Economic & Market Outlook: It All Depends On Your Time Horizon

Linda A. Duessel, CFA®, CPA, CFP® Senior Equity Strategist Senior Vice President

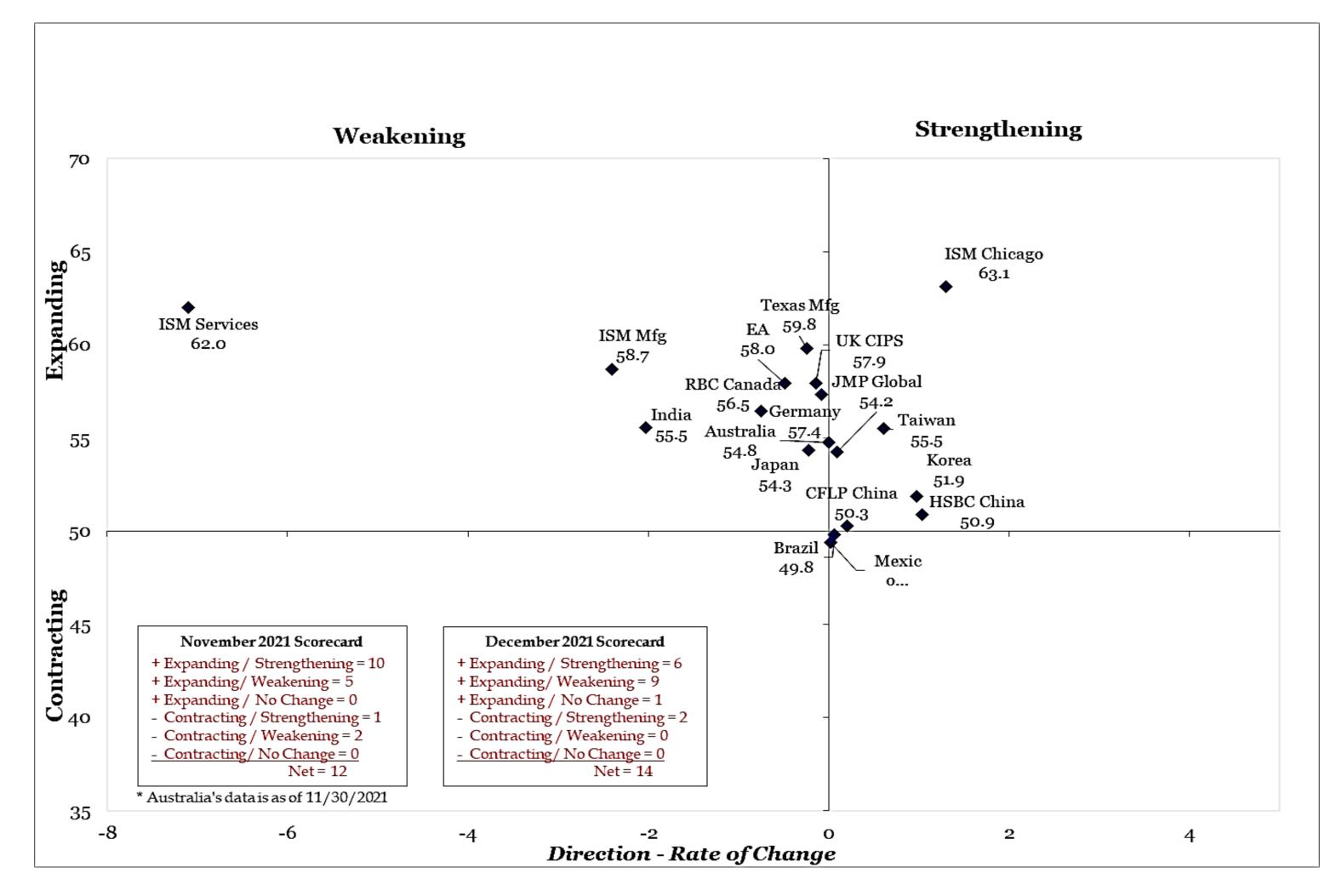
January 2022

- STREET

and the second



Economies Recovering All Around The World



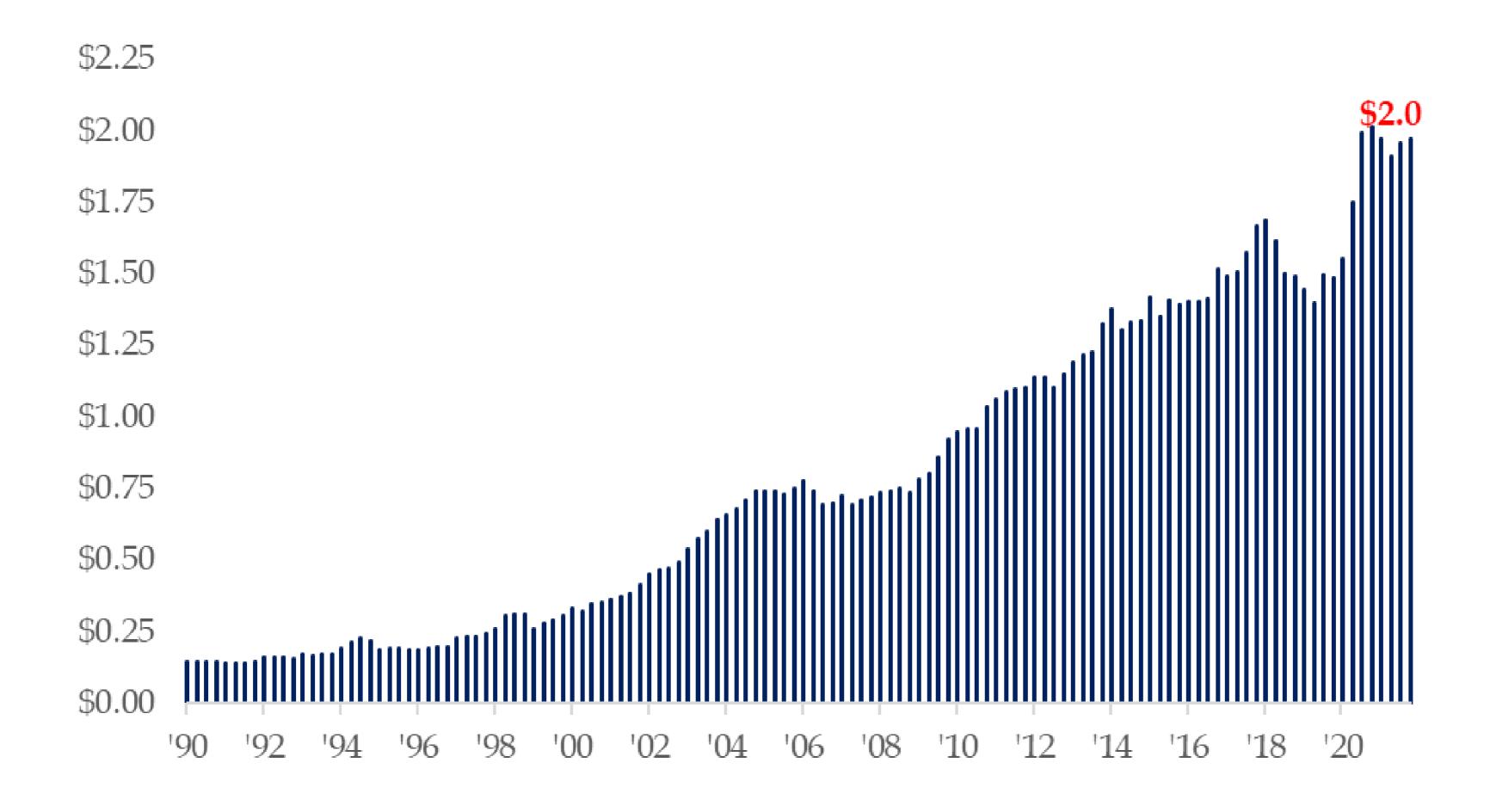
Ţ

Global Economy Scorecard as of December 2021



Businesses Are Flush With Cash

S&P 500 Total Cash (\$Tn)

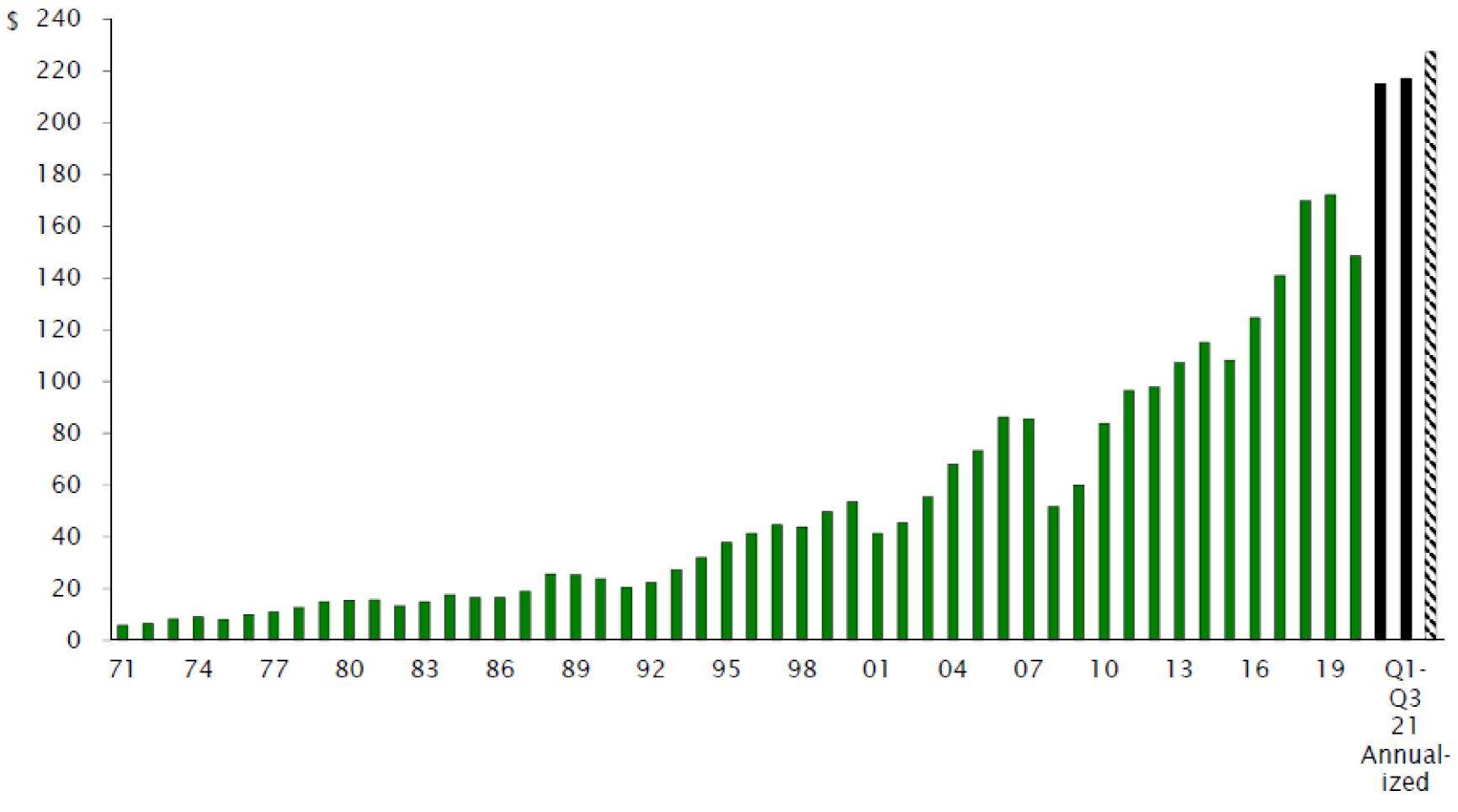


F



Earnings Have Vastly Exceeded Expectations

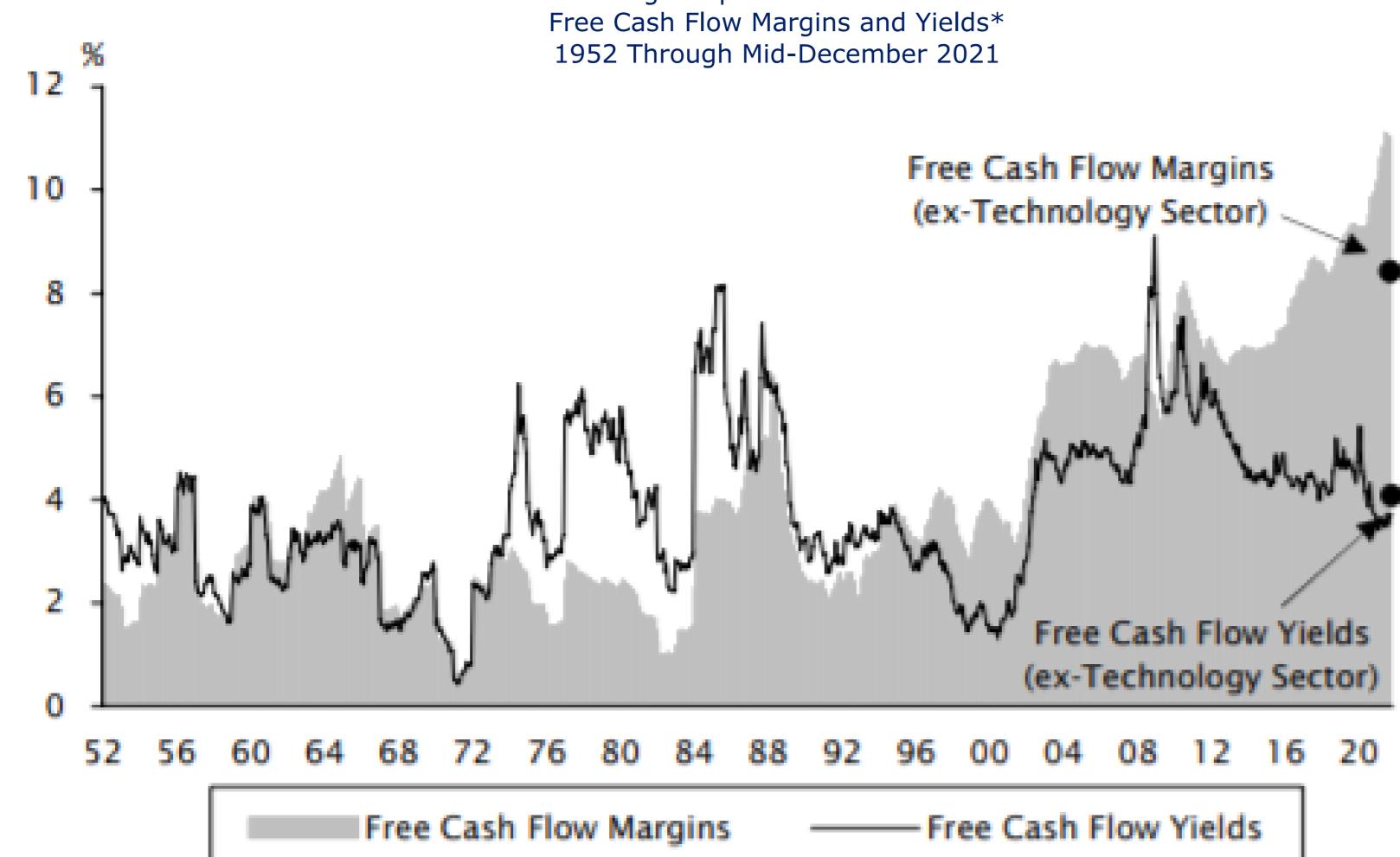
The S&P 500 Earnings Per Share 1971 Through 2022E



