



Lundy-Fetterman School of Business

## **TRUST & WEALTH MANAGEMENT**

## INTERN PLACEMENT BULLETIN

### **Candidate List**

Please feel free to scroll through the bulletin to view all of our talented students, or click a name below to be taken directly to that bulletin listing.

Caylee Addison Cody Alford Jackson Allen **Cooper Andrews** Kylee Arno Zachary Benton Katshunga Bkajika Noelle Beattie **Caroline Bowns** Sarah Boyette Samuel Butts Joseph Alexander Cables Jim Carr William Ryan Connor George Davis Cottingham Marbelly Creel **Dustin Crews Spencer Currier** Mario Da Silva Mathew Devault Daphanie Doane Dalton Lambert Dowd Jack Fendrick Joshua Friday Kelly Ruth Fuqua Parker Gallagher

Colin Gary Marin Goodwin Sean Hall Rachel Harty Christopher H. Hill John David Hodges III Keyana Holman-Drone Noah Holt Ian Ikner Justin Johnson Sarai Jordan Justin Kemmerlin Nicholas Koury Morgan Larner Samantha Lowder Parker Lucas Matthew Massengill **Tia Moore** Andrew Morgan Mary Rosalyn Naylor Skyler O'Connor Ashley Pallang **Donald Palmer** Cole Pauley Summer Rhodes Joel Rundle

Jack Ryan Megan Sabatino Taylor Schmaltz Grant D. Seger Daniel Smith Mary Catherine Starnes Collin Stewart Victoria Stotz Dylan Sugg Trevor Thornton Abigail Wadman Jessica Watkins Levi Wiggins James Wilson Alex Yarem Charles Yates

### **Caylee Addison**



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2020; GPA: 3.508. Dean's List, Academic Scholarship, Athletic scholarship.

### WORK EXPERIENCE

Townsend Retirement Specialist, Summer Intern (Denver, Colorado), May-August 2017. Worked under Financial Planning department, assisted with preparing profile updates for annual client reviews, ran profiles through their profile system Profilesondemand, sat in on annual profile meetings with advisors and clients, checked on mutual fund trades through Fidelity, became familiar with accounts through Fidelity and Pacific Life. Walk-In-Chiropractic, receptionist (Arvada, Colorado), June-August 2016. Greeted patients, scheduled appointments, tipped out massage

therapists daily, accounted for all daily income, answered phones. Rolling Hills Country Club, Swim lessons instructor (Golden, Colorado), June-August 2016, 2015. Made daily lesson plans, instructed children from ages 5-12 on how to swim, evaluated children on their skills, developed personal relationships with the children and their parents.

### EXTRACURRICULAR ACTIVITIES

Division 1 Student Athlete - Swimming, Campbell University. Operation Inasmuch volunteer, Noah's Landing volunteer, Relay for Life Volunteer.

### **Cody Alford**



#### EDUCATION

University, Master Campbell of **Business** Administration, B.B.A. in Trust and Wealth Management Pre-Law, Minor in Financial Planning: Expected Graduation: May 2019; Overall GPA: 3.742. Major GPA: 4.0 President's List, Dean's List, Presidential Scholarship, Paschal, Mary Scholarship, Sauls, Dr. Ernest Paskel Business Scholarship, Williams, Henry E & Melba L Hinson Scholarship, Surles. Stuart Business Undergraduate L. Scholarship, Prillaman, Gregory Lee Trust Business Scholarship.

#### WORK EXPERIENCE

Capitol Financial Solutions, Sales Associate, Raleigh, NC, March 2017-July 2017. Responsibilities involved analyzing client portfolios and suggesting different asset classes to ensure appropriate asset allocation. Provided bandwidth to the advising team in client segmentation, as well as

developing potential clients and prospects. Completed database for university employees for all of UNC affiliated colleges that met the criteria. Attended training sessions that focused on enhancing phone skills, interpersonal language, and face-to-face client interaction. Updated client information as needed. Input client profiles into SmartOffice for electronic safekeeping. Alford's Appliance Repair Service, Appliance Repair Assistant, Wendell, NC, June 2016-August 2016. Responsibilities included working on appliances such as refrigerators, ovens, dryers and microwaves. Picking up parts that were needed in Raleigh. Assisted with writing down calls from customers. Tony Johnson Architecture, Architectural Assistant, Clayton, NC, June 2013-August 2013. Filed and delivered plans to clients around the Raleigh area. Assisted with measuring and taking notes at work sites. Categorized architectural plans by client and year prepared. Contacted clients regarding plan delivery.

### EXTRACURRICULAR ACTIVITIES

Lundy-Fetterman School of Business Student Success Team Member, Gilbert T. Stephenson Trust Club, Adam Smith Club, Phi Eta Sigma National Honor Society, Campbell University Bible Study Small Group, Campbell University Intramural Sports

### **Jackson Allen**



#### **EDUCATION**

University, Campbell Master of **Business** Administration (Proposed Applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2020; GPA: 3.48, Dean's List, Phi Eta Sigma National Honor Society, Scott-Ellis Scholarship, Lewis M. and Annabelle L. Fetterman Business Scholarship, Todd R. and Elva Scarborough Management Scholarship, Trust Southeastern Trust School Management Trust Scholarship, BB&T Scholar.

#### WORK EXPERIENCE

Uwharrie Bank, operations intern, May-August 2016. Broadened knowledge of the financial industry through continuing education courses as well as hands on experience with Uwharrie Bank operations. Dealt with credit and debit card maintenance for Uwharrie Bank customers. Attended several networking events. Participated in multiple conference calls with Uwharrie

Bank operations. Researched for Uwharrie Bank Wealth Management on prospective locations for future Uwharrie Bank locations. Discussed with Wealth Management analysts on possible changes in portfolio management. Shadowed a trust officer and gained valuable insight into the Trust industry. Remax Town and Country, Media Assistant, May to August 2017. In charge of creating educational videos for clients regarding listings. Managed digital image database and uploaded to existing website. Executed digital photography through various forms. Stanly County Emergency Services, Emergency Medical Technician, June 2015 to June 2017. Maintained patient care from the scene of the incident through transfer to hospital. Advised ambulance crew chief on future and present patient care interventions. Participated in continuing education for refining of field skills. Campbell University Campus Recreation, Referee, August 2016 to May 2017. Tasked with learning and implementing the rules of games such basketball, indoor soccer, handball, etc. Assisted in calming high-stress situations between players. Advised Campus Recreation supervisor on rules and possible disagreements between the teams.

