knowledge necessary to perform as horizontal control operator, vertical control operator, or computer in a tactical fire direction center

EXTRACURRICULAR ACTIVITIES

Bookkeeping Certified: QuickBooks Online Certified 2022, Marine Corps Martial Arts Brown Belt, June 2018 – Present, Amateur Jiu Jitsu Blue Belt, June 2016, Amateur Muay Thai, December 2015, Amateur Boxing, July 2018

Thomas Jackson



EDUCATION

Campbell University, BBA in Trust & Wealth Management and a minor in Pre-Law. Expected Graduation: May 2023. Received scholarships including: Marvin Drake Johnson Trust Scholarship, Scott-Ellis Scholarship, and the C.U. Legacy Award.

WORK EXPERIENCE

Fit Happens Fitness Site Manager Responsible for dayto-day operations of the gym including ensuring Covid protocols were met. Responsible for new membership marketing, customer service, and sales. Harmon's Properties, LLC Responsible for working with city and county inspectors, property owner, and tenants to make sure the exterior of properties met all codes and ordinances in order to avoid fines.

EXTRACURRICULAR ACTIVITIES Campbell University Accounting Club

Chesney Joyner



EDUCATION

Campbell University, BBA in Trust and Wealth Management Pre-Law, Minor in Financial Planning, Expected graduation: 2023, Major GPA: 3.5; Scott-Ellis Scholarship, Administrative On-Campus Housing Scholarship, Dean's List

WORK EXPERIENCE

UPS, Rocky Mount, NC (December 2018 & December 2019). Seasonal Driver Helper: Aided in helping large company deliver hundreds of packages in a timely manner during the holiday peak season. Babysitting (Summer 2016 - current) Supervised friend's and family's children during summer and weekends. Maintained a safe play environment. Prepared and served nutritional balanced meals and snacks. Responsible for keeping the children on a routine as well as help take care of their medical needs. Hobby Lobby, Wilson, NC (Summer 2020 & Holiday Peak Season 2020). Retail Associate: Worked as a team member

performing cashier duties: fast and friendly service, maintaining a professional relationship and manner while helping customers with any questions, processed cash, debit and credit cards, and checks. Helped order and restock store with new items every week, aided in cleaning up the store. Prevent losses using awareness, attention to detail and integrity. Care Giver (Summer 2017-Current). Aided 87-year-old with Alzheimer's with daily tasks, kept normal schedule while family was away, responsible for making sure she takes her medications, prepared nutritional meals, and maintained a safe space for her throughout the day.

Patience Marshall



EDUCATION

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. 2nd Degree Seeking in BBA in Management. Expected date of graduation: May 2023; Scott Ellis Scholarship, Women's Track/ Cross Country Scholarship

WORK EXPERIENCE

Campbell Athletics Videography/Video Editing; November 2019 - March 2020. Creativity and marketing were displayed through filming and editing promo clips for Campbell University's athletic teams and upcoming sporting events in Adobe Premiere Pro and Adobe After Effects. DoorDash Delivery August 2021- November 2021; Developed better organization and time management skills. Became more efficient, which led to reaching the optimal amount of revenue in a specific time slot. Learned how to manage problems through communication with customers and merchants.

EXTRACURRICULAR ACTIVITIES

Campbell University's Track and Field Team (August 2018-Present). Freshman Year (2018-2019): Big South's Women's Outdoor Track and Field Outstanding Field Performer, Big South's Women's Outdoor Track and Field Outstanding Field Performer, Big South's Women's Outdoor Track and Field Shot Put and Discus Champion, Big South's Women's Outdoor Track and Field Shot Put Conference Record, 3x Big South Athlete of the Week , NCAA Track and Field East Regional Qualifier , USATF U20 Shot Put Champion, Costa Rica Pan American Games Bronze Medalist. Sophomore Year (2020): Liberty University's Indoor Track Facility Record Holder, Big South's Women's Indoor Track and Field Most Outstanding Performer, Big South's Women's Unsung Hero Nominee, Big South Indoor Track and Field Shot Put #2 all time, Athlete of the week 1x. Women's Indoor Track and Field Shot Put School Record, Women's Outdoor Track and Field Shot Put School Record.

Christopher Matthews



EDUCATION

Campbell University, Master of Business Administration, BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: December 2022; GPA: 3.704. Dean's List, Presidential Scholarship, Top 10 Percent Award, Lundy Fetterman SOB Fellows Award, Bank of America School of Business Trust Scholarship, Wells Fargo Undergraduate Trust and Wealth Management Award.