F



US Corporations Are Superbly Profitable



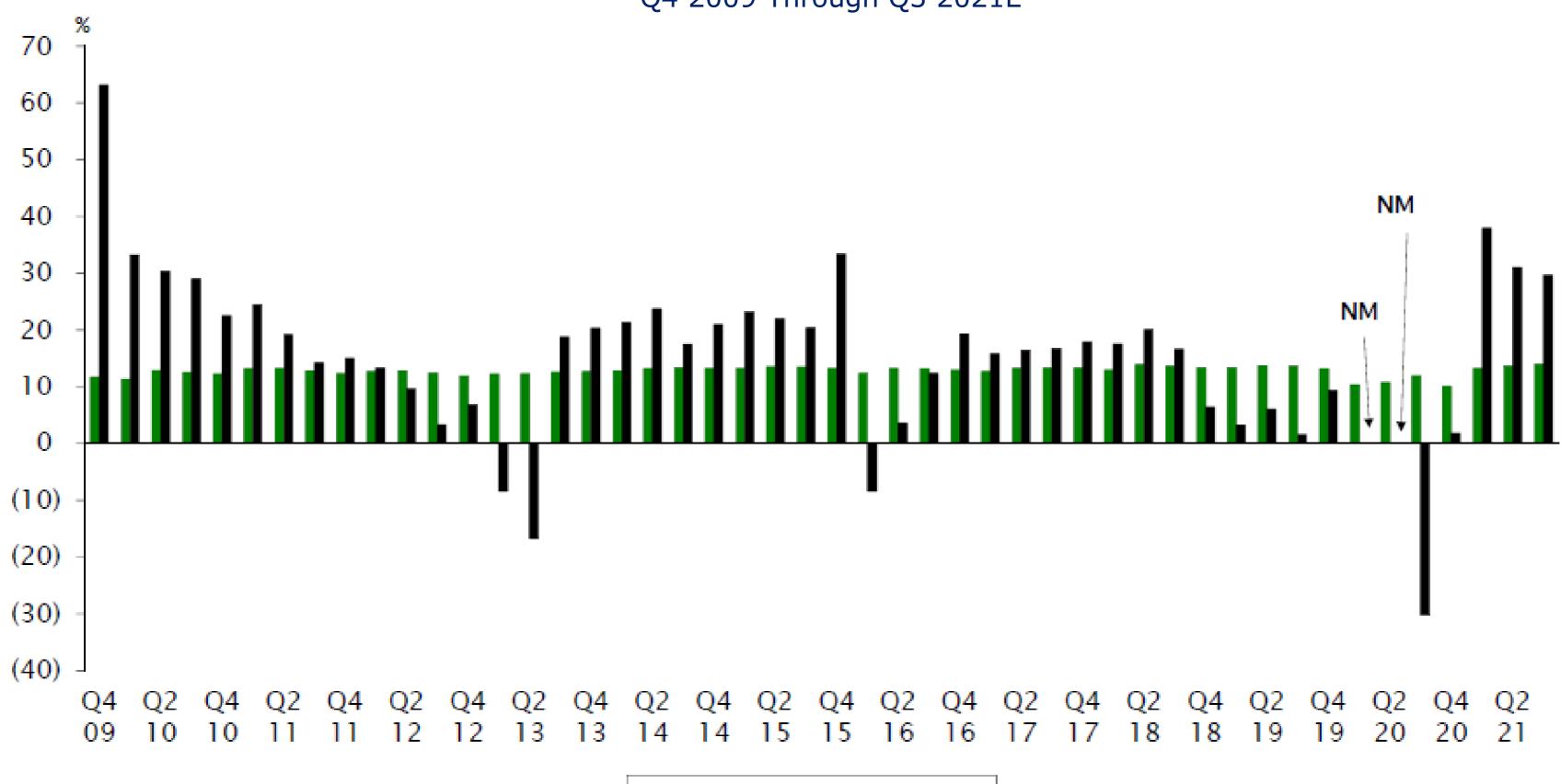
Source: Empirical Research Partners. December 22, 2021 *Free cash flow margins are based on aggregated trailing four-quarter data, smoothed on a trailing three-month basis, and the yields are cap-weighted.

Large-Capitalization Stocks



Post Pandemic, The Top Line Created Strong Operating Leverage





Base

Ę

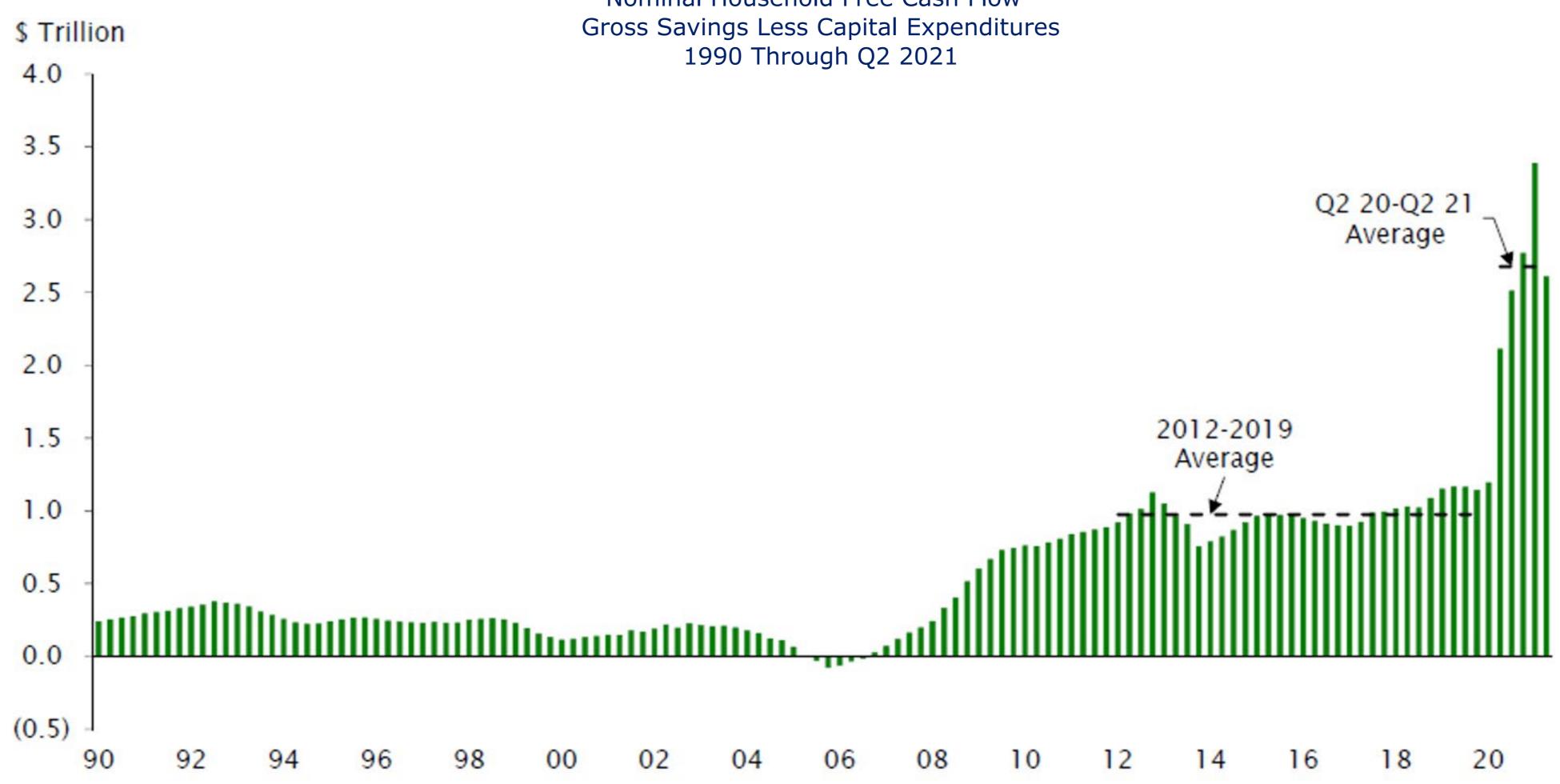
The Core of the S&P 500* Base and Incremental Pre-Tax Margins Q4 2009 Through Q3 2021E

Incremental



6

Household Free Cash Flow is Nearly \$2 Trillion Above Pre-Pandemic Levels

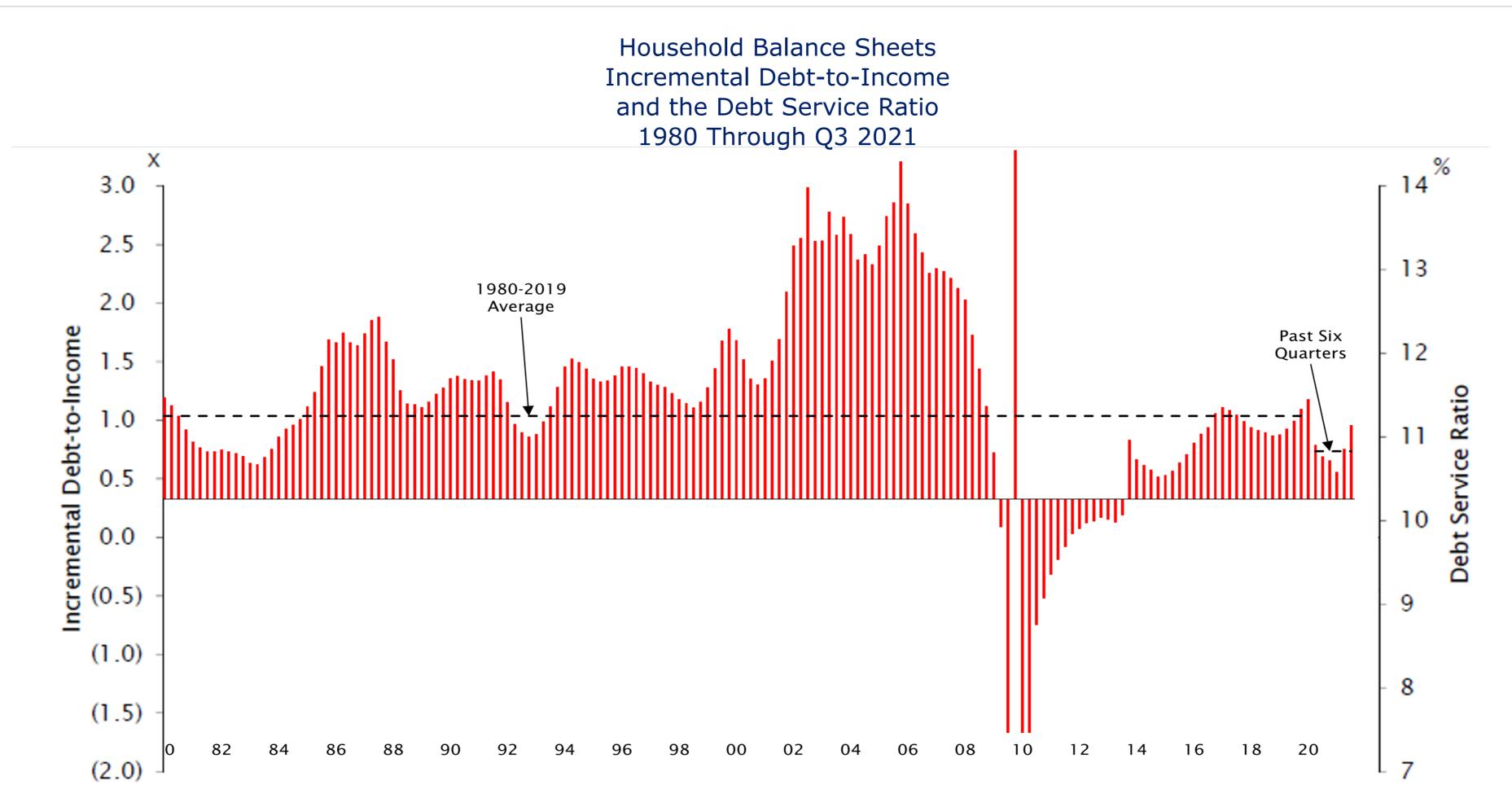


Source: Empirical Research Partners. November 22, 2021 *Capital expenditures on housing and durable goods. Data smoothed on a trailing four-quarter basis

Nominal Household Free Cash Flow*



Household Balance Sheets Have Been De-levered, Providing Additional Borrowing Power



Incremental Debt-to-Income 🛛 🗕 🗕 Debt Service Ratio

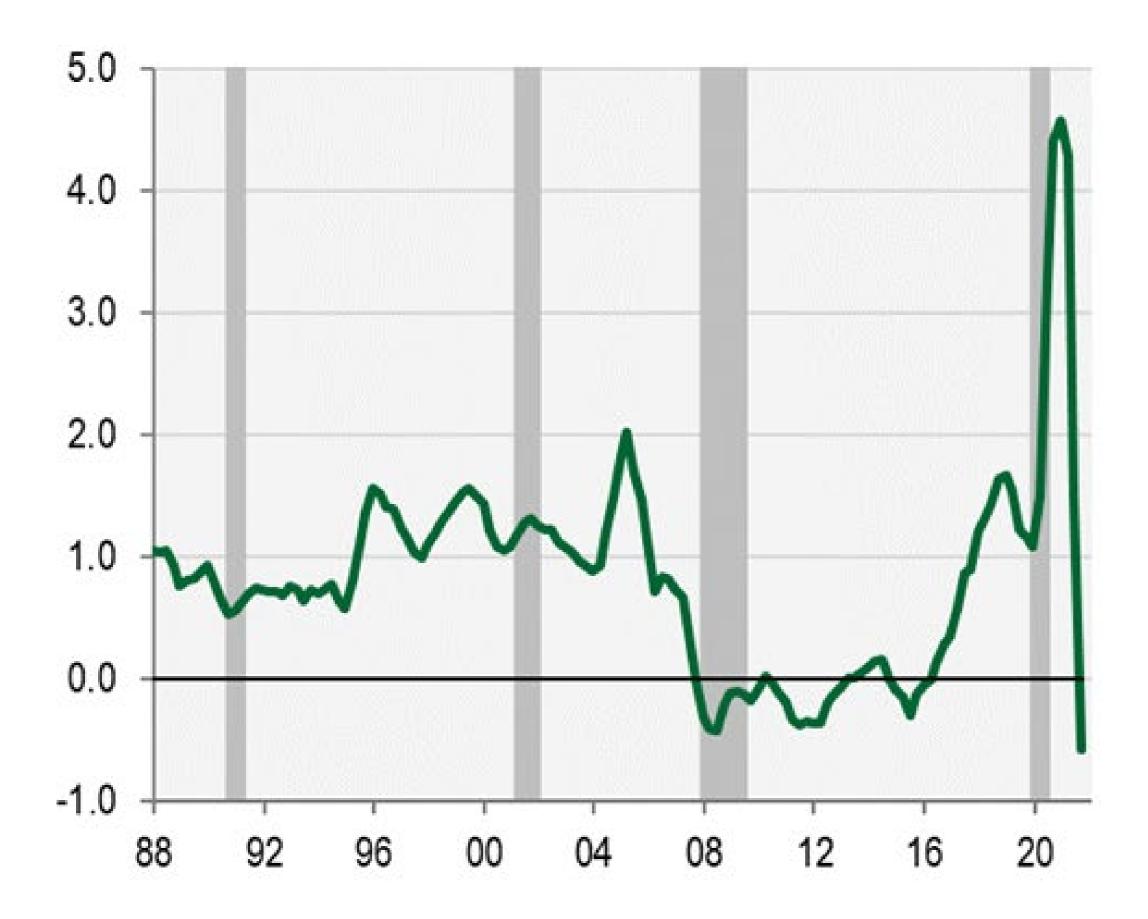
Ţ



8

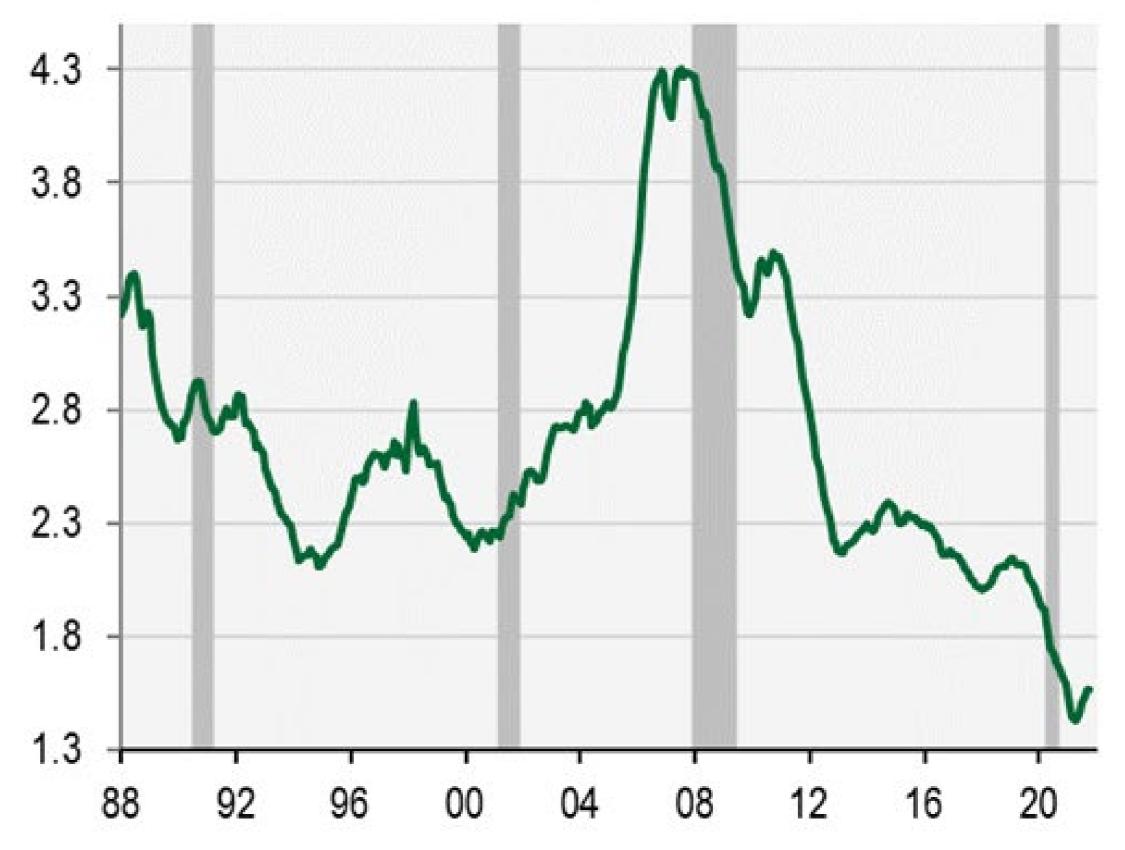
Housing Pent-Up Demand

US Household Formations: Owners 4 Qtr. Avg. 2021:3Q: -0.6 Million



Source: Cornerstone Macro Research. November 30, 2021 Note: Shaded bars represent recessions.