### EXTRACURRICULAR ACTIVITIES

LFSB Student Mentor, Campbell University Investing Club Leadership Team Member, Campbell University Student Government Association (CUSGA) Sophomore Class Vice President, CUSGA Junior Class representative, CUSGA Academics Chair, CUSGA Finance Committee member, Campbell University Intramural captain

### **Cooper Andrews**



### **EDUCATION**

Campbell University, Master of Business Administration, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2019, Overall GPA: 3.12. Scott Ellis Scholarship, Home Builders Association Scholarship, Southeastern Trust School Trust Management Scholarship

### WORK EXPERIENCE

Coop's Cuts Landscaping, owner (Smithfield, NC) August 2011-present. Planned future and current landscaping tasks. Complete routine maintenance and ground-up redesigns. Record earnings and expenditures using Excel. Promote business through social media (Facebook & Instagram). North Carolina Department of Revenue, Intern (Raleigh, NC) June & July 2017. Researched withholding taxpayers in the interstate department. Researched taxpayers within the Alcoholic Beverage Commission on sales and use tax. Prepared notes based on my research for field

auditors. DOK Farms, associate/operator (Princeton, NC) May-July '16 & '17. Cultivated and prepared soybean land. Planned, prepared and sewed soybean crops. Repaired equipment associated with the company. Old Mill Stream Nursery Landscaping LLC, associate/operator (Newton Grove, NC) Summers 2014-2015. Lead a landscape maintenance crew throughout central NC. Operated equipment to mow lawns, move mulch and to lay sod.

### **EXTRACURRICULAR ACTIVITIES**

Kappa Sigma Fraternity member, Campbell University Intramural participant, Boy Scouts of America, district board of review (Eagle Scout)

### **Kylee Arno**



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2020. GPA: 3.079. Scott Ellis Scholarship, Campbell University Women's Soccer Scholarship.

### WORK EXPERIENCE

Receptionist/DMV Specialist, Albany RV, Latham, New York (Summer 2017). Duties consisted of making initial/refund/transfer deposits, maintaining the maintaining front counter. supplies, keeping newsletters and brochures readily available and legible, monitoring check-ins for the new or transferred RV units, preparing and submitting DMV titles, lien releases, bank statements, approvals, and licenses, and serving as a power of attorney for RV transactions. Sales Associate, Catos Corporation, Dunn, NC (March 2017 - Present). Duties consisted of maintaining the sales floor, helping customers with fitting rooms,

accessories, and shoes, providing customer service, which included handling customer questions or complaints, taking detailed inventories, and counting down the drawer after every shift.

### EXTRACURRICULAR ACTIVITIES

Campbell University Women's Soccer Team (2015 - current), Night to Shine Special Needs Prom, Campbell University RANSOM, Assistant Coach for East Greenbush Soccer Club.

### **Zachary Benton**



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning, Expected date of graduation: May of 2020. Campbell University Presidential Scholarship, Administrative Scholarship, Out of State Residential Scholarship.

### WORK EXPERIENCE

Century 21 Realty Sales Intern in Sunset Beach, North Carolina Summer of 2015. Prepared documents of sale; filed various forms, reports; prepared and presented houses to potential clients; scheduled and planned meetings for multiple real estate agents; shadowed agents in meetings with bosses and clients. McClure Realty Rental Intern in Ocean Isle Beach, North Carolina Summer of 2015. Prepared and presented lease documents; assisted clients with various issues; performed administrative duties received from realtors; assessed and organized lease agreements as well as

other forms; shadowed agents in meetings with clients as well as throughout daily activities.

### EXTRACURRICULAR ACTIVITIES

Member (2016-present) and Intramural Chair (2016-2017) of Kappa Sigma Fraternity, President of Club Soccer – Campbell University, Volunteer at animal shelter 2013-2014

### Katshunga Bkajika



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May of 2020; Scott Ellis Scholarship & Fountain of Raleigh Scholarship.

### WORK EXPERIENCE

Summer of 2017 worked for Parcel on Time Logistic Services, it is a family trucking company my uncle started. Managed the job pick-ups and drop offs of drivers, handled paper work, made sure the log books were organized or dated correctly, and occasionally handled phone calls with other business like Panther and FedEx. Traveled to different states to make sure everything was running efficiently with the trucks. Also, have worked as a Lifeguard for Lifetime Athletic Club in Raleigh, NC. Where I had to survey the pool, take care of members and their problems at any moment, do regular chemical checks, organize towels,

clean the spa or pool, and enforce the rules of the company. Learned on the fly very fast, and was offered a promotion to head guard within two months.

### EXTRACURRICULAR ACTIVITIES

Black Student Association, Relay for Life, Intramural Sports, and Exercise Science Club.

### **Noelle Beattie**



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2020; GPA: 3.303. Dean's List, Presidential Scholarship, Phi Eta Sigma Honor Society.

### WORK EXPERIENCE

Campbell University, Ticket Office, Student worker: August 2015 – August 2017, Supervisor: August 2017 – Present. Responsibilities include training new student hires on game days, returning phone calls to customers, selling group packages and season tickets, managing and balancing event money. Buies Creek Astros, Merchandise Manager, April 2017 – Present. Responsibilities include managing, organizing, and keeping a count for all merchandise sold and bought throughout the season. Cape Fear Fitness, Lillington, NC, June 2017 – Present. Responsibilities include

completing day to day office tasks such as making copies, taking inventory, creating new contracts, and greeting customers when they first walk in the door. Belk, Sanford, NC, May 2014 – August 2016. Responsibilities included assisting customers in selecting merchandise while meeting a monthly sales goal. Completed an annual inventory and helped put together displays following planograms.

### EXTRACURRICULAR ACTIVITIES

Alpha Delta Pi Property Manager, Intramural Sports, Campus Activities Board – Homecoming committee, Personal Relations committee, Concert committee.

### **Caroline Bowns**



### **EDUCATION**

Campbell University, Master of Business Administration (Proposed Applicant), BBA in Trust and Wealth Management, minor in financial planning. Expected date of graduation: May 2020. GPA: 3.329. Campbell University Athletic Scholarship.

### WORK EXPERIENCE

Six Sigma Yellow Belt: Process Enhancement Project, Buies Creek, NC, January 2017- May 2017 responsibilities included communicating between owner of John's Creek Dental Care, Johns Creek, GA, project advisor, Woodward W. Hathaway JR., and team members. Proposed a plan to improve organization of the filing system. Implanted a new efiling system, Dentrix, within the company and confirmed regularly with the business to make sure new system was productive. Campbell Women's Basketball Camp, Buies Creek, NC, July 2017 collaborated with coaches and other staff members,

instructed campers in various drills and games, engaged with the campers through encouragement and coaching, managed big groups of children at one time. Miracle League, Buies Creek, NC and Cumming, GA, 2014-2017 encouraged athletes throughout games. Navigated athletes to correct locations on the field and invented a dance routine and preformed it in front of athlete's parents and coaches (2014, 2015).