WORK EXPERIENCE

Advocacy Trust May 2021 to Present Part time Trust Administrator Mooresville, North Carolina Assisted team members with daily tasks including annual account reviews, preparing discretionary distributions, preparing annual client budgets, interpreting trust documents. Participated in calls with the Trust Advisory Committee, Trust Investment Committee, client management team, and with other members of the Trust department. Continued to develop a proficiency in Addvantage, Redtail CRM, SAFE Cabinet, InvestorsView, and

additional softwares Collaborated with senior level professionals such as risk managers, Trust Officers, government benefits specialists, and trust administrators. Assisted in various projects which included establishing Real Estate and Annuity Trackers, generating a list of trust protector for accounts, and aiding in the list of clients with prepaid burial plans.

Wells Fargo Bank, Winston-Salem, NC, Philanthropic Services Intern; June-August 2020. Supported philanthropic client management team by completing annual administrative reviews. Completed account long-name project by revising over 2,500 account names. Participated in calls with the grant team, charitable remainder trust team, client management team, and with other members of the philanthropic services department. Continued to develop a proficiency in SEI Trust 3,000, Trust Gateway, FileNet, and additional software.

National Advisors Trust Company, Summer Intern (Kansas City, Missouri), June-August 2019. Worked under the Trust department, shadowed a chief fiduciary officer, chief client officer, trust administrator, and a trust officer. Analyzed trust documents while determining if the model language was present. Processed discretionary distributions while assessing the risk of making the distribution. Organized and formatted marketable literature to create uniformity in a corporate rebranding effort. Completed various projects which consisted of transferring trust accounts to a progressive situs and preparing and proposing a trust account cash management strategy to executives and bulk transfer project in an effort to capitalize on a progressive trust situs. Attended weekly Trust Department and Risk meetings. Operations Director of VMS Home Oxygen, INC. Manage a group of 4 employees that provide durable medical equipment Assign daily

responsibilities to all employees. Supervise performance and define expectations for all staff. Initiated a community portal that allows all employees to post and access shared learning experiences. Review and submit medical billing and insurance filing; including Medicare, Medicaid and various PPO organizations. Established rapport with local physicians and home health agencies to increase target market. Increased referrals by 25% within the first three months. Created word tracks that increased productivity. Established a procedural template to train new and inexperienced staff. Assist in planning and orchestrating events to aid in the disaster relief efforts in the surrounding community.

EXTRACURRICULAR ACTIVITIES

BB&T Business Fellow, Board member of non-profit organization (My Brother's Keeper of Dunn, NC)

Philip Merritt



EDUCATION

Campbell University, Master of **Business** Administration, BBA in Trust and Wealth Management-Pre-Law, Minor in Financial Planning: Expected Graduation Date: August 13, 2023; GPA: 3.973. Presidential Scholarship, Top Ten Percent Award, Moen Incorporated Scholarship, Dr Ernest Paskel Sauls Business Scholarship, First Citizens Bank Scholarship, Sue Worthington & amp; Garland Wayne Scholarship, Bryan-Faircloth Scholarship, Tuton Alumni Referral Scholarship, Lundy Fetterman Fellows, Peggy R. Lawrence Scholarship, Todd R. & amp; Elva Scarborough Trust Scholarship, Wiggins, Norman Adrian & amp; Mildred Harmon Scholarship, School of Business Student Body Scholarship.

WORK EXPERIENCE

Truist Financial, 10-week summer Internship June August 2021. Reviewed hundreds of F/E Custody,

Agency and IRA accounts for compliance with Regulation 9. Compiled governing documentation required for the creation of synoptic records. Complied investment documentation to aid the investments team in reviewing the compliance of an account's investment transactions with Regulation 9. Sampson County Assistant District Attorney's Office, 4-week Summer Internship June-July 2017. Shadowed several Assistant District Attorneys in both District and Superior Court, observed multiple trials and court hearings, responsible for filing case dismissals, reorganized the case filing system to improve efficiency, compiled case files for both the prosecution and defense, expunged expired DNA records.

EXTRACURRICULAR ACTIVITIES

Truist Business Fellow, Phi Eta Sigma Honor Society, Phi Kappa Phi Honor Society.