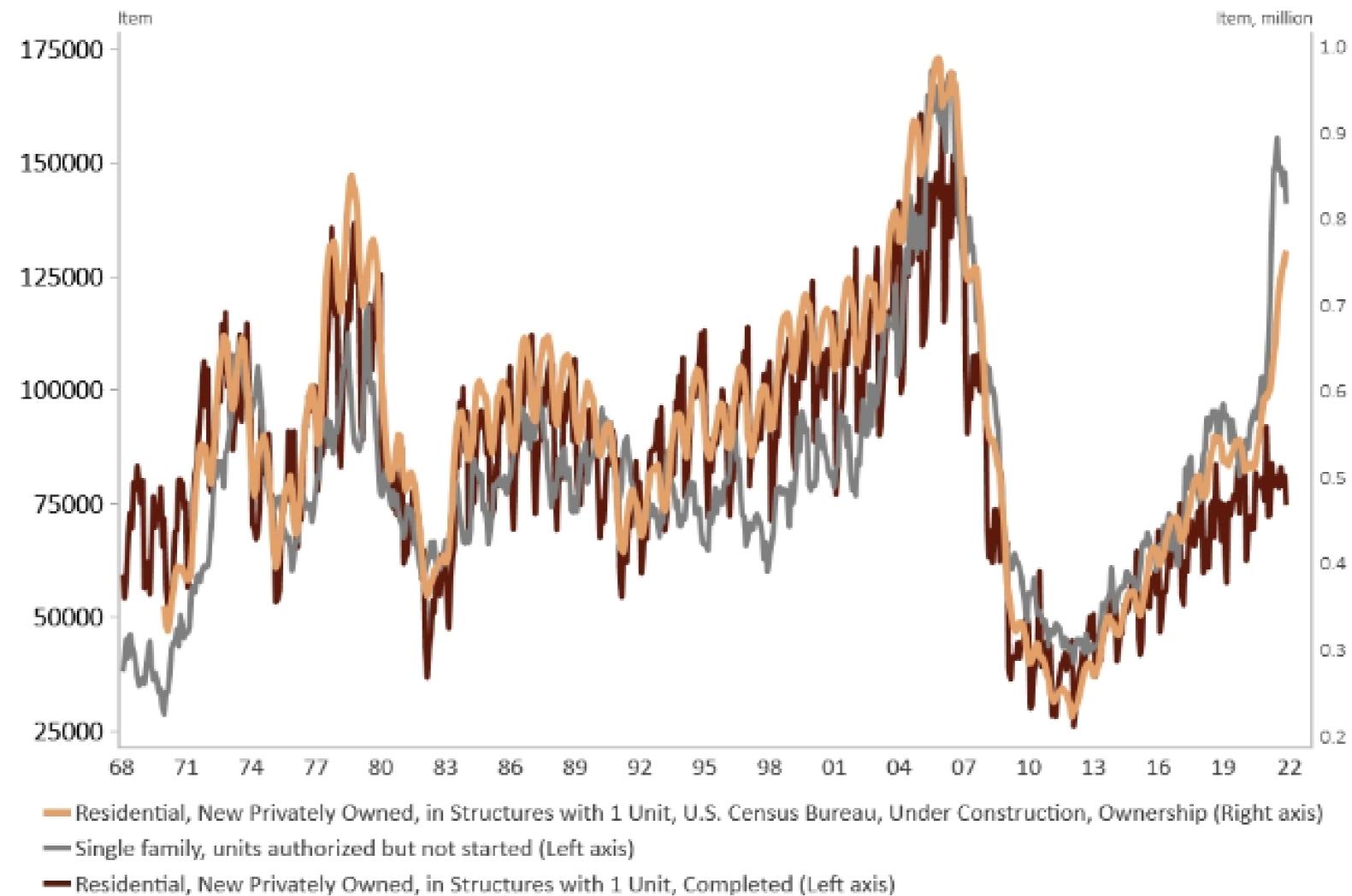
US New & Existing House Inventories 3 Mo. Avg: October 1.6





9

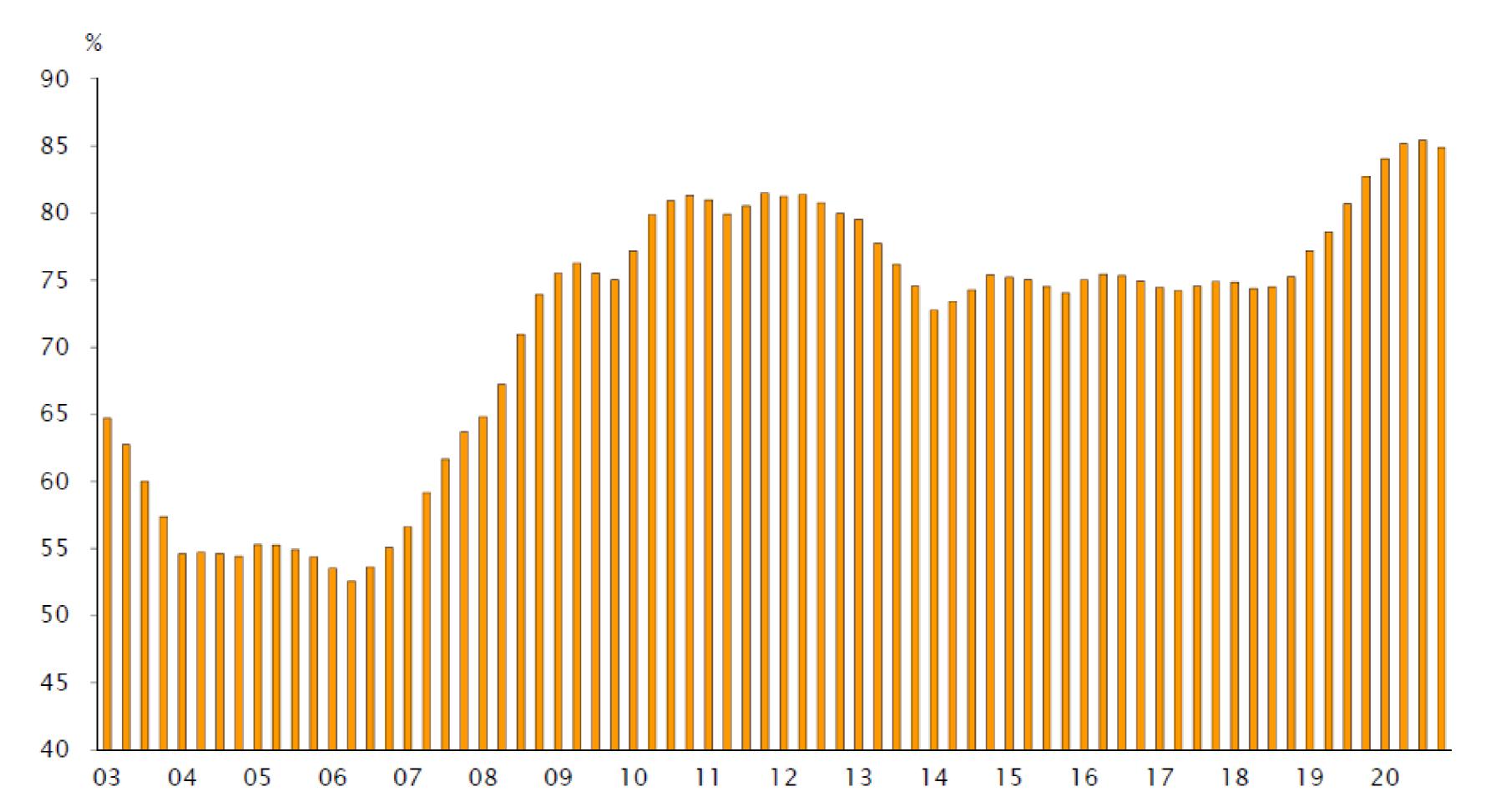
There Is A Lot of Housing Activity in The Pipeline





Mortgage Lending Standards Have Been Strict

Mortgage Lending Share of Originations Made to Credit Scores of 720 or Higher 2003 Through Q3 2021

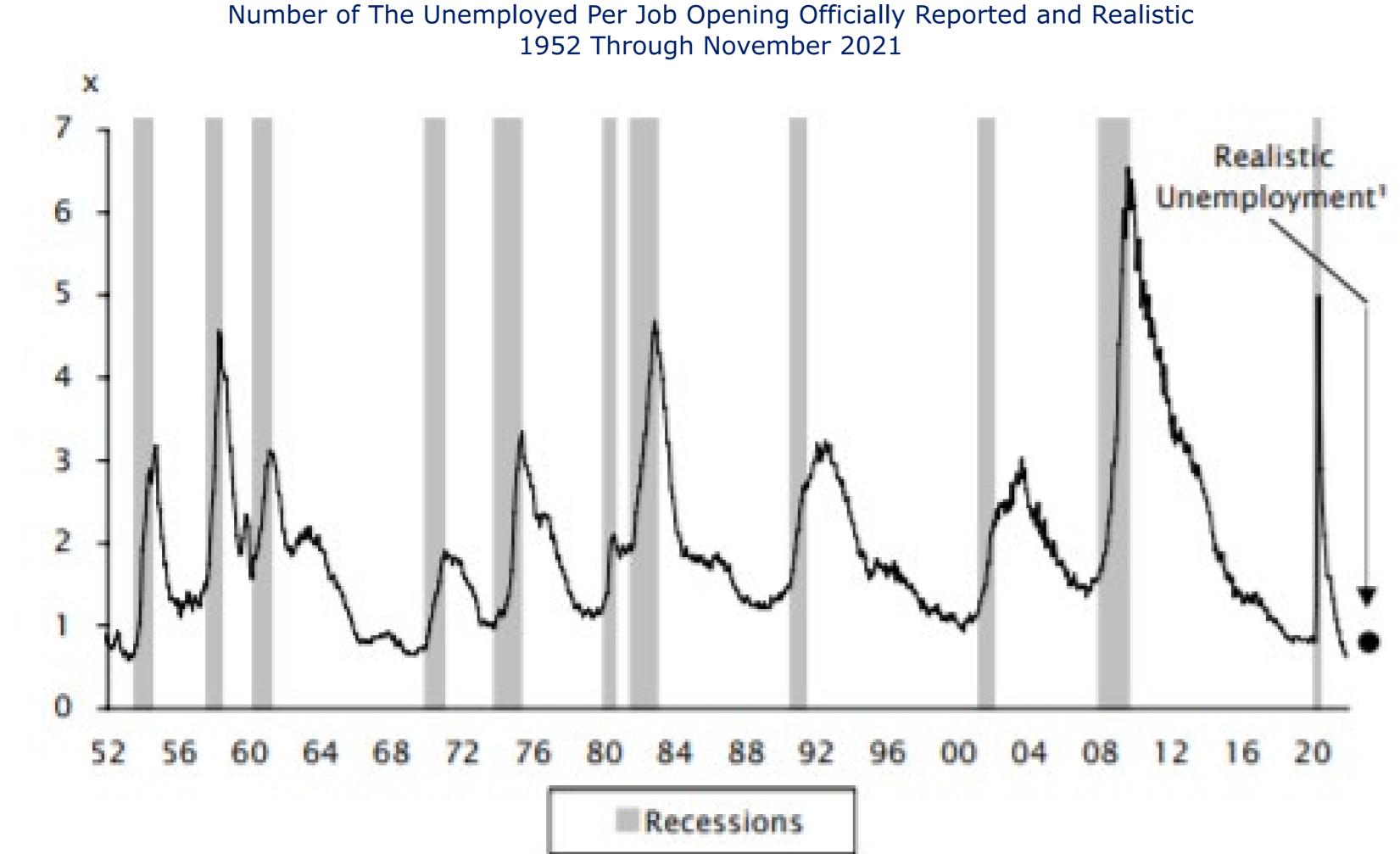


Ę





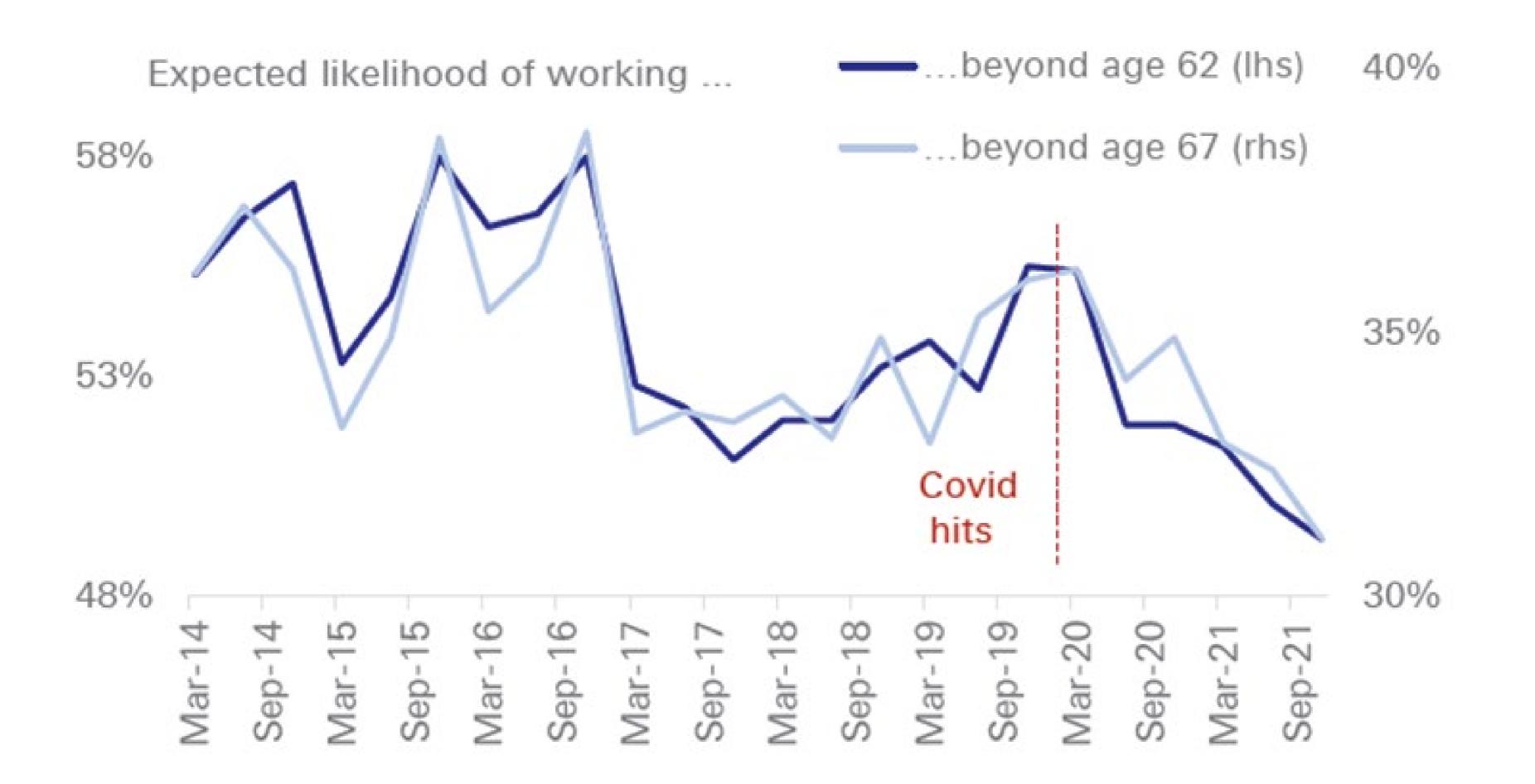
The Labor Market Is Legitimately Tight







Where Are All The Workers?