### EXTRACURRICULAR ACTIVITIES

Campbell University Varsity Women's Basketball team. SAC Representative for Campbell Women's basketball team. Volunteered in Special Olympics, Water Girl at Campbell Varsity Football games, and Miracle League.

### Sarah Boyette



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning Expected date of graduation is May of 2019, Cumulative GPA of 3.138, Presidential Scholarship

### WORK EXPERIENCE

Triad Forklift, LLC, Asheboro, NC, May 2014-August 2017, Administrative and Accounting Assistant. Assisted owner with daily tasks including answering phones, answering customer questions, resolving customer issues, and running the front office. Performed physical inventory and reconciled inventory. Assisted with accounts payable and accounts receivable.

### EXTRACURRICULAR ACTIVITIES

CCH Mock Trial Team, Asheboro, NC, June 2012 - Current, Past Team Member and Current Mentor. Served as team captain during high school. Competed at international, national, state, and regional levels all years of high school. Won team awards at all levels and won individual awards at regional, state and national levels including best attorney in NC championship trial round as chosen by a member of the NC Supreme Court and top ten attorney in the nation for senior year. Serve as a mentor to the team while in college. Serve as guest judge for trial scrimmages while in college. Volunteered as a counselor for the Center for Civic Education Mock Trial Camp at UNC-Chapel Hill. Volunteered as a staff member for the Empire Mock Trial World Invitational, New York, NY. Fundraiser Organizer For Barahona Orphanage Dominican Republic, August 2017, Developed idea of a fundraiser involving selling solareclipse viewing glasses. Advertised glasses via social media. Took orders online and organized pick-up location. Raised \$1,800 for the orphanage. NC Rotary District 7690, 2015, Chosen by incoming local Rotary Club President to compete in speech contest. Won first place in speech contest. Delivered Speech at Rotary District Conference in Virginia. Delivered Speech at Local Rotary Clubs. Organized bone marrow donor drive. Served as church liturgist. Worked with pharmacist to count and package medications for distribution while on a mission trip to the Dominican Republic. Worked with a doctor through a double translator to communicate with Dominican and Haitian patients and diagnose simple illnesses. Assisted a surgeon by providing surgical instruments as instructed in surgeries of patients under general anesthesia in the Dominican Republic.

### **Samuel Butts**



#### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected Date of Graduation: May 2019. Overall GPA: 3.385. Dean's List,

### WORK EXPERIENCE

UPS Driver Helper, December 2015. Delivered packages to residents during the busy holiday time. Duties included take the packages off the truck, scanning the package, and taking it to the resident or business. Your Event Source! (YES!), June 2017 – July 2017. Set up events for holidays and special events such as the fourth of July. Duties included driving to the location with the crew, unloading all the events and games, setting the events up, managing them, and then breaking the events down and returning to the warehouse. Davidson College Men's Soccer Camp Coach, June 2016,2017. Coaching young kids how to play soccer during the summer camps at

Davidson College. Helping with getting the kids to and from the dorm where they stayed and led practices.

### EXTRACURRICULAR ACTIVITIES

Campbell University Varsity Men's Soccer Team, Operation Inasmuch, Camp Soar.

### **Joseph Alexander Cables**



#### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management. Expected date of graduation: December 2018. Overall GPA: 3.847, Major GPA: 3.750. President's List, Dean's List, U.S. Army Reserve MinuteMan Scholarship, Scott Ellis Scholarship, Dr. Ernest Paskel Sauls Business Scholarship, Marvin Drake Johnson Trust Management Scholarship

#### WORK EXPERIENCE

BB&T Wealth Execution & Innovation Intern (Charlotte, NC) May-July 2017. Supported BB&T Wealth's innovation process to mature opportunities from conception to minimize time to market and maximize monetization opportunities. Collaborated with BB&T lines of business on digital transformation programs and prioritized strategic project investments. Designed and implemented new SharePoint intranet architecture for BB&T Private Advisors and lines of business. 36B Financial Management Technician,

Assistant Budget Analyst (Fort Bragg, NC) August 2013-2017. Executed efficient and timely pay reports, and disbursements valued over \$100,000 for all HHC USACAPOC soldiers. Assigned assistant pay administrator, responsible for allocation of funds for the entirety of HHC USACAPOC. Processed request for orders, DA 1380's, RADARS, ADARS pay reports, and R-22's. Dick's Sporting Goods Retail Sales Associate (Apex, NC) June 2014-2016. Provided a superior customer experience with friendly service, expert field/ product knowledge, and a passion for sport. Assisted all customer athletes in finding the perfect products for their activity or sport. Consulted numerous customers on footwear purchases totaling over \$3000 per day. Effectively coordinated organization and display of company merchandise in order to achieve marketing goals.

### EXTRACURRICULAR ACTIVITIES

Campbell University ROTC, Campbell Company 1<sup>st</sup> Platoon Leader, ROTC Color Guard, Eagle Scout: Boy Scouts of America, Phi Beta Lambda, DECA District Competition Finalist (Top 10) November 2012, DECA State Competition Finalist (Top 10) March 2013, Best Warrior 2014 HHC USACAPOC, Intramural Soccer, 1 in 9, Stop Hunger Now.

### **Jim Carr**



### **EDUCATION**

Campbell University, Buies Creek, North Carolina, BBA in Trust in Wealth Management Pre-Law, Expected Date of Graduation May 2019, Hope Scholarship

### WORK EXPERIENCE

The Reserve Golf Club- May-August 2017 Pawleys Island, South Carolina May-August 2017, Worked as a bag drop assistant, Unloaded and Loaded golf bags, Picked and restacked the driving range, and Washed and cleaned out golf carts after they were used. Learned how to communicate with new people on a daily basis. Sharpened my people skills while talking back and forth with the members of the club. Palmetto Shine- May-August 2017 Car detailing business out of Pawleys Island, South Carolina. Performed wash, clay bar, compound, 2 step polish, sealant, glaze, wax, and color enhancing to brighten and protect the vehicles paint. Promoted our work through social media such as

Instagram, Facebook, and a website. Jim's Cuts-summer 2015-summer 2016 personal grass cutting business that was used as a summer job. Documented all of my work and if customers have paid up to date. Groomed the yard from cutting grass to trimming bushes. Responsibility was the key to this business

### EXTRACURRICULAR ACTIVITIES

Boy Scouts of America Eagle Scout Award, Quarterback on Intramural football team, Point guard on Intramural basketball team. Methodist Men Service Team

### William Ryan Connor



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust & Wealth Management, Minor in Financial Planning. Expected Date of Graduation: May 2020.