Kevin Mills



EDUCATION

Campbell University, Master of **Business** Administration, BBA in Trust and Wealth Management/Pre-Law, Minor in Financial Planning. Cumulative GPA: 4.0, Expected date of graduation is May of 2023. Wake Technical Community College, Associate of Arts with a concentration in Business Administration. Graduated May of 2020 with High Honors; Cumulative Transfer GPA: 4.0

WORK EXPERIENCE

Campbell University Lundy-Fetterman School of Business, Graduate Assistant, (Buies Creek, North Carolina), January 2022-Present. Assisted faculty and staff in various capacities. Hosted tours for prospective students and their families. Purpose Driven Personal Finance & amp; Coaching LLC [Self-Employed], Founder (Raleigh, North Carolina), April 2022-Present. Conducted Retirement Cash Flow Analyses, Spending Plans, and Investment Education Sessions. Currently

serving 14 clients within the LLC. First Citizens Bank, Wealth Management Intern - Wealth Planning (Raleigh, North Carolina), June-August 2022. Input data in financial planning software to complete the Discovery portion of the planning process. Authored article on Long-Term Care to assist client- facing advisors on how to position this topic with clients. Presented a final presentation detailing the comprehensive work that was completed in adding value to the Wealth Management department. Campbell University Wiggins Memorial Library, Research Assistant/Student Assistant to Dean of Library (Buies Creek, North Carolina), February-December 2021. Serviced patrons in their research-based assignments. Assisted circulation desk in various duties and capacities. Performed filing and organizational tasks for Dean. First Citizens Bank, Wealth Management Intern - Trust Special Services (Raleigh, North Carolina), June-August 2021. Conducted fee reviews for 121 existing Trust Special Asset accounts. Serviced 100+ Deferred Business clients who removed First Citizens from their Estate Planning documents. Collaborated with the middle office team of Columbia, South Carolina in organizing fees charged while indicating assets held in trust. Presented a final presentation detailing the comprehensive work that was completed in adding value to the Wealth Management department. Purpose Driven Showcase Baseball Organization, Baseball Coach (Clayton, North Carolina), June 2019- Present. Developed the physical ability of players aged 14 through 18, while incorporating faith- based principles. Created an inclusive, fun, and competitive playing environment for kids. I have accepted a fulltime position with First Citizens Bank subsequent to graduation in May of 2023.

EXTRACURRICULAR ACTIVITIES

Lundy-Fetterman School of Business, BADM-100 Peer Mentor (August-December 2021); USA Baseball, National Training Identification Series Tournament: Head Coach of 16u Southeast

Stripes (August 2021); Elon Innovation Challenge: Received "Most Inspiring" Award (February 2021-April 2021); With Purpose International Missionary; traveled to countries of: Czech Republic, Spain, Germany, and Sweden (June-July 2017 & amp; June-July 2018), Christian Connect Bible Study Club; Treasurer, Wake Technical CC (September 2019-May 2020), Wake Tech CC Baseball Team (August 2018-May 2020), Wake Technical CC Baseball Team; Leadership Council, (January-May 2020), White Oak Missionary Baptist Church; Junior Deacon and Junior Usher - Grimesland, North Carolina.

Prince Ngwenah



EDUCATION

Campbell University, Master of Business Administration (pursuing), BBA in Trust and Wealth Management (2021), Minor in Financial Planning (2021). Expected Graduation: December 2022

WORK EXPERIENCE

State Employees Credit Union Part Time Front Desk Associate from June 2022- present based in Lillington, NC. Answers phone calls to assist members or direct calls to other loan officers. Process transactions such as depositing checks and paying off loans. Keep the office organized by signing in members and allocating them to the appropriate loan officer that can best assist them. Explain different financial products and services offered by the credit union to members. Assist insurance and other financial companies of mutual members with concerns or verifying payoffs. Used sound judgment in order to authorize or not authorize certain transactions for the members and credit union's personal security. Trusted with assisting members with accessing their personal belongings in their vaults.

Assisted manager by creating lunch schedules for other employees and echoing management concerns to the rest of the branch.

Truist Wealth intern from June 2021- August 2021 based in Atlanta, GA (Remote). Gained knowledge and use of practical financial language. Engaged in weekly interactive meetings with multiple professionals in the many areas of wealth management. Tasked with contacting companies, other banks, and government offices to assess client information. Tasked with filling out forms to help clients change direct deposit information. Attended and completed the Truist Emerging Leaders program, earning certification. Built relationships with many full-time employees and became very familiar with the Truist culture.