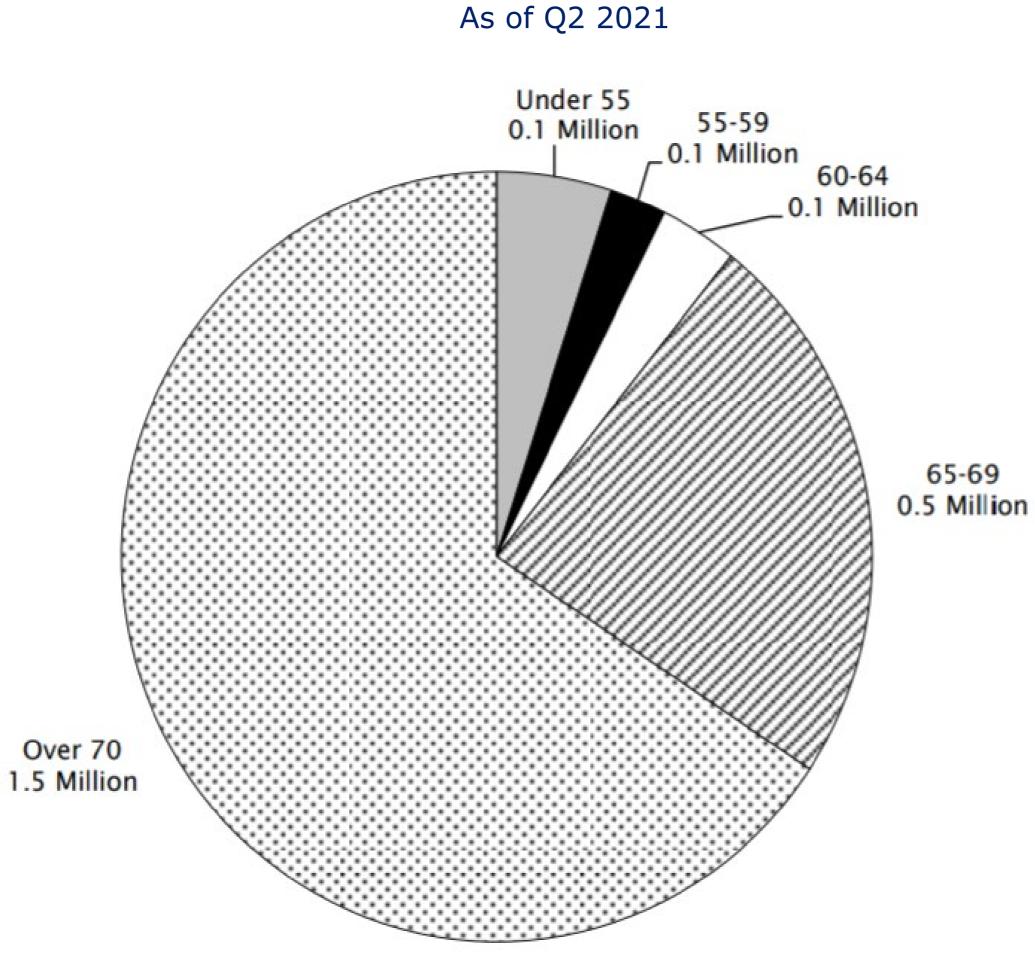
Source: Deutsche Bank, Haver Analytics, NY Fed's Labor Market Survey. January 17, 2022.

Americans Are Dreaming of Retiring Early





Early Retirement

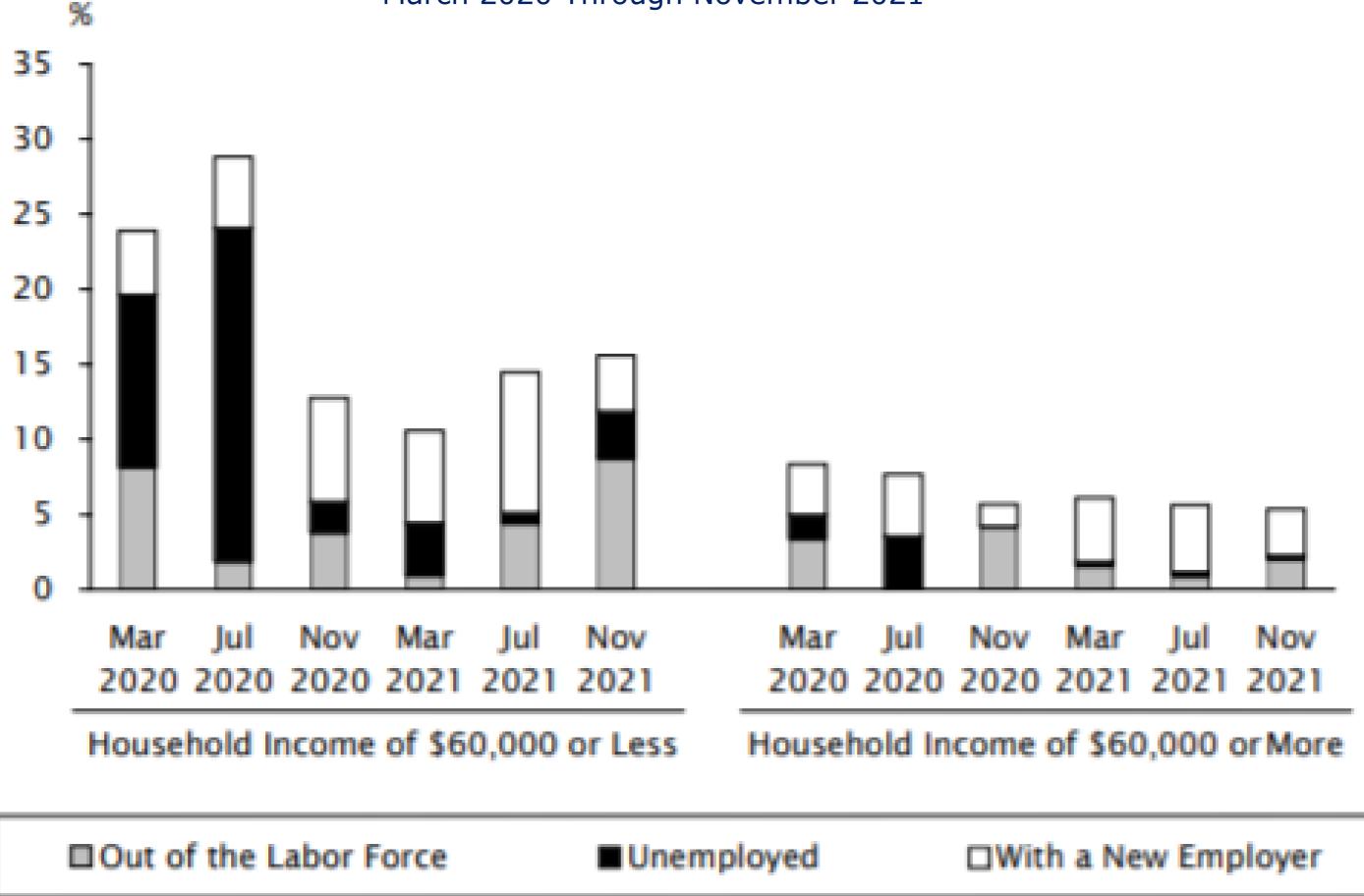


Source: Federal Reserve Bank of Atlanta, Bureau of Labor Statistics, Empirical Research Partners Analysis. November 9, 2021 *Number of retirees above the 2019 trend line.

Excess Retirees* Distributions by Age



Lower-Paid Workers Are Job Hopping and Some Are Leaving the Labor Force Altogether



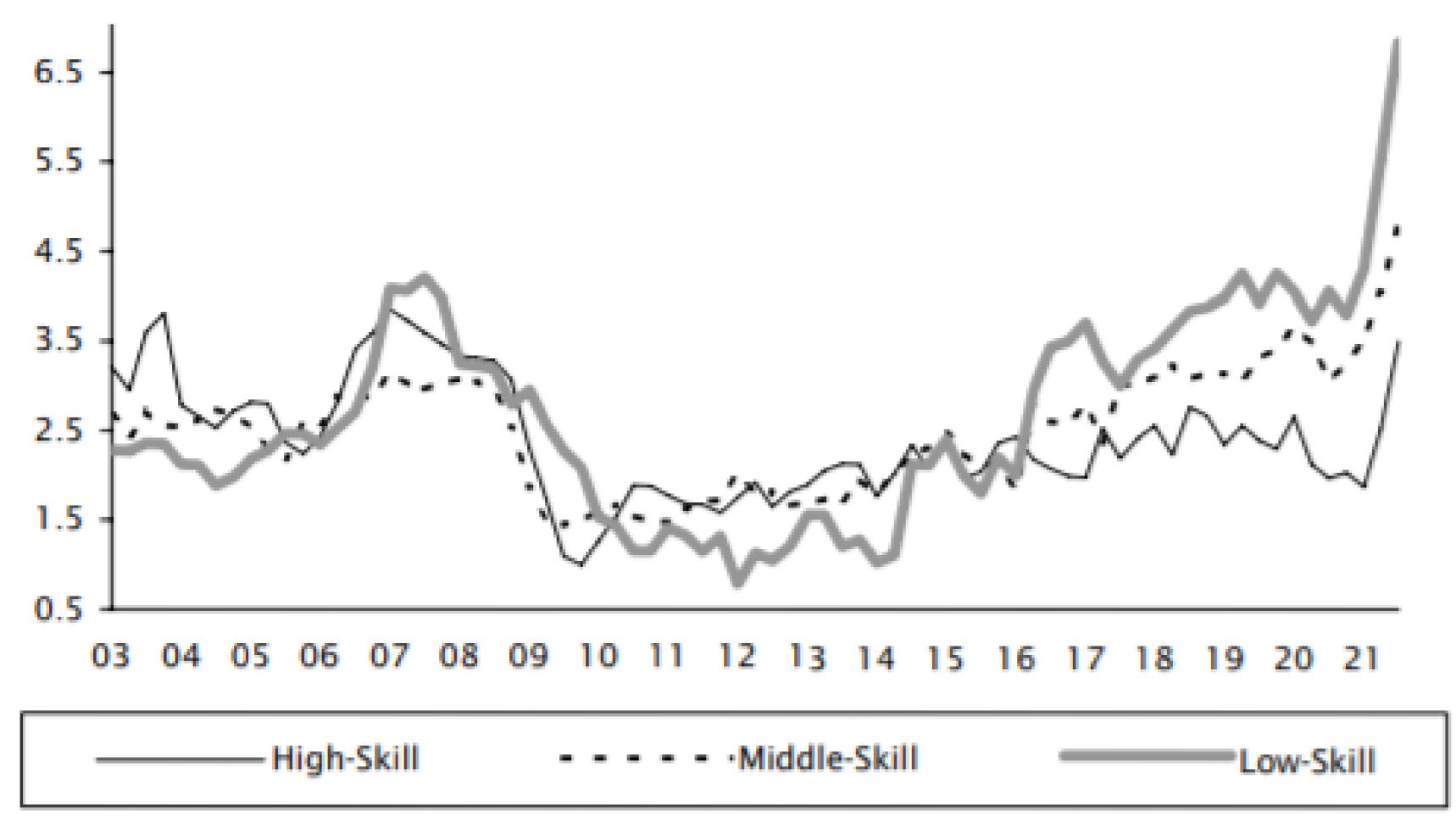
Job Transition Rates by Household Income March 2020 Through November 2021