### WORK EXPERIENCE

Buies Creek, North Carolina, Campus Grill, Shift Manager/Quality Control Manager, June 2017- Present. Performs daily tasks of managing a small business, which includes all quality control of the food and establishment and accounting for shortages throughout day. Vector Marketing, the Cutco \_ Sales Representative, May 2016 - August 2016. Provided inhome demonstrations, and educated customers to help them select a product that best fit their personal needs. Processed all sales transactions accurately in a quick and timely fashion, and demonstrated team building by assisting fellow employees with their needs. Autobell Car Wash, Crew Leader, December 2015 - August

2015. Provided in person Answers to customer questions and addressed problems, as well as helping customs select a product that would best fit their needs. Operated a cash register, and maintained a visually appealing look for the entire establishment.

### EXTRACURRICULAR ACTIVITIES

Campbell University Football team, Wide Receiver, August 2015 - March 2017

### **George Davis Cottingham**



#### **EDUCATION**

Campbell University, Master of Business Administration (Proposed Applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2020; GPA: 3.5. Dean's List, Presidential Scholarship, Colonel Jerry Marvel Scholarship, Janice Daniels and Clifford Russell Miller Scholarship, Jerry M. and Betty B. Wallace Trust Scholarship

### WORK EXPERIENCE

Atlantic Wealth Management Intern, Morehead City, NC, May 2017-August 2017 responsibilities included working closely with both of the senior partners to assist them in day to day operations. Utilized ICP (integrated cashiering platform) to move money via EFT from client brokerage accounts to bank accounts. Opened new client accounts on Client360 and processed new client paperwork. Assisted with client information, including summarizing tax reports and

statements. Utilized Morningstar to input investment information for new client accounts. Reviewed and assisted with client illustration savings examples. Responsible for generating insurance quotes for clients. Assisted in cost basis research. Actively participated during the weekly investment committee meeting. Oscar N. Harris and Associates Intern, Dunn, NC, January 2017-April 2017 prepared both business and individual tax returns. Utilized ProSystems software to prepare trail balances. Assisted with various types of administrative work including scanning, filing, and reviewing. The Beaufort Country Club, Beaufort, NC, May 2012-August 2017, Cart Attendant. Assisted golfers with any questions or concerns regarding the course and facilities. Responsible for regularly cleaning and servicing the golf carts. Often required to supervise the pro shop in the absence of the head professional.

### EXTRACURRICULAR ACTIVITIES

Lundy-Fetterman Student Success Leadership Team, Finance and Investments Club Board Member, Intramural Sports (Basketball, Handball, Volleyball).

### **Marbelly Creel**



#### **EDUCATION**

Campbell University, Master of Business Administration (Proposed Applicant), B.B.A. in Trust and Wealth Management, Minor in Financial Planning,. Expected date of graduation: May 2020. Scott-Ellis Transfer Scholarship

#### WORK EXPERIENCE

Clubworx, Front desk associate, January 2017entering Present.Greeted members and guest establishment and checked membership cards. monitored incoming calls with a pleasant and professional voice, maintained a tidy reception area and cleanliness of all gym equipment, Ensured front desk was well attended at all times. Petzoo, Cashier, February 2014- July 2014. Provided fast, friendly, and accurate check out services for customers using computerized cash register systems, Process returns and exchanges, answering customer inquiries, cleaning work areas, and stocking merchandise as necessary,

resolved customer complaints, guided them and provided relevant information, made sales referrals, cross-sell products and introduce new ones. Clubworx, Swim Instructor, June 2015-August 2017. Responsible for instructing all swim lesson to participants, Instructed and evaluated students participating in swim lesson, Submitted and completed report cards, skills sheets and attendance information on time, taught over 150 students over the course of two years. U.S. Army, Motor Vehicle Transporter, October 2010- February 2014. Team Leader, directed co-workers to complete task, Kept vehicles up to date on maintenance, Transported cargo and personnel to ensure deadlines was met, safely drove more than 5,000 miles with zero accidents, Led, trained, and managed 6 soldiers. Placid Lake Country Club, Waitress, August 2009- September 2010. Checked customers' identification in order to ensure that they met minimum age requirements for consumption of alcoholic beverages, wrote customers' food orders on order slips, memorize orders, or enter orders into computers for transmittal to kitchen staff, Checked with customers to ensure that they are enjoying their meals and took action to correct any problems. Winn-Dixie Grocery Store, Bakery Associate, May 2006- May 2007. Reduced out-of-code merchandise daily for quick sale to maintain department's image for the highest quality and freshness, Wrapped, packaged, and priced all product accurately and legibly in accordance with the Department Procedures and Guidelines, Kept all bakery ingredients or merchandise rotated in accordance with Company Policy and Product code dates and always made use of the oldest products first (first in, first out), Controlled freshness by coding all products and pulling out-of-code merchandise daily, Handled damaged and spoiled products according to Company Policy.

### EXTRACURRICULAR ACTIVITIES

Campbell University Student Veterans Club, Army Commendation Medal, Army Achievement Medal, Army Good Conduct Medal, National Defense Service Medal, Afghanistan Campaign Medal, Global War on Terrorism Service Medal, Overseas Ribbon, NATO Medal, Army Parachutist Badge.

### **Dustin Crews**



### **EDUCATION**

Campbell University, Master of Business Administration (Proposed Applicant), B.B.A. in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2020.

### WORK EXPERIENCE

Shoppers Value Foods, August 2013- Present. Bag, scan, and help to take out customer's groceries. Stock merchandise on shelves for sale to customers. Help customers locate things throughout the store. Help put items away and clean up the store during closing hours. Umpired baseball for an organization called AAU, Summer 2016- Present. Make calls throughout the game. Be sure to keep all coaches and parents calm during the game. Be sure the kids play with a positive attitude, and show good sportsmanship during the game.

#### SKILLS/ACTIVITIES

Certified in certain Microsoft Offices such as Word, Power Point, and Excel. Current member of the Sigma-Phi chapter of the Kappa Sigma Fraternity at Campbell University. Serving as house manager for the chapter this school year. Also help with baseball camps to teach younger kids the fundamentals of baseball.

### **Spencer Currier**



#### **EDUCATION**

Campbell University, BBA in Trust & Wealth Management, Minor in Financial Planning. Expected Date of Graduation: May 2019. Overall GPA: 3.229. Dean's List, Presidential Scholarship, Campbell University Scholarship Competition Text Book Scholarship.