Northwestern Mutual intern from May 2020- August 2020 based in Charlotte, NC (Remote). Gained practical sales experience through phone calls, prospecting, and meetings. Learned the basics and benefits of financial planning through insurance. Attend weekly meetings for skill building and receive mentoring from full time financial representatives. Used multiple software programs for developing a financial plan.

EXTRACURRICULAR ACTIVITIES

Campbell University Football Team member Trust and Wealth Management Club Accounting Club

Phifer Ozimek



EDUCATION

Campbell University, B.B.A in trust and Wealth Management, Minor in Financial Planning. Expected date May 2023. Overall GPA: 3.054. Presidential scholarship.

WORK EXPERIENCE

Shark Shack (2020-2022) Prep and line cook, Served customers, and trained new employees. Asphalt Solutions (2020) Repard and paved parking lots with asphalt. Children's Health services (2018-2019) Administrative Assistant. Scanned in medical records, office assistant to practice manager. Atticus (2022) Wrote glossary terms for the website. RBC Wealth Management (2022) Shadowed certified financial planners, helped build wealth plans, and built marketing campaigns.

EXTRACURRICULAR ACTIVITIES

Campbell University Football Team, Cornerback (2019-Present).

Kathleen Rogers



EDUCATION

Campbell University, B.B.A. in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2023; GPA: 3.798. Dean's List, Presidential Honor Roll, Women's Lacrosse Scholarship, Trust and Wealth Management 50th Anniversary Scholarship, Wells Fargo Employees' Dependent Children Scholarship, F. Christian Zinkhan Business Endowment, Jessica N. White Endowed Scholarship, Lewis M & Annabelle L. Fetterman Business Scholarship, Presidential Scholarship, Out of State Scholarship, Lundy Fetterman School of Business Fellows Scholarship. Certifications Acquired: Truist Leaders Institute Emerging Leaders Certification, Brian Hamilton Foundation's Starter U Certificate.

WORK EXPERIENCE

Campbell University Student-Athlete (Buies Creek, NC) August 2019-Present. Core Cycle Studios Front Desk Staff (Seasonal employee) December 2017-Present. Computed bills, collected payments, and

adjusted customer accounts using Mind Body Business. Responded to phone inquiries regarding prices and promotions. Reconciled cash to receipts daily, prepped both cycle and yoga barre studios before class times, cleaned and organized bathroom towels, as well as replenished cold towels.

Bank of America Merrill Lynch Advisor Development Summer Analyst Program (Summer Internship) June 2022- August 2022. Engaged with teams, enhanced the overall client experience, and contributed to projects that impact business results. Worked with a team of experienced financial advisors to learn key aspects of wealth management, including investment and banking products and solutions, relationship building, digital capabilities and client interaction. Assisted with business development strategies, sales support, market research, portfolio construction, and digital adoption.

Family Nanny (Seasonal employee) June 2020- August 2021. Vital to help families with childcare duties. Performed domestic tasks and housekeeping needs, such as, coordinating, and transporting kids to and from their activities and appointments, preparing meals, grocery shopping, making beds, organizing rooms, and doing laundry. Baltimore Country Club Lifeguard (Seasonal employee) June 2018- August 2019. Responsible for supervising swimmers, spotting hazards, and preventing accidents, enforcing the club's rules fairly and politely, responding to member and guest's requests, ensuring member safety, and being knowledgeable and certified in First Aid and CPR. Keeping the club grounds clean and orderly by straightening chairs, assisting with umbrellas, throwing away trash, and picking up towels. Baltimore Country Club Wedding and Event Banquet Server (Seasonal employee) November 2017- January 2019. Responsible for greeting members

and guests, assisting them in finding their correct table, taking food and beverage orders, and bringing the correct dishes and drinks. Assisting with the complete setup and breakdown of the venue. Maintained composure in a fast-paced environment, anticipated members' needs, and exceeded customer service expectations. Baltimore Country Club Pool Café Staff (Seasonal employee) June 2016- August 2017. In charge of taking food and beverage orders from members and guests and entering them into the point-of-sale system. Knowledgeable in every menu item and could accurately describe the menu items, specials, and drinks. Interacted with chefs and bartenders and helped to assist them in any way that was needed. Maintained a safe and sanitary work environment.