As a Result, Wage Growth is Strong

Wage Growth by Skill Level 2003 Through Q3 2021

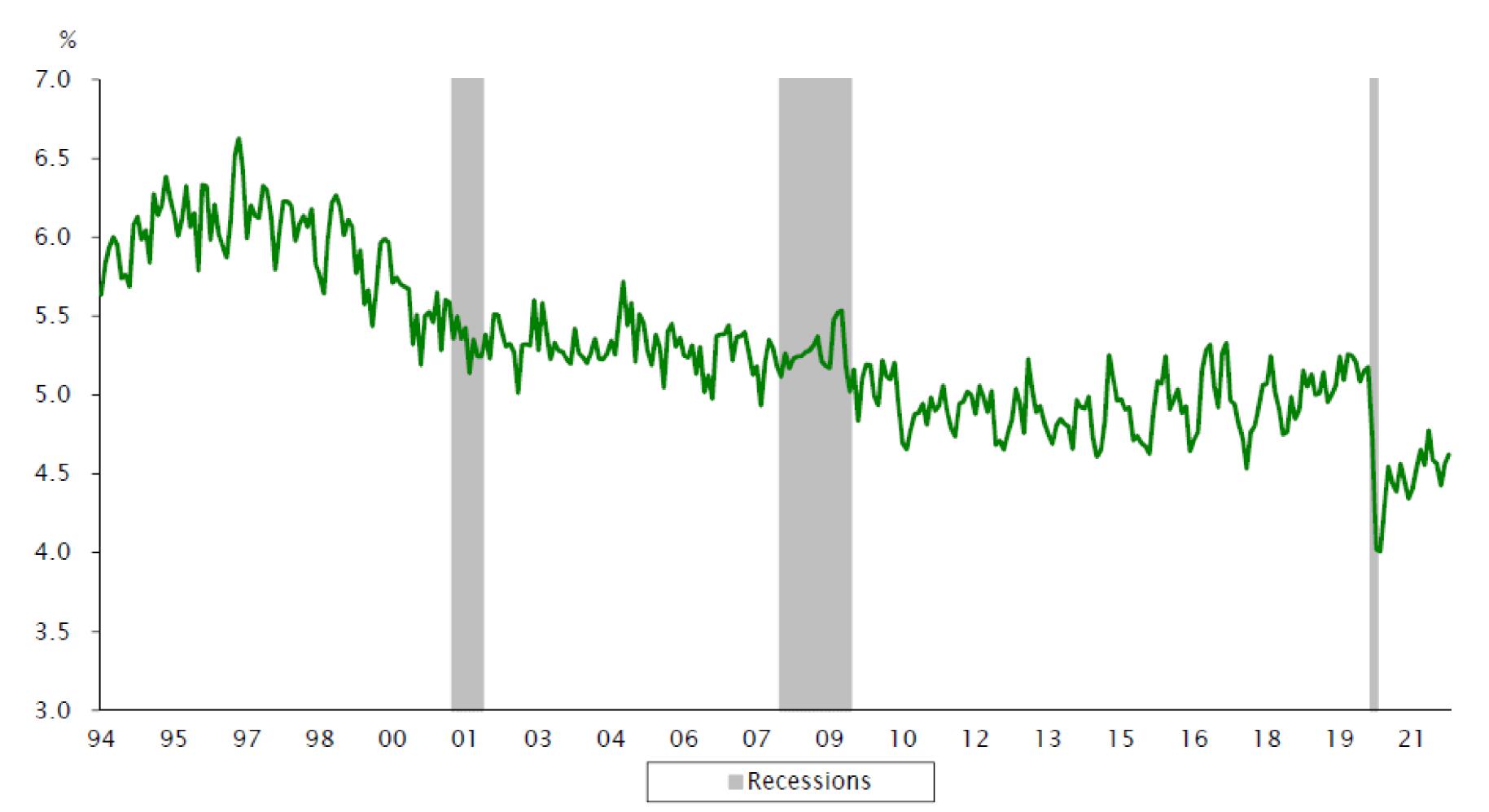






People are Working Fewer Jobs, Making It Difficult to Fill Part-Time Roles

Multiple Jobholders As a Share of Total Employment 1994 Through October 2021

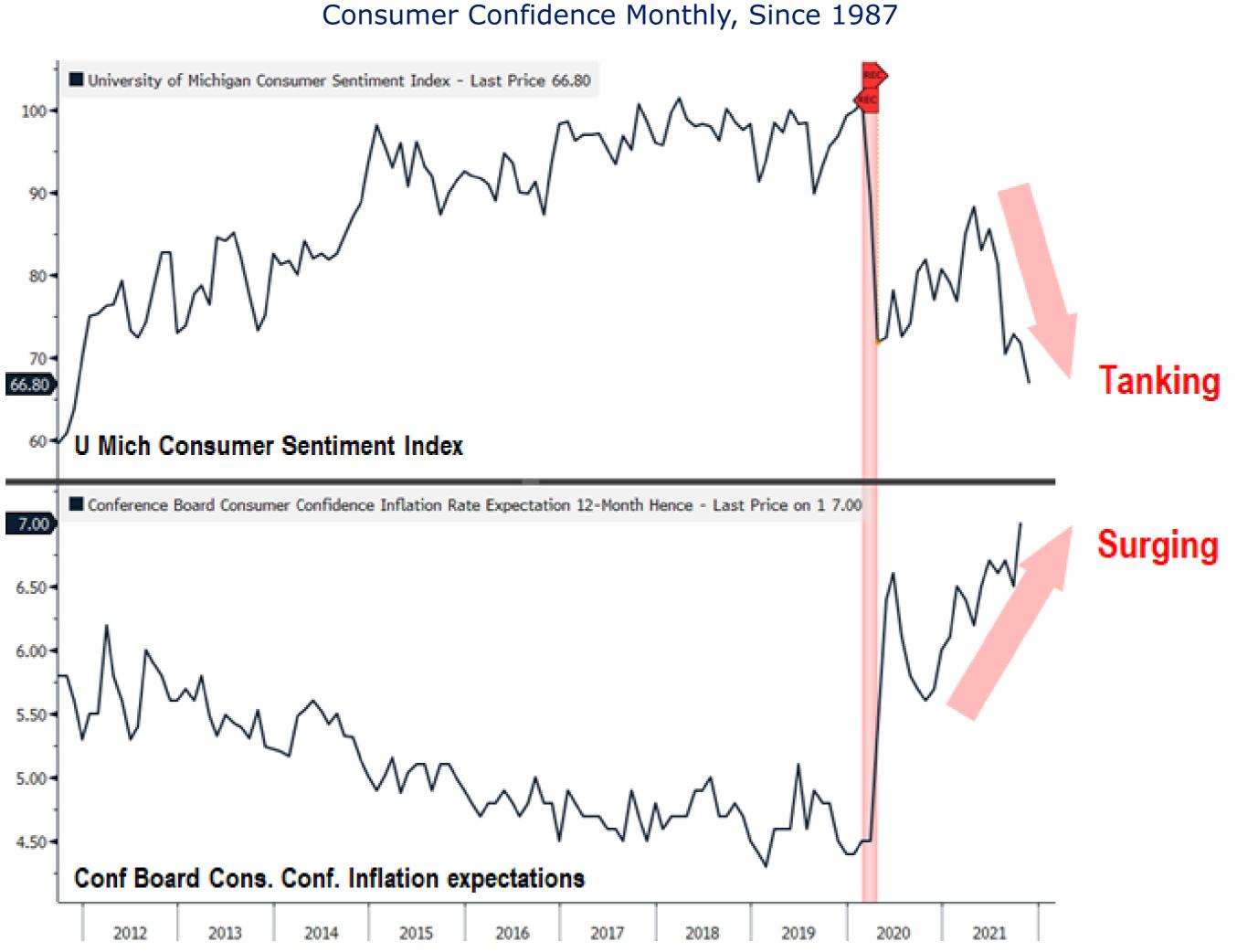


Ę





A Booming Economy, But The Consumer is Miserable

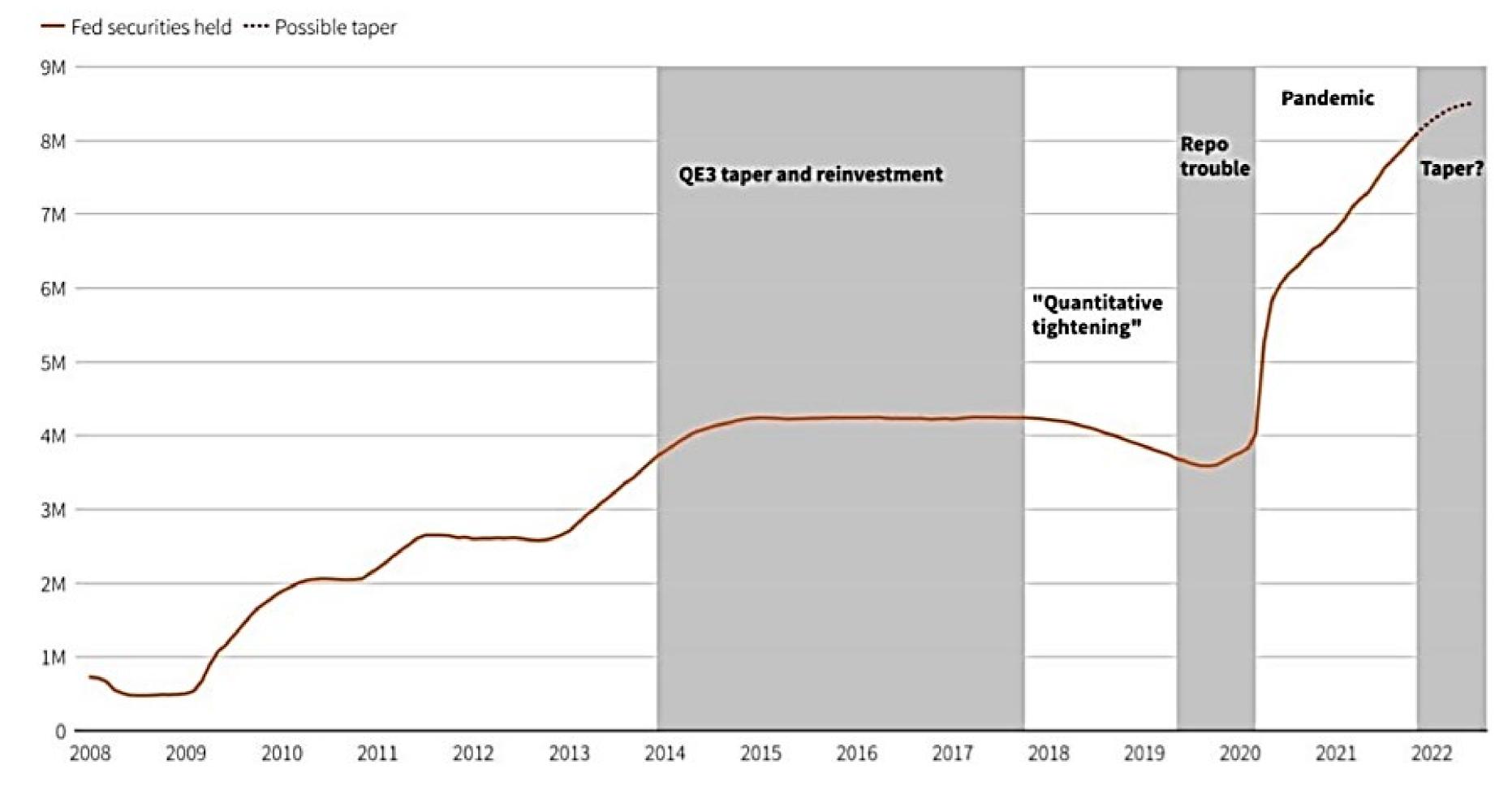


Ţ





Fed Policy Mistake?



Note: Dotted line assumes \$120 billion in monthly purchases through November and a \$15 billion per month reduction in purchases from them. Source: US Federal Reserve. Renaissance Macro Research. January 13, 2022

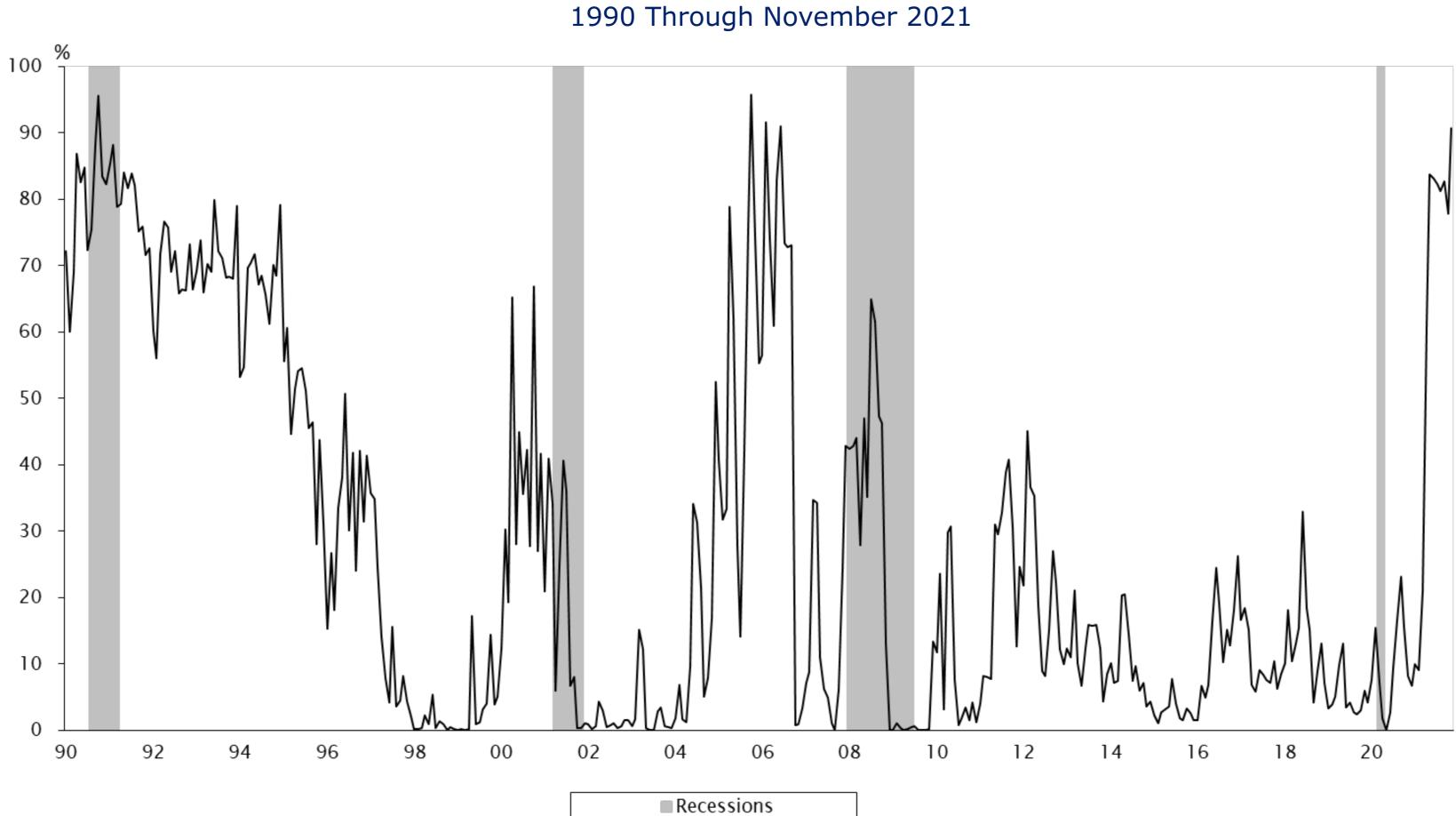
Fed Balance Sheet by Era





Fed Policy Mistake?

Ţ



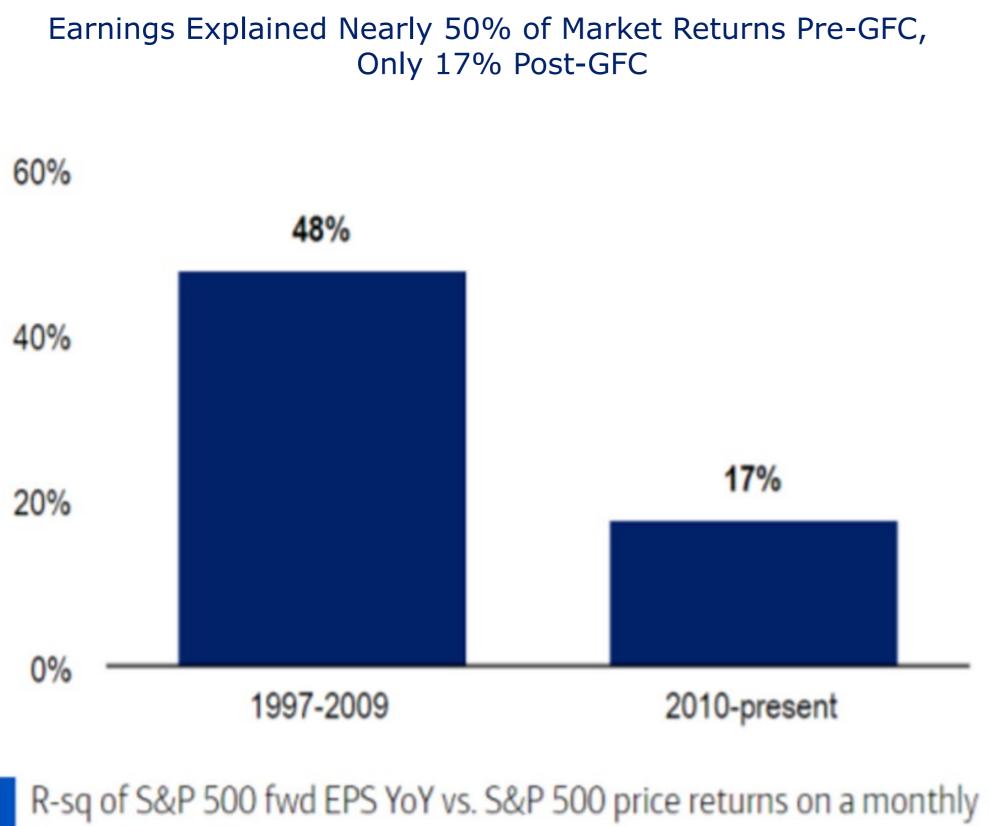
Price Pressure Probability that Headline PCE Inflation Will Exceed 2.5% in The Next Year 1990 Through November 2021





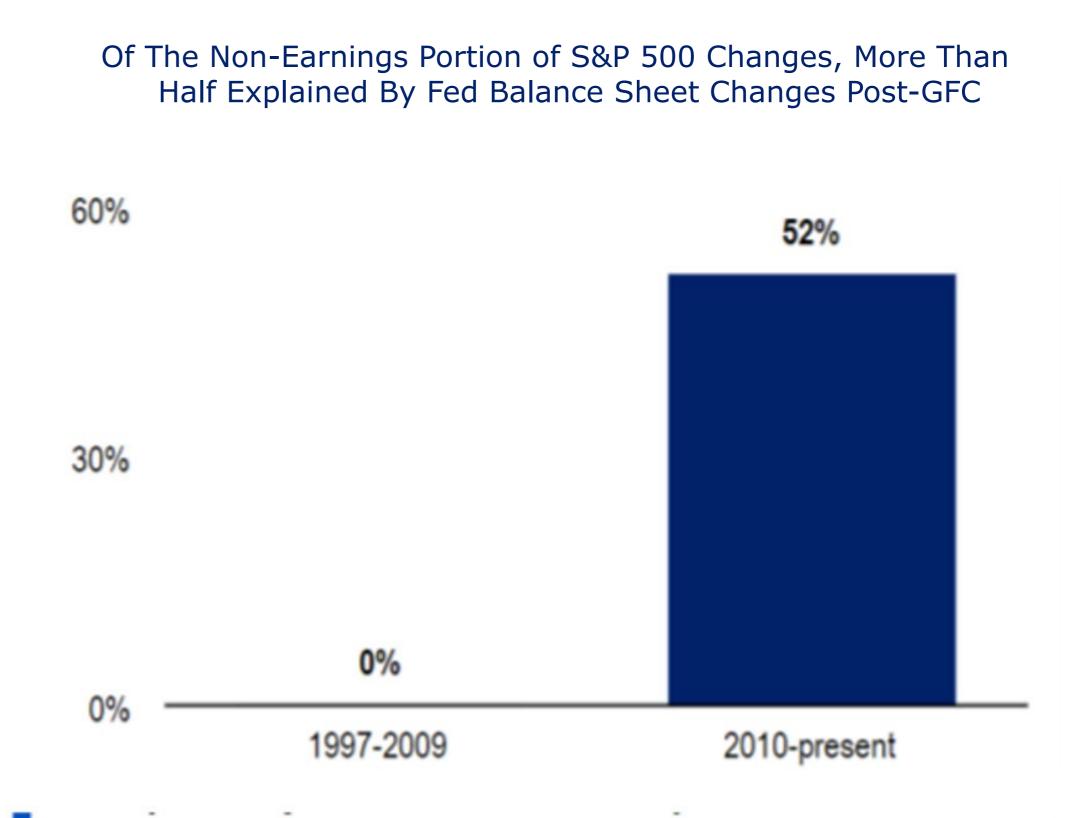
The Market Loves Easy Monetary Policy

EPS Used to Matter Most



R-sq of S&P 500 fwd EPS YoY vs. S&P 500 price returns on a monthly basis (May 1997-present)