#### WORK EXPERIENCE

Vector Marketing, Cutco Cutlery Salesman, August 2015. Memorized sales pitches to perform in front of households in the hopes of selling high-grade cutlery. Entrusted with the responsibility to create weekly to biweekly schedule and capitalize on appointments by making sales. Charlotte Lawn Maintenance, inc., Landscaper, Fall 2016. Worked long shifts traveling from house to house all over the city of Charlotte. Expected to adequately complete lawn care services such as, leaf-blowing, cutting grass, edging sidewalks, bagging excess debris, and spreading pine cones by

hand. Laurel Oak Farm Dog Kennel, Maintenance Upkeep, May 2017 – Present. Memorize cleaning procedures of a variety of instruments of upkeep such as, large dog kennels, smaller hotel kennels, grooming areas, and outdoor turf. Handle front desk operations such as charging customers through an online database and credit card machine. Handle customer service issues and regular customer-employee interaction on a day to day basis and be well-versed in the importance of relationships in service providing companies. Lastly expected to care for upwards of 40 dogs at a time while cooperating with the assigned team on that specific shift.

### EXTRACURRICULAR ACTIVITIES

Campbell University Men's Soccer Program, Player, August 2015 - December 2016

### Mario Da Silva



#### EDUCATION

University, Campbell Master **Business** of Administration, BBA in Trust and Wealth Management, Double Minor in Financial Planning and Economics: Expected date of graduation: Fall 2019; GPA: 3.635. Dean's list, Scott-Ellis Scholarship, James M Currin Sr. Scholarship, Southeastern Trust School Trust Management Scholarship.

#### WORK EXPERIENCE

Akar Capital Investments: Plantation, Florida Summer 2015Intern/ Junior Broker. Trusted with reviewing document accuracy of trade tickets. Held accountable for alerts in the market that may help or harm our client's assets.

# EXTRACURRICULAR ACTIVITIES

Senior Body Treasurer for Student Government, Finance and Investment Club, CMMC Wiggins Library employee, Carter Gym employee, Campbell University Men's Soccer player.

### **Mathew Devault**



#### **EDUCATION**

Campbell University, Master of Business Administration (Proposed Applicant) B.B.A. in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2020. Cumulative GPA: 3.86. Dean's List, Presidential Transfer Scholarship, Sidney Kess Scholarship.

A.S. Troy University, 2014. GPA: 3.759, Provost's List.

### WORK EXPERIENCE

Managed a professional off-road training department for a large US Army Special Forces organization while directly supervising five instructors and five maintenance technicians. Trained over 100 Special Forces Soldiers on military and civilian off-road vehicle operations in accordance with International 4 Wheel Drive Training Association's (I4WDTA) safety standards, as an I4WDTA Certified Instructor.

Organized records for and maintained accountability of Special Forces off-road training department's equipment, facilities, and service contracts valued at over \$15 million, as an Operations Manager, US Army, Ft. Bragg, NC, 2015-2016. Trained, mentored, and managed more than 200 military and civilian personnel over the course of two combat tours in Afghanistan, as a Special Forces Engineer, US Army, Ft Bragg, NC, 2013-2015. Recruited, trained, and mentored over 300 highly qualified individuals to attend advanced specialty selection and assessment courses, as a Special Operations Recruiter, US Army, Heidelberg, Germany, 2009-2013. Trained, mentored, and managed more than 200 military and civilian personnel over the course of two combat tours in Afghanistan and one combat tour in Iraq, as a Special Forces Engineer, US Army, Ft Bragg, NC, 2004-2009. Recruited, trained, and mentored over 40 individuals, as a US Army Recruiter, Mission Viejo, CA, 2001-2004. Led, trained, and managed 8 infantry Soldiers, as an Infantry Squad Leader, US Army, Ft Carson, CO, 1999-2001. Led, trained, and managed 3 infantry Soldiers, as an Infantry Team Leader, US Army, Ft Benning, GA, 1997-1999.

### EXTRACURRICULAR ACTIVITIES

Campbell University Student Veterans Club, Green Beret Project Advisor, Special Forces Association Member, Disabled American Veterans Member, Veterans of Foreign Wars Member, American Legion Member, Sergeant Audie Murphy Club Member, Recruiter of the Year, US Army Medical Recruiting Brigade, 2010, Recruiter of the Year, US Army Special Operations Recruiting Battalion, 2010, Bronze Star with Valor Device (1), Bronze Star (2), Purple Heart,

Meritorious Service Medal (2), Army Commendation Medal (7), Army Achievement Medal (5), Army Good Conduct Medal (6), National Defense Service Medal, Afghanistan Campaign Medal (4), Iraq Campaign Medal, Global War on Terrorism Service Medal, Military Outstanding Volunteer Service Medal, Non-Commissioned Officer Professional Development Ribbon (3), Overseas Ribbon (3), NATO Medal, Joint Meritorious Unit Award, Valorous Unit Award, Meritorious Unit Commendation, Special Forces Tab, Combat Infantryman's Badge, Expert Infantryman's Badge, Parachutist Badge, Gold Recruiting Badge with three Sapphire Stars, Silver Recruiting Badge with three Gold Stars, Driver/Mechanic's Badge, Canadian Commander-in-Chief Unit Commendation, Royal Netherlands Army Parachutist Badge, German Leistungsabzeichen in Gold.

### **Daphanie Doane**



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management. Expected date of graduation: May of 2019. Scott-Ellis Scholarship. Fluent in Spanish.

#### WORK EXPERIENCE

Walmart Associate, Sanford, NC (May 2017-Present) responsibilities include working closely with the department manager to meet daily goals, resolving customer problems, and preparing and organizing orders for pick up. Campbell Youth Theological Institute, Buies Creek, NC (July 2017) Mentored high school students as they discovered how their faith and vocation can work together. Daily duties included leading discussions in small groups, community service, and guiding students throughout day-to-day activities. Campbell University Call Team member, Buies Creek, NC (Fall 2016) Contacted Campbell alumni to share new information, updated records, and

invited alumni to support students and the university through donations. Aramark Catering, Buies Creek, NC (August 2016-April 2017) Organized, prepared, setup, and teared down various campus events.

### EXTRACURRICULAR ACTIVITIES

Phi Beta Lambda, Campbell University Social Entrepreneurship club Vice-President, and Campbell University Gospel Choir.

### **Dalton Lambert Dowd**



#### **EDUCATION**

Campbell University, Master of Business Administration (Proposed Applicant), BBA in Trust and Wealth Management. Expected date of graduation is May of 2020. Scott-Ellis Scholarship

#### WORK EXPERIENCE

N.G. Purvis Farms Inc., Robbins, NC, Summer Intern; 2015-Current). Duties consist (June of the responsibility of the well-being of sows in breeding and gestation. Administering medication to sows and piglets as needed. Documentation of breeding and farrowing records. Help with the birthing, servicing, and weaning of newborn piglets. Transported medication and supplies to other farm locations. Hispanic interaction on a daily basis. Contacted distributors, ordered supplies, kept inventory, and stocked the warehouse. Casa Garcia Mexican Restaurant, Carthage, NC, Server/Dishwasher; (March 2013-April 2015). Transported and served food to

customers in a timely and courteous manner. Ensured the sanitation of dining area and utensils. Received the ServSafe certification.