EXTRACURRICULAR ACTIVITIES

Campbell University Varsity Women's Lacrosse, Campbell University Truist Business Scholars Program; Member, Campbell University Big South Representative, Student-Athlete Advocacy Committee; Member, Campbell University One Love Student Ambassador, Campbell University Trust Club; Member, Campbell University Females Associated with Business Club; Member, Campbell University Campus Recreation Group X Spin Instructor, Habitat for Humanity Volunteer

Keshawn Thompson



EDUCATION

Campbell University, Master of **Business** Administration, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation; December 2022, Overall GPA: 3.318, Campbell University Presidential Scholarship, Campbell University Athletic Scholarship, Dr Ernest Paskel Sauls Business Scholarship, Wells Fargo Trust and Wealth Management Scholarship, Southeastern Trust School Trust Management Scholarship, Thomas Jack Lynch Scholarship.

WORK EXPERIENCE

Austin, TX, Wells Fargo June 2022 - July 2022 Atlanta Georgia (remote), Truist Bank June 2021 - August 2021. Reviewed Custody accounts, Revocable accounts, IRAs. Helped make synoptic records for various accounts. Analyzed IPS documents for investment reviews. Analyzed Governing Documents. Interacted in weekly team meetings. Raleigh, North Carolina, Northwestern Mutual May 2020 - August

2020. Discussed financial plans and insurance needs with clients. Had weekly phone calls with potential clients. Met with clients weekly. Attended case studies. Acquired NC Life and Health Insurance license. Attended weekly training of language, financial knowledge, and insurance plans. Involved in joint work with other representatives. Hillsborough, North Carolina, Vietri Inc., Warehouse Assistant and Sales Associate, May 2019. Assisted team members with daily tasks such as stocking equipment, greeting customers, boxing goods, and transporting goods to the customer's vehicle. Collaborated with managers and team leaders in organizing the sales floor. Developed communication and organizational skills. Reported customer suggestions, comments and complaints to appropriate management. Promptly and accurately respond to customer requests to research product availability, price and quality issues. Mebane, North Carolina, Sports Endeavors Inc., Shipping Department Associate, June 2018 - July 2018. Gathered items for online customer orders. Printed off shipping and return labels for all orders. Packaged orders and made final checks before shipping them off. Checked and adjusted inventory daily. Communicated with the receiving and embroidery department about inventory checks.

EXTRACURRICULAR ACTIVITIES

President of Radical Athlete and Student Oasis Ministry, Campbell University Football Player, Campbell University Small Group Bible Study, Beyond Expectations Organization Volunteer, Mustard Seed Community Garden volunteer, Speaker at the 2019 College Prep Summit, Volunteer for My Brother's Keeper Summit. Enjoys mentoring and coaching students at Orange High School.

William Wells



EDUCATION

Campbell University, Master of Business Administration, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2023. Cumulative GPA 3.248; Presidential Scholarship, Jane Graham McKay and Katherine Hill McKay Scholarship, Top Ten Percent Award, James A Campbell Scholarship Competition Attendee Award.

WORK EXPERIENCE

Campbell University Student Union Graduate Assistant (August 2022- Present) Complete various setup tasks for ballrooms. Provide basic service to students visiting the Student Union. Assist Student Union administration with daily tasks. Truist Estate Settlement Intern (May 2022- August 2022) Examined Will files in order to determine capacity. Assisted in compiling Will files for the Truist Will Vault project. Completed NMDA forms

for declinations of accounts. Organized assets for a client to execute a tax lot split. Truist Wealth Fiduciary Intern (June 2021-August 2021). Analyzed account documents to meet regulatory requirements. Operated in a team to complete administrative reviews. Assisted in account transition for BB&T and SunTrust merger to new systems. Review trust documents to create synoptic records. Keith Hills Golf Course Cart Attendant (May 2020- March 2021). Clean and maintain golf carts, monitor range facilities, repair minor golf cart mechanical issues. Lowes Outside Lawn and Garden Seasonal Worker (May 2019-August 2019). Assisted customers with selecting correct parts for outside work equipment. Ordered custom items through the Genesis computer system. Loaded garden products for customers as well as advised on correct selection of products. Byrd's Pool Services (May 2018- August 2018). Responsible for preserving quality of personal pools, measured chemical levels in pools and made proper chemical adjustments. Operated in a team to install inground pools and liners.

EXTRACURRICULAR ACTIVITIES

Trust and Wealth Management Club, Rush Chair (2019) and Grand Master of Ceremonies (January 2020-December 2020) of the Kappa Sigma Fraternity- Sigma Phi Chapter, avid outdoorsman, and various intramural sports.