Ţ



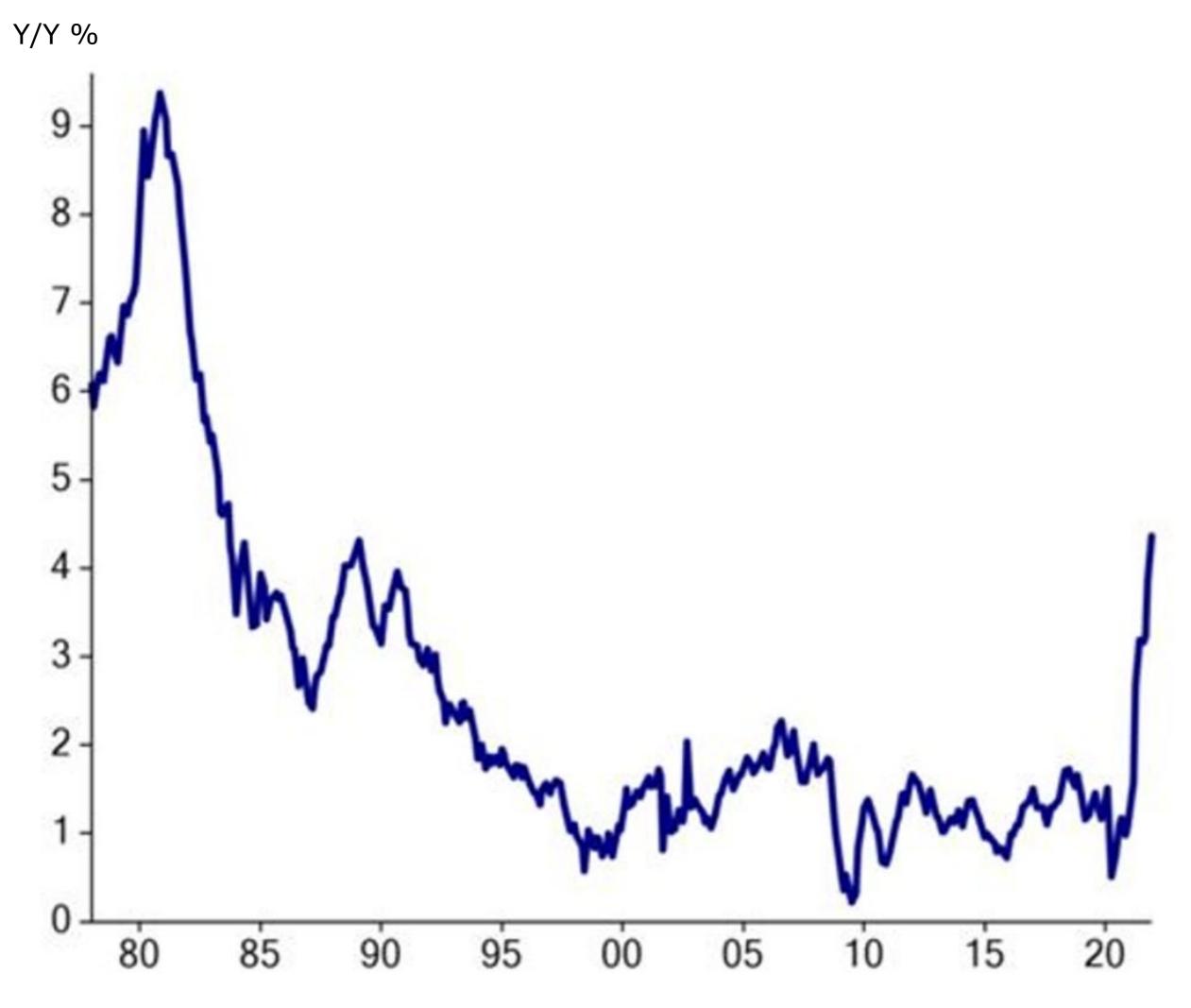
R-sq of Fed balance sheet YoY vs. YoY change in S&P 500 market cap that is not driven by earnings (May 1997-present)





Is 1970's-Style Inflation Back?

US Consumption Price Deflator Core December 4.8% e



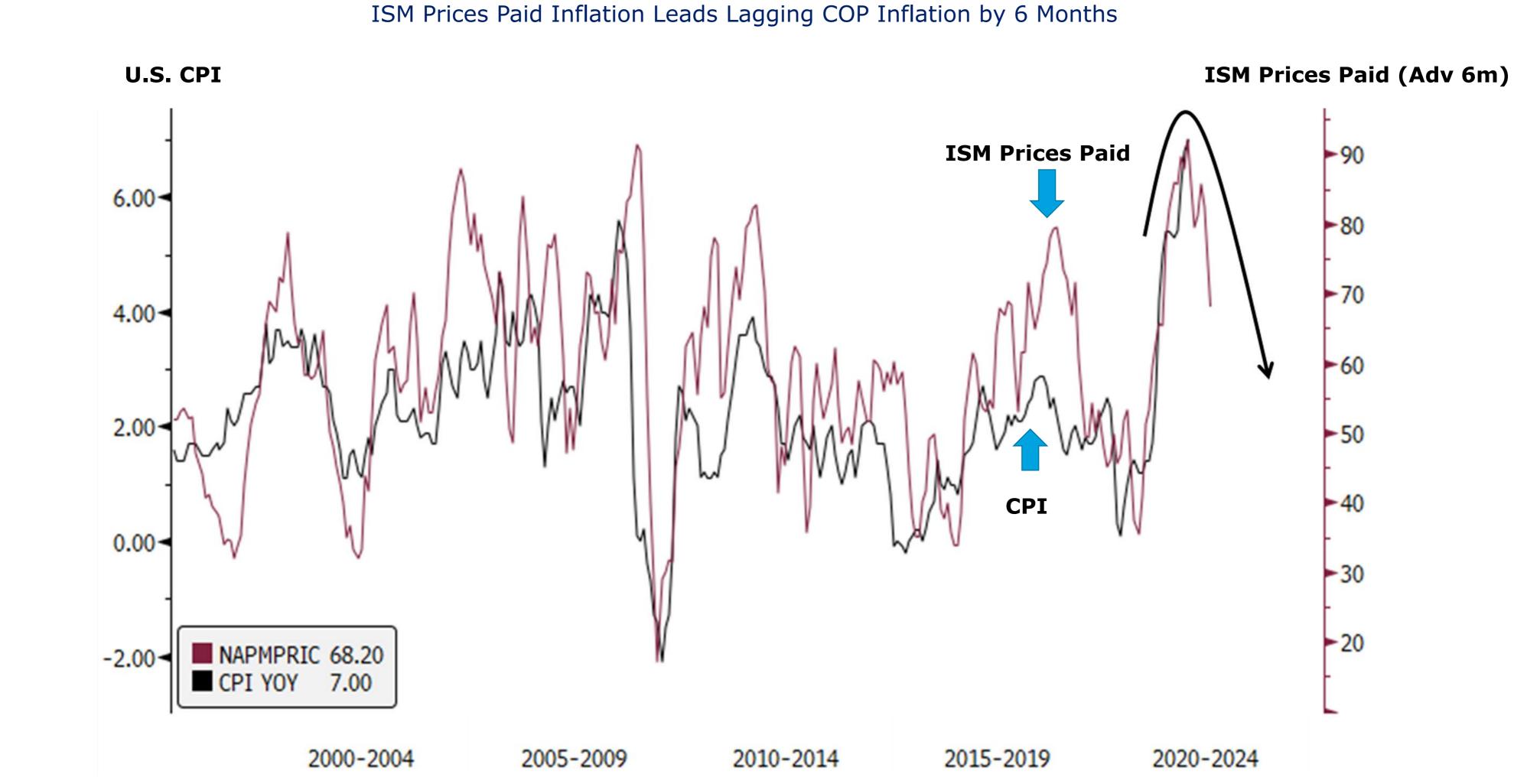
Ţ







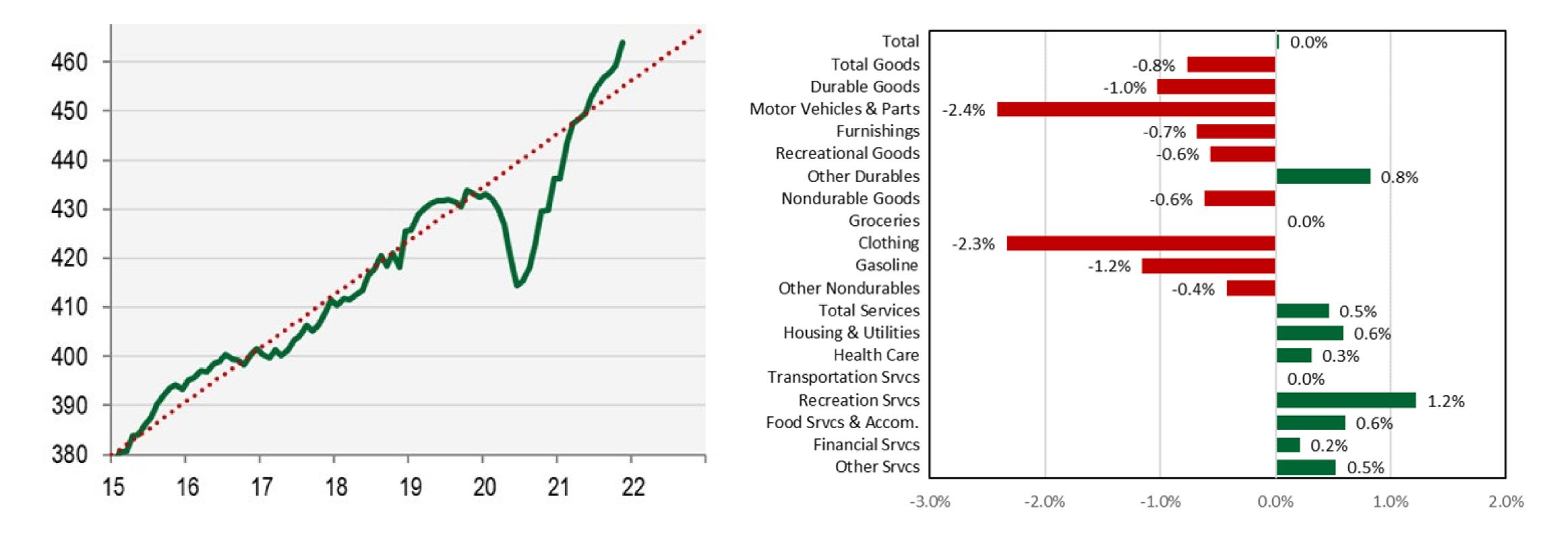
Peak Inflation?





Goods Supply Is Coming As Consumers Shift To Services



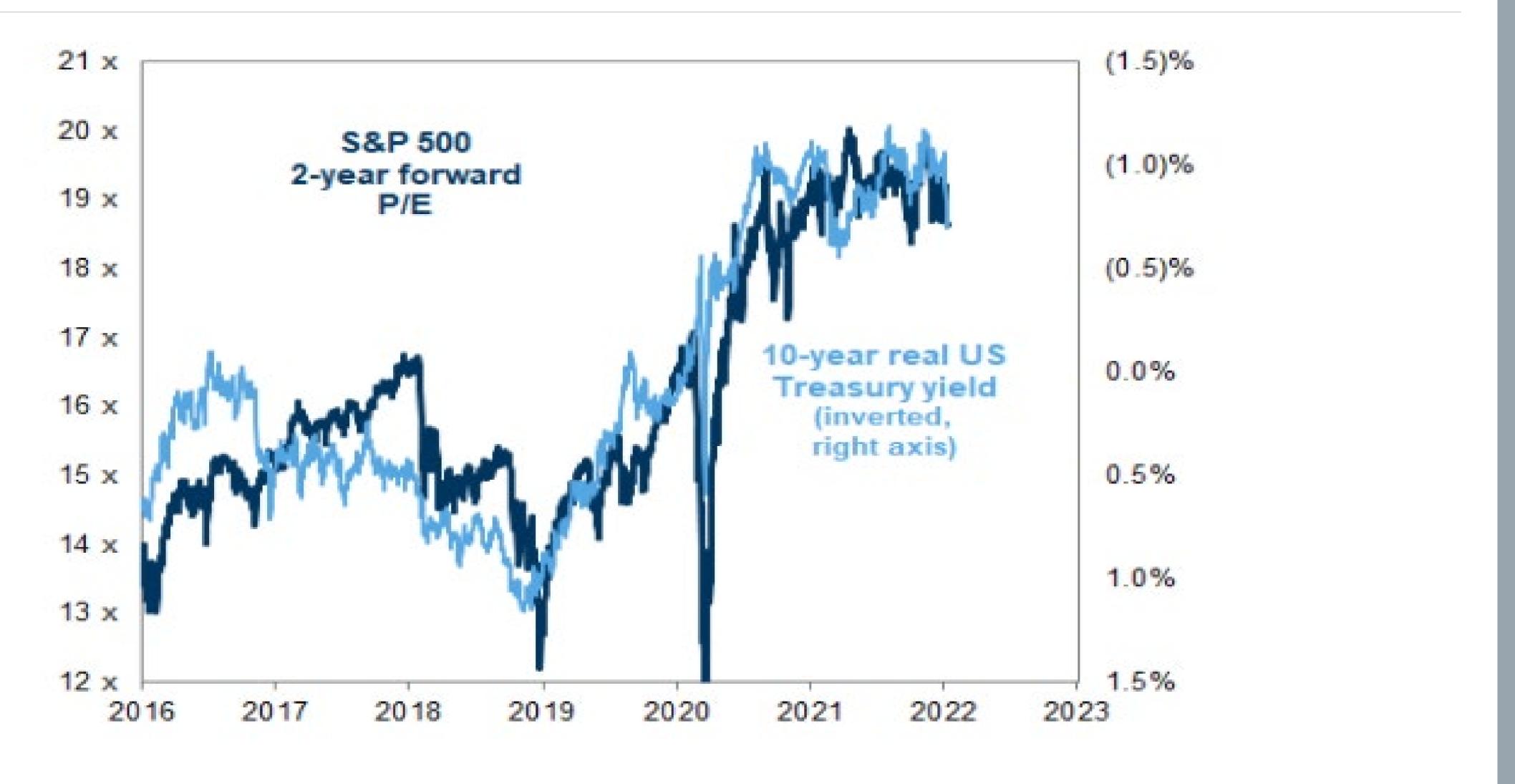


Real Consumer Spending: November M/M%





The S&P 500 P/E Has Declined Alongside The Recent Move Higher In Interest Rates



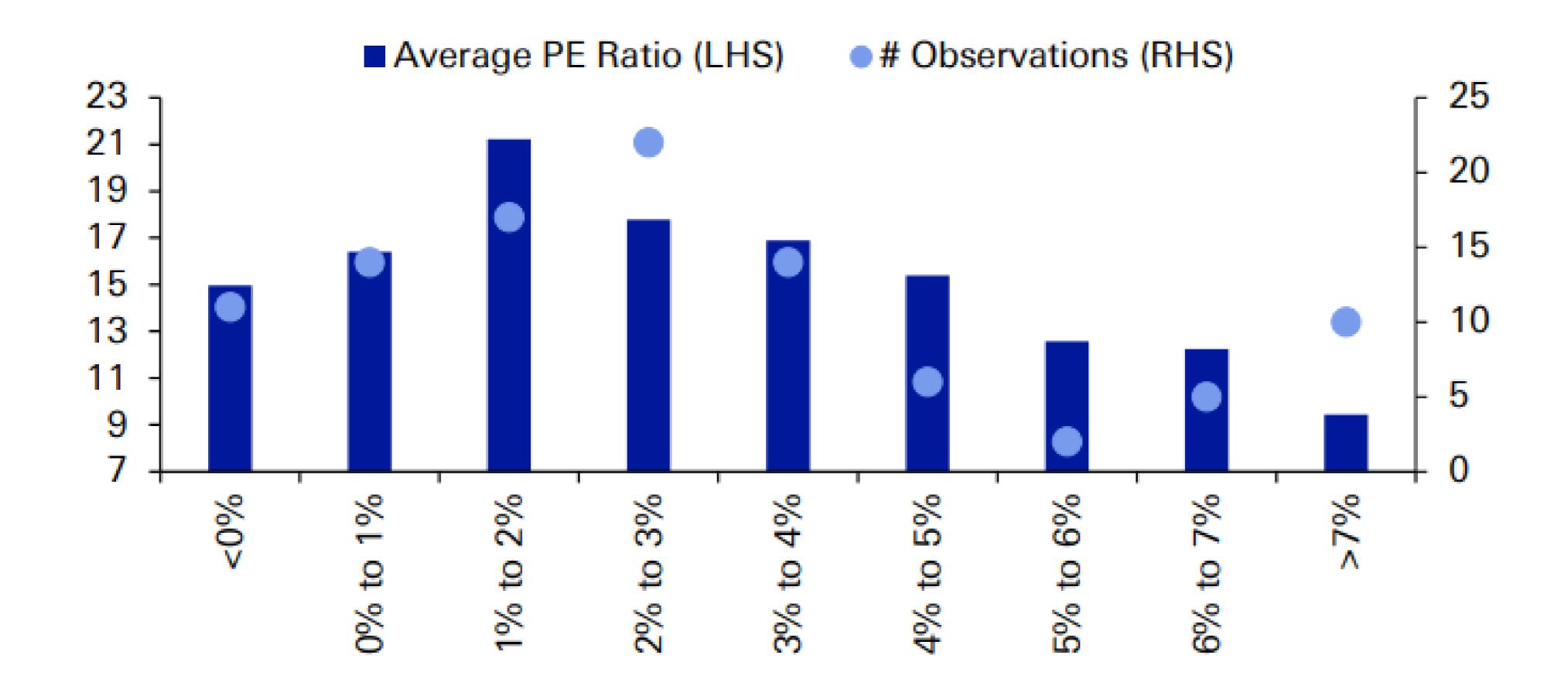
Source: Factset, Goldman Sachs Global Investment Research. January 13, 2022





P/E Multiples At Risk As Inflation Rises

US PE Ratio Since 1920 By Different Inflation Buckets



Source: GFD, Deutsche Bank. December 2, 2021





Real Rates Are Zero





Source: Federal Reserve Board, Federal Reserve Bank of Cleveland. Empirical Research Partners. January 26, 2022 *Less the trailing three-month average of the ten-year inflation expectations.