### EXTRACURRICULAR ACTIVITIES

Kappa Sigma Fraternity

### **Jack Fendrick**



#### **EDUCATION**

University, Campbell Masters of **Business** Administration, B.B.A. in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2019; GPA: 3.871. Major GPA: 4.0. President's List, Dean's List, Presidential Scholarship, Thomas Jack Lynch Scholarship, Administrative On-Campus Housing Scholarship, Carolina Credit Union Foundation Scholarship, T. Harry Gatton Trust Scholarship, Ernest Paskel Sauls Business Scholarship, Southeastern Trust School Trust Scholarship, Janice Daniels and Clifford Russell Miller Scholarship.

#### WORK EXPERIENCE

Branch Banking and Trust, Wealth Intern; (May 2017-August 2017). Assisted with administration of ILIT and IRA Accounts including; initial account reviews, administrative account reviews, and Crummey letters. Learned how to navigate

AddVantage and Wealthview. Educated about tax, open/close, trust operations, real estate and special assets groups' processes. Shadowed wealth and private groups. Met with clients and learned about the roles of trust officers, advisors, and portfolio managers. Introduced to financial planning and life insurance process. Researched project and presented on findings and overall experience to senior management at conclusion of internship. Harris Teeter, Front End Associate; (May 2012-May 2017). Operate Cash Register. Oversee Self-Checkout Registers. Assist with Online Shopping transactions. Solve customer problems and answer customer enquiries. Pack customer orders and assist them outside. Deliver groceries to customer's home. Ensure cleanliness of department. Work with other departments upon request. Town of Cary/USA Baseball, Athletic Aid III; (May 2016-October 2016). Supervised Coleman Field at USA Baseball National Training Complex during NCAA Division II World Series as well as other events. Helped setup for DII World Series. Provided Athletes with Gatorade and Ice Coolers. Ensured park rules are being followed. Sold team apparel and kept inventory of merchandise during DII World Series. Assisted in facility clean up at event's conclusion. Operated scoreboard and kept scoresheet for recreational league games as well as 13U National Team Identification Series. Supervised facility during weekend tournaments.

#### EXTRACURRICULAR ACTIVITIES

Lundy-Fetterman School of Business Peer Mentor (Freshman Seminar and Philosophy of Business), Lundy Fetterman School of Business Student Success Team, Campbell University Residence Life Lobby Attendant, Phi Eta Sigma National Honor Society, Gilbert T. Stephenson Trust Club, Adam Smith Club, Catholic Student Association, Campbell University Intermural Sports, Campbell University Bible Study Small Group, Volunteer with Brown Bag Ministry

### Joshua Friday



#### **EDUCATION**

Campbell University, Masters of Trust and Wealth Management (proposed applicant), BBA in Trust and Wealth Management: Expected date of graduation: May 2020; GPA: 3.076. Scott Ellis Scholarship recipient.

#### WORK EXPERIENCE

Creator and Co-Owner of Sole Priorities Shoe Sales, February 2017-Present. Small business my partner and I operate selling limited quantity sneakers and apparel. Maintain profitability since inception with current profits over \$8,200. Closed sales on 70+ items nationwide to a diverse customer base using different apps such as Goat, StockX, eBay, and Instagram. Built a reputable social media account to facilitate and drive sales. Nike Factory Store (Smithfield, NC), April 2017- September 2017. Sales Associate: Greeted customers and assisted in making selections. Learned to thrive in a consumer-focused environment, listening

to needs and wants and finding a product to match their needs. Performed inventory audits and price changes based on current inventory. Process and execute online orders. Galot Motorsports Park (Benson, NC), September 2016- February 2017. Track preparation technician: Assist in track preparation and maintenance. Assisted in safety inspections and accident prevention. Liaison between management and attendees. Officiated various forms of races.

### EXTRACURRICULAR ACTIVITIES

Campbell Men's Club Golf Team President and Member, August 2015- Present. Lundy Learners Non-Profit, Treasurer, January 2017- May 2017.

### **Kelly Ruth Fuqua**



### **EDUCATION**

Campbell University, Master in Business Administration (proposed applicant), BBA in Trust & Wealth Management, Minor in Pre-Law, Financial Planning, & Accounting, Expected Date of Graduation is May 2020.

### WORK EXPERIENCE

Fitness Manager at Campbell University Campus Recreation Department, Buies Creek, NC, September 2016 - Present. Oversee approximately 30 fitness attendants, collaborate with 5 department graduate assistants for the hiring process, staff training, facility events, group fitness classes, scheduling, delegate responsibility, & manage conflicts. Earned certification through American Red Cross in First Aid/CPR/& AED. Mentor at Campbell Youth Theological Institute, Buies Creek, NC, July 2017. Supervised 17 high school scholars in the search for their vocation through faith based activities. Motivated daily, scheduled events, led

circle groups, facilitated small group discussions, & guided scholars that chose to apply for a non-profit start-up grant. Counselor at the Jesse Helms Center Free Entrepreneurship Challenge, Houston, TX, Wingate, NC, Palm Beach, FL, Buies Creek, NC, Summers 2014 - 2017. Influenced teams of up to 16 high school students with interests in entrepreneurship & government while simulating a new company environment through projects such as designing business plans, commercials, stock market games, founding father's principles, virtual trade, & current event debates. Prepared & presented opening prayers for the Annual Donor Recognition Banquet. Marketing Intern at The Journey Church, Dunn, NC, September 2016 - April 2017. Restructured social media platform, designed graphics for events or quotes, improved audience reach for posts, assisted live streaming church services, & participated in service projects.

### EXTRACURRICULAR ACTIVITIES

Campbell University Social Entrepreneurship Club President. Campbell University Lundy Fetterman School of Business Student Leader Program. Campbell University Office of Spiritual Life Small Group Bible Study Co-Leader. Volunteered for Operation Christmas Child at Journey Church, the Justice Iredell Middle School Mock Trial Tournament as a Presiding Judge at both Regionals & State Finals, the Chapel Hill Collegiate Regional Mock Trial Tournament as a Scoring Judge, & the North Carolina Advocates for Justice High School Regional Mock Trial Tournament.