Ten-Year Treasury Bond Yields Less the Ten-Year Inflation Expectations* 2000 Through Late-January 2022





Historic Fiscal Policy

Ţ

Build Back Better (In Progress)

Bipartisan Infrastructure Framework (In Progress)

American Rescue Plan (2021)

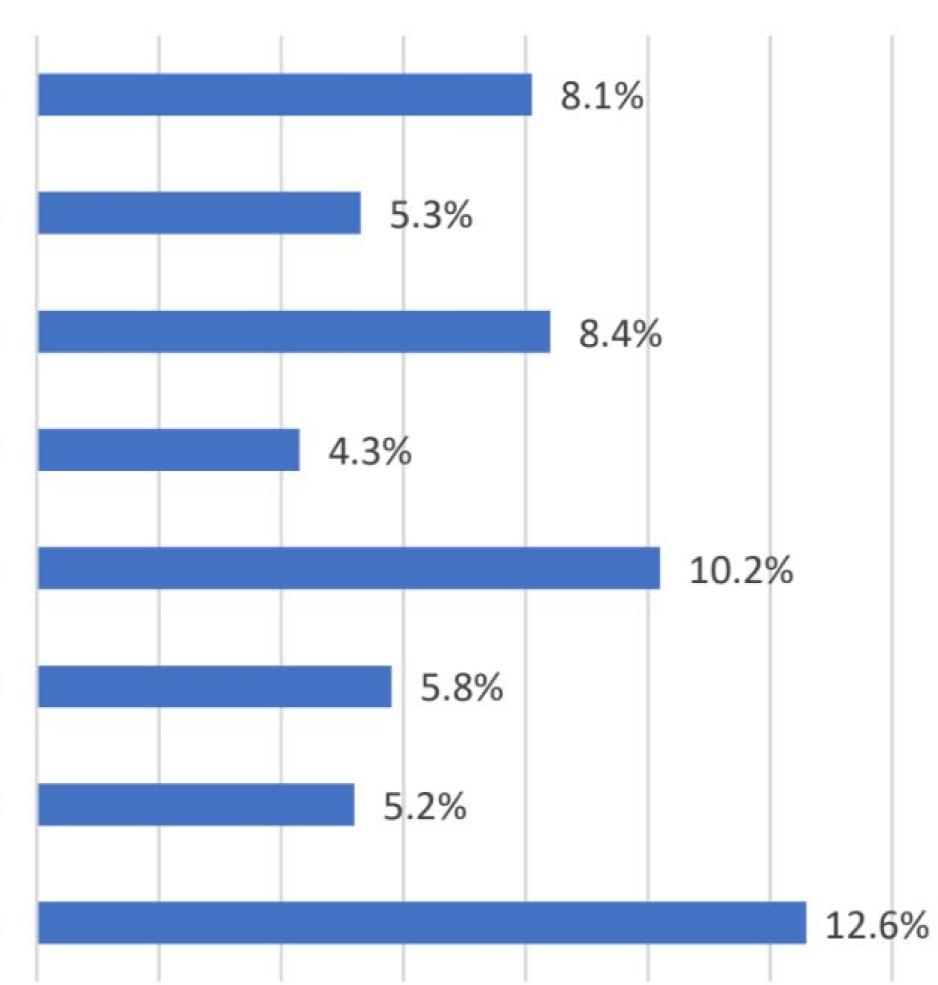
Phase 4 COVID Relief (2020)

CARES Act (2020)

American Recovery and Reinvestment Act of 2009

Marshall Plan (1948)

The New Deal (1933)



Select Stimulus As A Percentage of US GDP





And The Debt Champion Is....

	2020 gov't debt (US\$ trn)	2020 rise in gov't debt (US\$trn)	Population (mn)	2020 gov't debt per capita (US\$)	2020 rise in gov't debt per capita (US\$)
USA	22.21	4.20	328.2	67,672	12,797
Canada	0.76	0.31	37.6	20,300	8,202
UK	2.68	0.46	66.6	40,176	6,961
Japan	9.01	0.72	126.5	71,192	5,690
Germany	2.12	0.44	83	25,571	5,286
France	2.92	0.34	66.9	43,552	5,063
Italy	2.85	0.24	60.3	47,157	4,048
China	9.65	1.66	1,393.00	6,931	1,191

Ţ

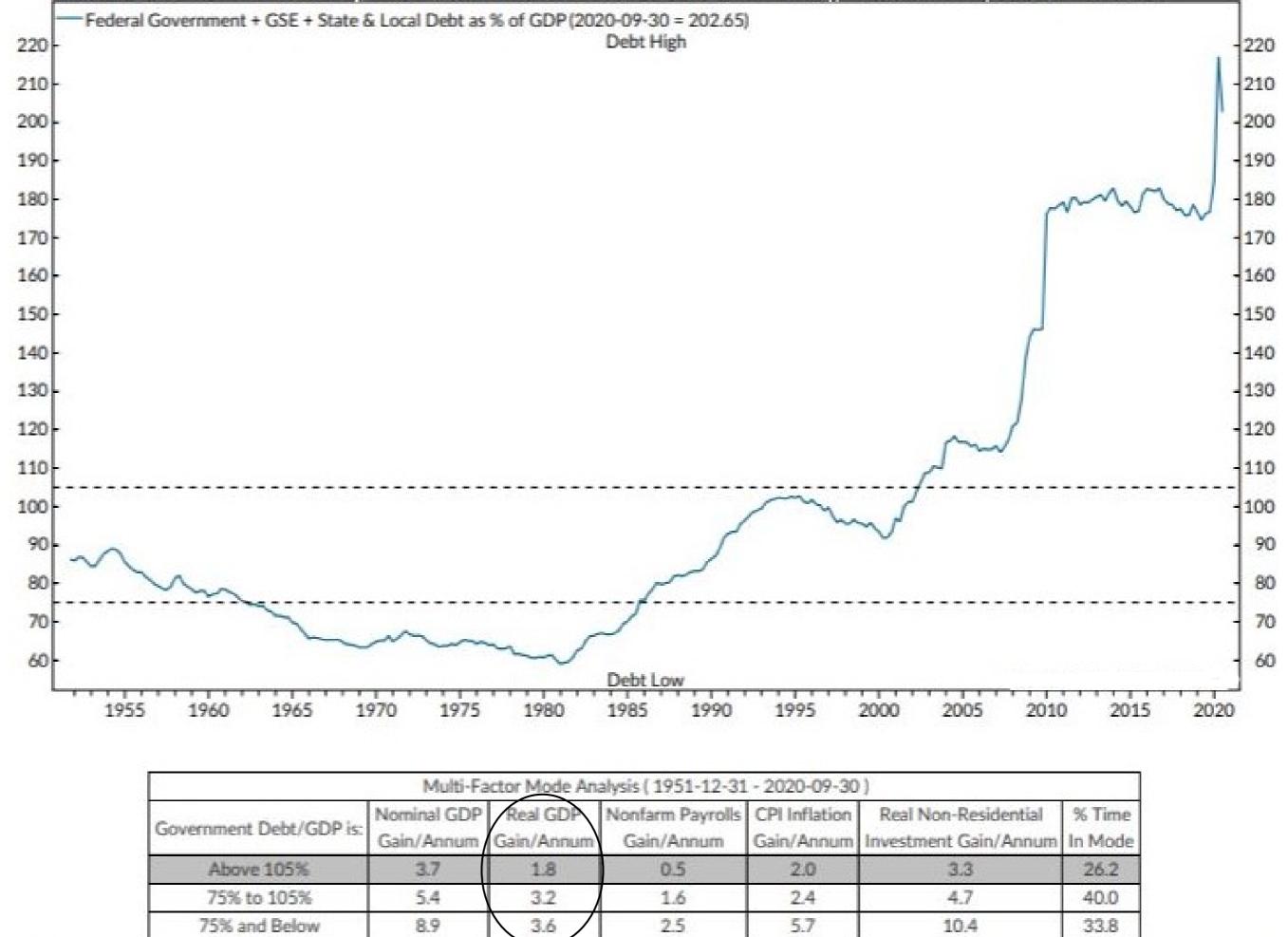
Debt Levels and Increases in Major Economies





But Long Term, High Debt Slows Growth

Total Government Debt's (Fed + GSE + State & Local as a % of GDP) Potential Impact On Growth



Source: Federal Reserve Board, Ned Davis Research as of December 24, 2020

Ţ

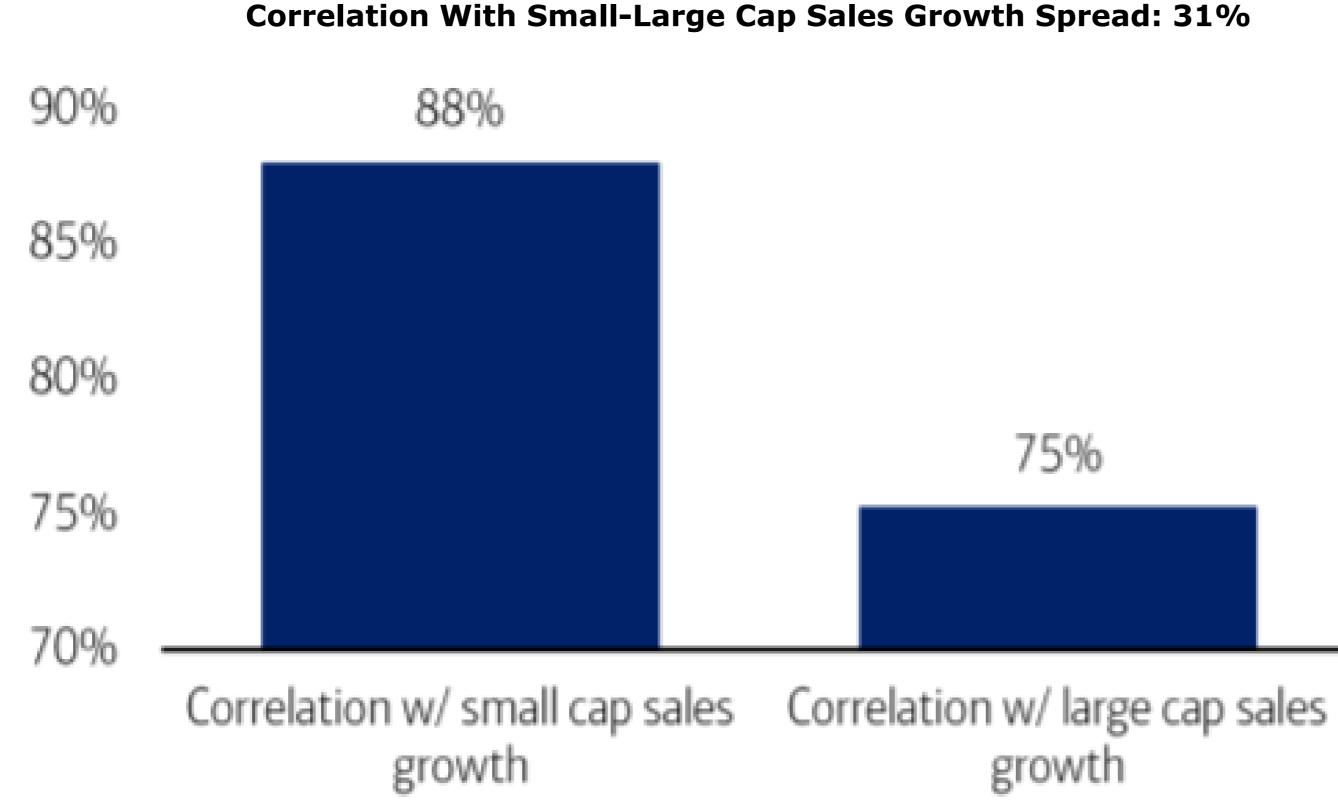
k	alysis (1951-12-31	- 2020-09-30)	
	Nonfarm Payrolls Gain/Annum		Real Non-Residential Investment Gain/Annum	% Time In Mode
	0.5	2.0	3.3	26.2
	1.6	2.4	4.7	40.0
	2.5	5.7	10.4	33.8





Small Caps Benefit More From Capex Cycles

Correlation of US Capex Growth With Small Cap (Russell 2000) and Large Cap (S&P 500) Sales Growth, 1985-present