### **Parker Gallagher**



### **EDUCATION**

Campbell University, Master of **Business** Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May of 2020. Overall GPA: 3.23; Campbell University Presidential Scholarship, Jimmy E. Witherspoon Trust Scholarship, Becky T. Kelly Wealth Management Scholarship, C.U. Administration Award.

### WORK EXPERIENCE

KS Bank Inc. Trust Department Trust Intern Summer 2017. Assessed and organized client accounts and files in preparation for internal trust audit. Observed client relationship meetings and conference calls. Sat in on Trust Committee meetings. Set up online Synapsys accounts on the trust data base for new clients to be able to access their account information online. Organize and scan client files into TNET online trust database as well as set up tickler reminders for initial

and annual reviews. Performed administrative tasks.

Campbell University Lundy-Fetterman School of Business

Director of Trust and Wealth Management Graduate Assistant August 2017 - Present. Planning and assisting in continuing education programs for Trust Education Foundation. Prepared materials for trust meetings classes. Welcomed and assisted new trust students. Performed administrative duties for Director of Trust program. Trust Education Foundation Southeastern Trust School Student Assistant Summer 2017. Observed SETS sessions. Performed administrative duties to aid a successful summer session. Campbell University Lundy-Fetterman School of Business Career Services Assistant, August 2016 – present. Assisted peers in résumé writing, interview skills, professional dress, and career development. Assisted in forming résumé and biography packets for interview panels. Worked closely with Director to plan catered lunches and receptions for on-campus recruiters, developed plans for career fairs and professional workshops, and created an accessible and encouraging office. Assisted with maintaining a database of interview questions to be uploaded to Perfect Interview software. Assisted in organizing an office job board and maintained a comprehensive spreadsheet to track student internship and permanent hire placement. Contributed student input in planning meetings with the leadership of the LFSB. Campbell University Undergraduate Admissions Student Ambassador, August 2015 - present. Take potential students on campus tours. Input potential student information into Excel spreadsheets. Organizing and make packets for potential students for Visitation Days.

Ashworth's Men's Clothing and Shoes (Fuquay-Varina, NC), Haberdasher, August 2015 – present. Merchandise new products and organized merchandise on the floor. Advise and inform customers on professional dress and products. Reconciled cash receipts to daily sales of up to \$15,000 using proprietary software. Evaluated, tagged, and replenished merchandise inventory.

### EXTRACURRICULAR ACTIVITIES

Head Organizer of the Annual Cole Humphrey Memorial Run and Walk, Lundy-Fetterman Business Week Committee Member, Member of Kappa Sigma Fraternity. Vice-President of inter-Greek Life for Campbell Greek Life.

### **Colin Gary**



#### **EDUCATION**

Campbell University, Master in **Business** Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning,. Expectant graduation date is May 2020. GPA: 3.246. President's List. Pioneer Football League honor roll. Received several academic scholarships to include the following: Scott-Ellis Scholarship, Sue Weddle & BW Jenkins Memorial Scholarship, John J Mason Memorial Scholarship, Ned B. Ball Business Scholarship, Fred G. Hale Memorial Scholarship, and the HOPE Scholarship.

#### WORK EXPERIENCE

Communications Technician for Wavelength Technologies in Carrollton, VA responsibilities included working as a contractor for the Newport News Shipyard, VA Hospital, and certain military bases. Job description consists of installing and testing fiber and cable where it was needed.

### EXTRACURRICULAR ACTIVITIES

Member of the Campbell University football team, chosen by the coaches to be a part of the Leadership Team, volunteer opportunities to include the Tim Tebow Foundation - A Night to Shine event showing children with disabilities they are no different than their peers, assisted with freshman move in day at Campbell, the Football Turkey Drive, as well as other community service events at school.

Enjoys working with and mentoring children in sports specifically football and soccer. Volunteer time encouraging, mentoring and training high school kickers from his hometown area. Volunteer at kicking camps for Todd Covington Allstar Kicking organization to train and encourage up and coming kickers. Volunteered teaching special needs children specifically those with autism to play soccer.

### **Marin Goodwin**



#### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2019; Overall GPA 3.9. President's List, Dean's List, Presidential Scholarship, James W. Narron & C. Gray Johnsey Trust Endowment Scholarship, Dr. Ernest Paskel Sauls Business Scholarship, Lewis M. and Annabelle L. Fetterman Business Scholarship, Kazam and Talat Mostashari Business Scholarship, Bernice C. Leftwich Memorial Scholarship, Annual Innovation With Vision Research Award Recipient, Phi Eta Sigma National Honor Society, BB&T Scholar.

### WORK EXPERIENCE

Sageworks, Product Team Intern (Raleigh, NC) May 2016-Present. Gained proficiency in Salesforce, Pardot, SQL, Excel Vlookup, and Sageworks software. Duties consist of singlehandedly managing the Bank

Information M&A database and newsfeed, writing articles and blogs posted to the Sageworks website, adapting whitepapers, updating weekly enforcement and termination actions using SQL, and creating campaigns and managing contact lists for the marketing team using Salesforce. Continuously improving Sageworks website using Pardot by creating custom redirects, altering code, editing forms and landing pages, and creating sponsored LinkedIn Ads for our lending and credit products. Test website for bugs and communicate with developers to make improvements on staging and production. Assist in webinars and focus groups. Meet weekly with management to discuss projects while working remotely from campus and always collaborating with team of 3-4 interns on various projects to swiftly meet deadlines. LFSB Economics Department Research Assistant for Dr. Mark Steckbeck (Campbell University) August 2016-May 2017. Alongside my professor, I conducted an ongoing Economic study of the Raleigh Metropolitan Statistical Area using excel spreadsheets, collected data on residential sales and demographics to create data sets and analyze our findings. Effectively completed administrative duties for the Economics Department such as researching class current events like voting demographics from the 2016 election and tracking event attendance. Bain and McRae LLP, Administrative Assistant (Lillington, NC) October 2015-May 2017. Duties consisted of managing all documents electronically and assisting in the translation of legal documents for Spanish speaking clients. Vineyard Vines Sales Representative (Raleigh, NC) October 2015-August 2016. Worked alongside my crewmates to drive sales through achieving personal and team weekly sales goals and ensuring the customer experience flowed seamlessly. Gained a practical understanding of sales metrics such as UPT, DPT, volume, and conversion rate, which we analyzed by the hour. Focused on developing and maintaining relationships with top customers, while fostering a

welcoming, encouraging and energetic customer environment. Supported the management team with UPS customer service issues, merchandise shipments from our store, and online orders for customers.