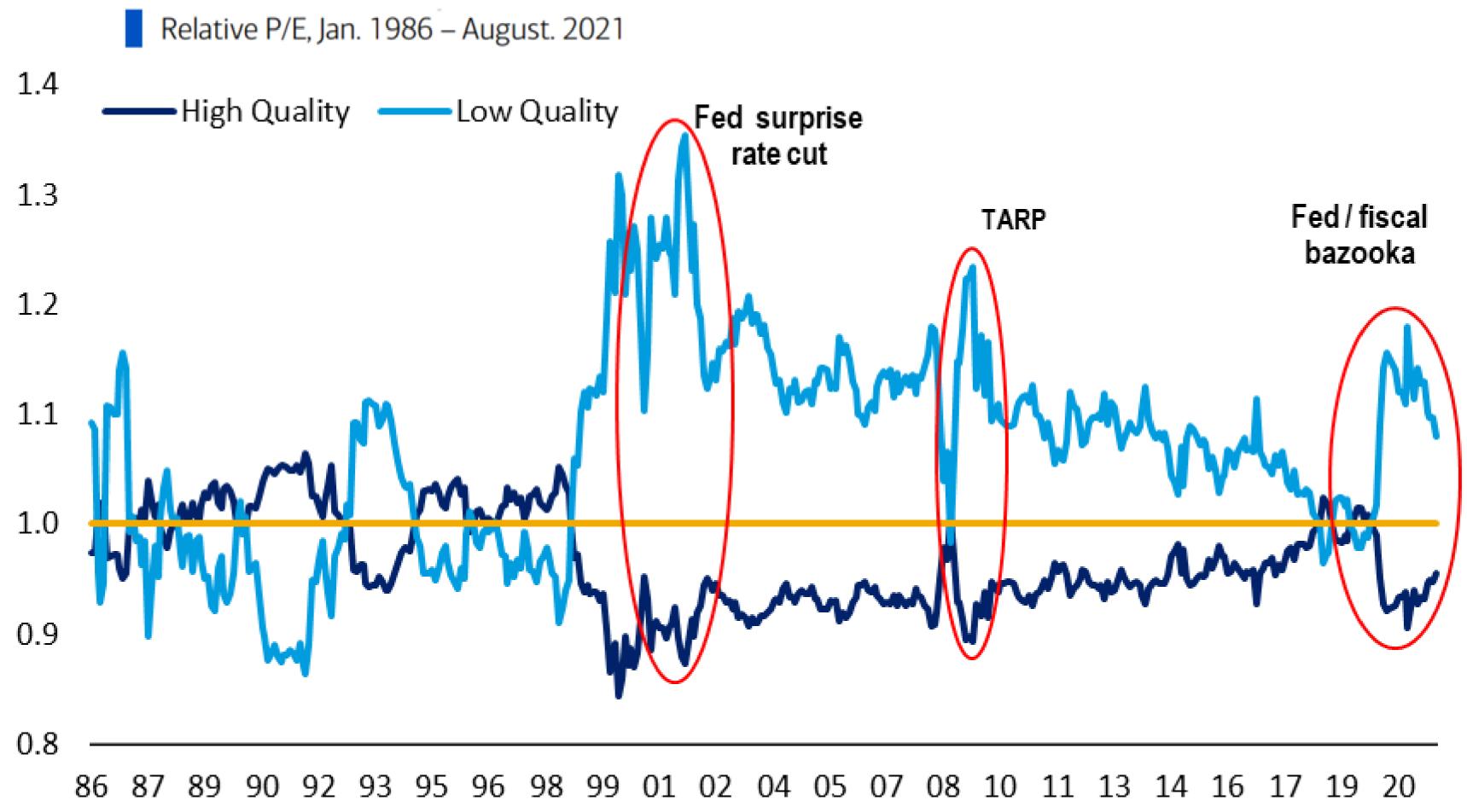
Ţ





With Easy Money, Investors Are Paying A Premium For Risk

Low Quality Stocks Have Risen Each Time Easy Money Flowed

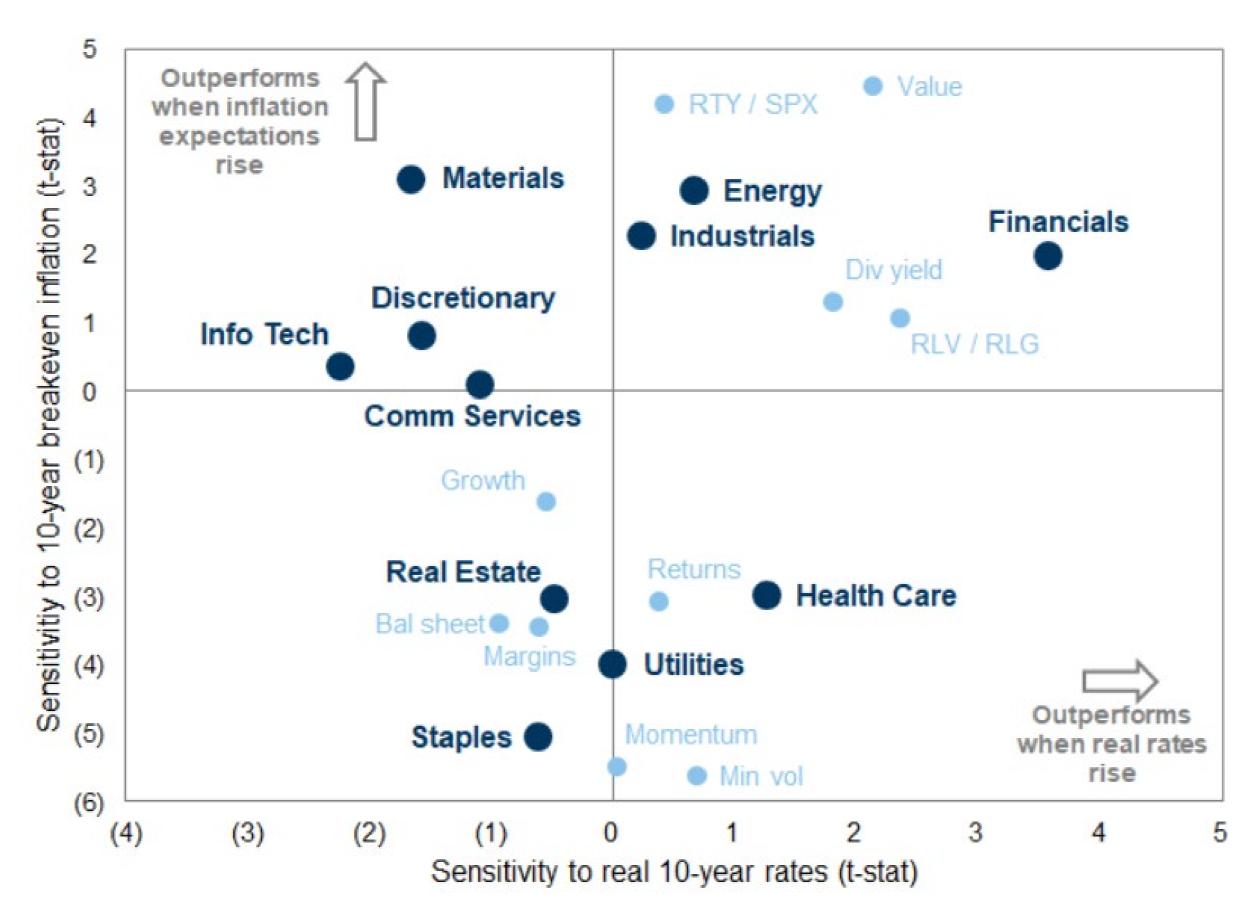


Ę



But Now, The Fed Is Taking Away The Punchbowl





Sector and Factor Correlations With Real Interest Rates and Breakeven Inflation



Dividend Payers Are Surging Relative To Non-Payers

S&P 500 Dividend Payers Relative Non-Payers (Indexed to 100, 9/1/2003)



Source: Strategas Research. January 26, 2022



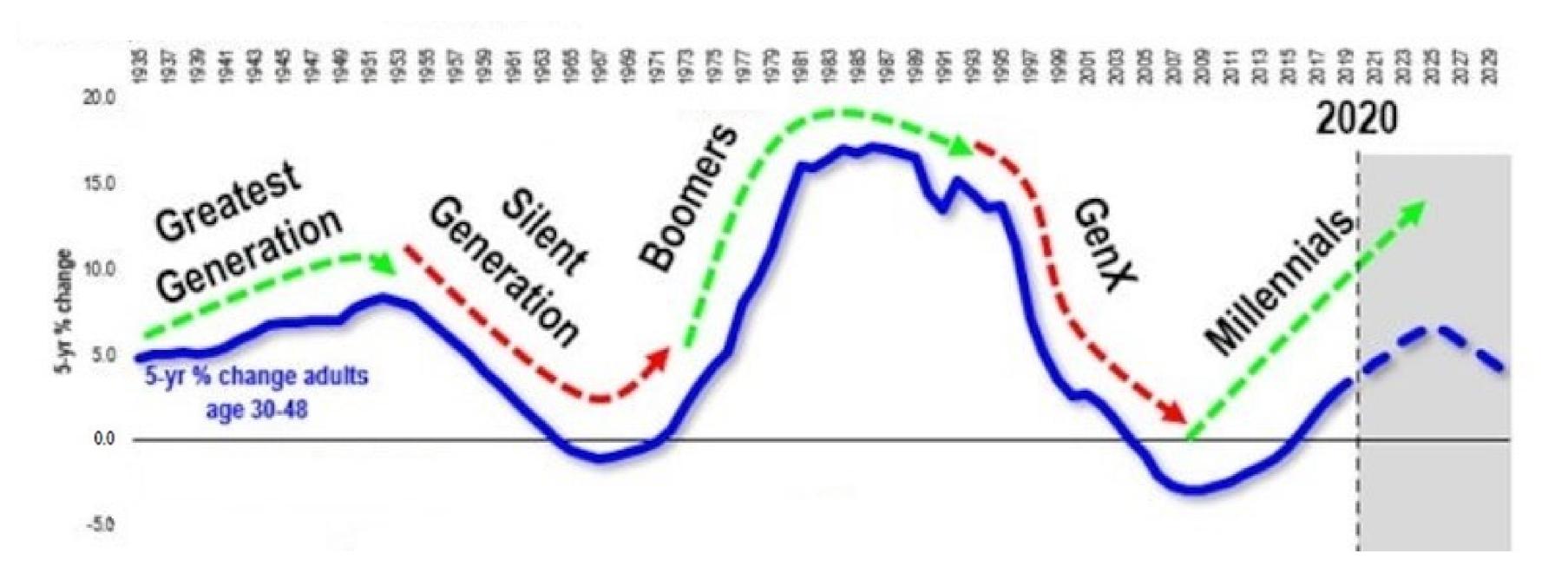
Dividends Likely To Play A Larger Role In Returns

Decade	Price Pct. Change	Dividend Contribution	Total Return	Dividends Pct of TR	Avg Payout Ratio
1930s	-4 <mark>1.</mark> 9%	56.0%	14.1%	100.0	<mark>90.1</mark>
1940s	34.5%	100.1%	134.6%	7 <mark>4.4</mark>	59.4
1950s	257.3%	180.3%	437.7%	41.2	54.6
1960s	53.7%	54.2%	107.9%	50.2	56.0
1970s	17.2%	59.1%	76.4%	77.4	45.5
1980s	227.4%	143.1%	370.5%	38.6	48.6
1990s	315.7%	115.7%	431.5%	26.8	47.6
2000s	-24.1%	15.0%	-9.1%	100.0	35.3
2010s	189.7%	66.9%	256.7%	26.1	35.2
2020s	45.4%	4.8%	50.2%	9.6	39.5
Average	114.4%	87.8%	202.2%	59.4	52.5



It All Depends On Your Time Horizon: In The Long Term, Prime Skilled Adults Age 30-48 Are Surging

Prime Leverage Years: # Adults Age 30-48 Since 1935 per the US Census Bureau



Ţ

Generation	Birth years		
Greatest Generation	1910	1927	
Silent Generation	1928	1945	
Baby Boomers	1946	1964	
GenX	1965	1980	
Millennials	<mark>1981</mark>	2000	
Generation Z	2001	2018	



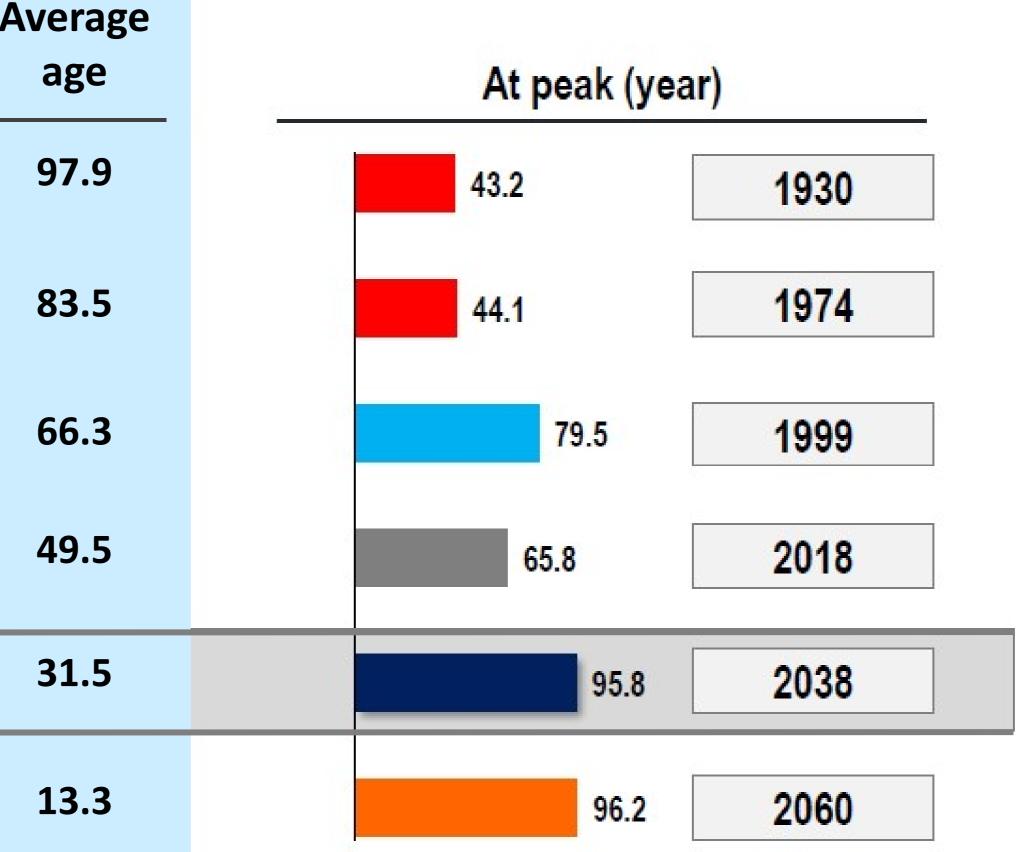


The Largest Generation Ever, Millennials Are Just Entering Their Prime Income Years

Total US Population Divided by Age Groups

Generation	Years of birth	
Greatest Generation	1910 1927	
Silent Generation	1928 1945	
Baby Boomers	1946 1964	
GenX	1965 1980	
Millennials	1981 2000	
Generation Z	2001 2018	

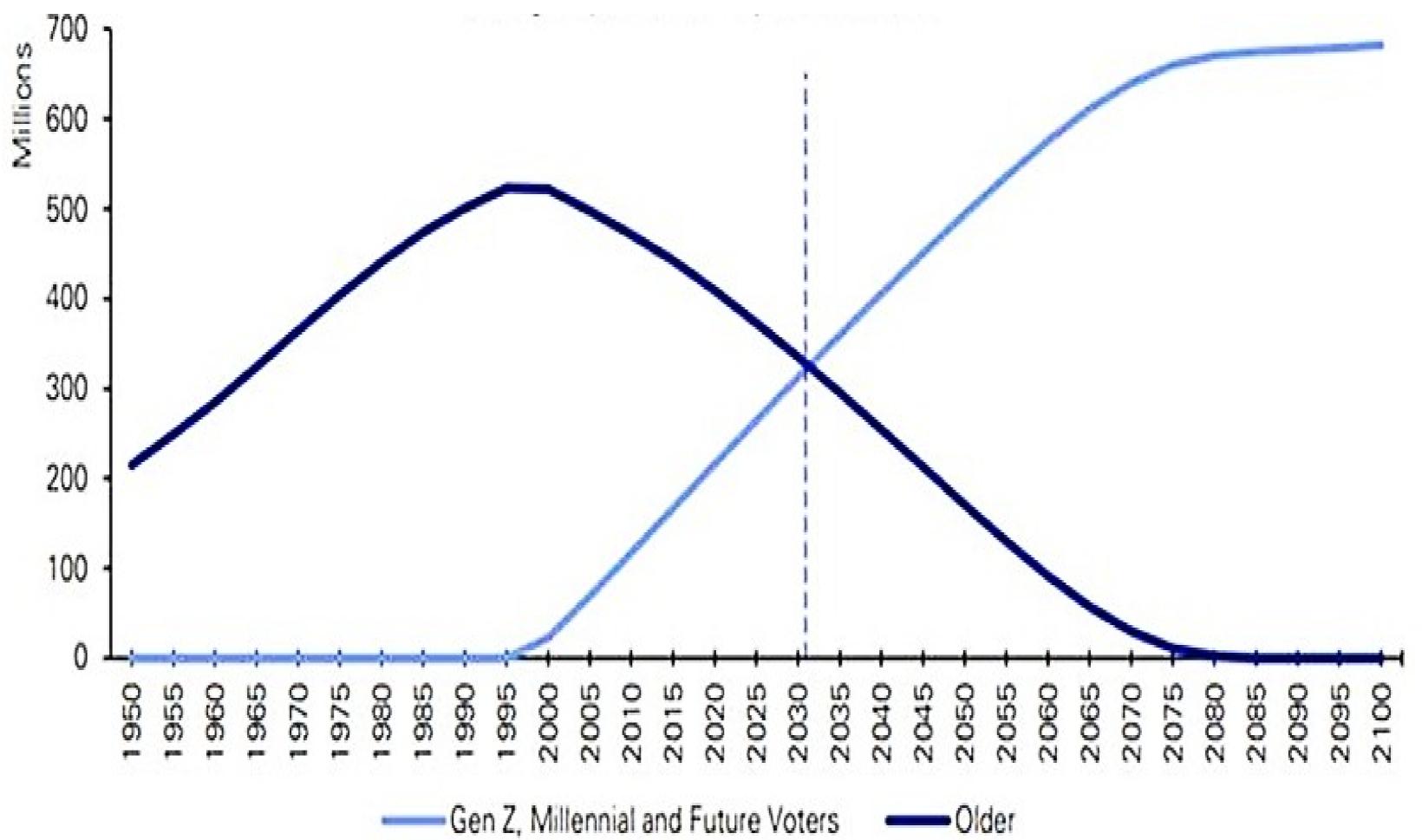
Peak population figures above include immigration. Reduced immigration will lead to a smaller overall size of Gen Z. Source: DESA UN Data sets, Fundstrat; Federated Hermes. Updated December 8, 2021







For Your Consideration-Millennials & Gen Z Will Have More Voters Than Older Generations By The End Of This Decade



*Voting population estimated from 17.5 years and older. Source: United Nations, Haver, Deutsche Bank, as of September 9, 2020.

Voting Populations* by Generations



Interested In Hearing More?

Visit **federatedinvestors.com/LindaDuessel** to sign up for email updates, watch YouTube videos, connect on LinkedIn and more.

LINDA DUESSEL



Mind on the Market

With more than 30 years of experience, Linda Duessel is nationally recognized for her expertise in analyzing equity market conditions. Linda discusses personal finance with investor groups across the country on topics of interest ranging from the impact of the alternative minimum tax to investing for retirement. Additionally, Linda has been extensively quoted by Associated Press, The Wall Street Journal and Barron's, as well as featured in the annual roundtable for USA Today.

As senior equity market strategist, Linda is part of the equity income team, which is responsible for formulating Federated's views about the market and the firm's positioning strategies within the equity income team. As senior client portfolio manager, she is responsible for articulating the strategy, process, positioning and performance of Federated's equity income products.

Interested in hearing more from Linda? Here are two ways:

1. Read her weekly market views Look for them on our site and in our weekly email.

2. Connect with her on LinkedIn