### EXTRACURRICULAR ACTIVITES

Campus Activities Board President, LFSB Student Mentor, LFSB Admissions Ambassador Team, Peer Tutor, Iota Beta Chapter of Alpha Delta Pi, Homecoming and Spring Fling Committee Chair, SGA Sophomore Class Secretary and Treasurer, North Raleigh United Methodist Church Volunteer.
# **Sean Hall**



#### EDUCATION

University, Campbell Master in **Business** Administration (intended candidate), BBA in Trust and Wealth Management, Minor in Financial Planning, Expected Date of Graduation: May 2019. GPA: 4.0. President's List, Dean's List, Presidential Scholarship, Competition Full Meal Scholarship, Harris School Robert Adrian of **Business** Scholarship, Alumni Referral Scholarship, L. Stuart Surles Undergraduate Scholarship, Newkirk Family Trust Management Business Scholarship.

#### WORK EXPERIENCE

First Citizens Bank Sales and Service Representative, Lincolnton, NC May 2017 – August 2017. Handled a daily balance of \$20,000. Balanced a constantly changing drawer at the end of the day. Provided daily maintenance to individual accounts. Built personal relationships with customers and coworkers in multiple branches. Opened and closed

the vault in multiple branches. Assisted customers with ordering account related products. Assisted in acquiring and retaining new customers. Utilized financial software to benefit customers and provide relevant account information to individuals. Trained in individual branch security. Campbell Business School Student Mentor, Buies Creek, NC August 2017 – Present. Assisted freshmen in adapting to the business school. Led class once a week for a group of ten mentees. Provided academic support to new students. Utilized knowledge of campus to benefit mentees. Organized group events outside of class. Subway Shift Leader, Hickory, NC May 2013 – December 2016. Worked closely as a team to serve incoming customers efficiently. Made individual products for each customer. Restocked and counted inventory. Assisted in training new employees. Reconciled the cash at the end of the night to reach a specified balance. Closed the store at night, which often included knowing the password to the safe and the alarm code as well as possessing a key to the store. Provided excellent customer service to each customer.

# EXTRACURRICULAR ACTIVITIES

Campbell Campus Activities Board: Off-Campus Committee Chairman. Campbell University Lundy-Fetterman School of Business Student Success Team. Phi-Kappa-Phi Honor Society (top 7.5% of class). Phi-Eta-Sigma Honor Society. IM League Sports at Campbell University.

# **Rachel Harty**



### **EDUCATION**

Campbell University, of **Business** Master Administration (intended applicant), BBA in Trust and Wealth, Minor in Financial Planning: Expected date of graduation: December 2019; GPA: 3.757. President's Presidential List. Dean's List. Scholarship, Southeastern Trust School Trust Management Scholarship, Full athletic scholarship.

### WORK EXPERIENCE

Mainstreet Deland Intern, Deland, FL, May 2017-July 2017 responsibilities included working closely with the Executive Director and the Events Promotion Coordinator to assist them in day to day operations. Updating city documents by reading and revising property agreements and leases for the city of Deland. Coordinated monthly meetings with over 80 Deland vendors and members through social media posting and calendar updates. Hosted TechDeland meetings to coordinate new technology and apps being

implemented such as distrx and yelp. Tied in the apps and social media to get people to vote Deland Mainstreet No. 1 for Mainstreets in America. Won best Mainstreet in America for the year of 2017 out of 242 Mainstreets in 48 states. Created marketing promotions through persuasive writing. Artisan Alley Farmer's Market Intern, Deland FL, May-June 2017 responsibilities included working closely with the Co-founders to assist them in weekly promotions to increase turnout rates. Collected updated email lists, updated social media platforms, took photos of the market and created "share a plate/save the date" to influence younger people to come to the market by driving down the costs of food. Greeted newcomers and created a more lively atmosphere by sprucing up the vendors approach to sales. Campbell University Summer Volleyball Coach, Buies Creek, NC July 2015-2017 responsibilities included working closely with head volleyball coaches to assist them in practice drills, facility supervision, management of court scheduling, and dorm counseling.

# EXTRACURRICULAR ACTIVITIES

Division 1 volleyball player for Campbell University, Second Harvest Food Bank of Central Florida volunteer, Social Entrepreneurship Club member, SAAC (Student Athletic Advisory Committee) representative, Go Green initiative member for Campbell University, Operation Inasmuch volunteer, Volleyball instructor.

# **Christopher H. Hill**



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management – Pre-Law, Minor in Financial Planning. Expected date of graduation: May 2019.

### WORK EXPERIENCE

We Design Graphics, Self-employed, July 2014 – Present. Create designs, concepts, and sample layouts based on knowledge of layout principles and esthetic design concepts. Use computer software to generate new images for customers. Examine job orders to decide quantities to be printed, size specifications, colors, or special printing instructions. Worked hands on with customer to bring their designs to print. Billed and collected payments from customers.

# John David Hodges III



#### **EDUCATION**

Campbell University, Master of **Business** Administration, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May of 2019. Overall GPA: 3.806; Major GPA: 4.0; President's List, Dean's List, Campbell University Presidential Scholarship, Campbell University Competition Interview Tuition Scholarship, Dr. Ernest Paskel Business Scholarship (twice), Gupton, Willis & Marguerite Scholarship, Miller, Janice Daniels & Clifford Russell Scholarship, Fetterman-Lewis Business Scholarship, Southeastern Trust School Business Scholarship.

#### WORK EXPERIENCE

Wells Fargo, Summer Intern (Las Vegas, NV) Summer 2017. Completed administrative tasks including roughly 30 distribution requests, approximately 60 annual and new account reviews, and 20+ account closings/terminations. Shadowed trust administrators

and managers during client calls and meetings. Observed investment managers, trust termination teams, and fiduciary relationship specialists. Authenticated client requested via telephone and ensured proper distribution. Campbell University Campus Recreation, Intramural Supervisor (Buies Creek, NC) Fall 2015-present. Supervise approximately 50 officials and scorekeepers across every intramural sport. Ensure playing environment meets and exceeds safety expectations. Provide mediation surrounding any participant protest. Southeastern Trust School, Student Assistant (Buies Creek, NC) June 3-10 2016. Selected as one of three students to assist with operating and advising the Southeastern Trust School. Joined over 100 bankers in classroom style lectures regarding basic trust and wealth principles. Networked with trust professionals across the industry. The Carolina Golf and Country Club, Pro Shop Associate (Grandy, NC), May 2016 – May 2017 (seasonal). Reconciled cash receipts to daily sales of up to \$12,000 using proprietary software. Evaluated, tagged, and replenished merchandise inventory. Managed tee sheets maximizing daily course profitability. SeaWorld Parks & Entertainment, Culinary Crew Member (Orlando, FL), May-August 2015. Managed cash and credit transactions. Ensured quality of goods sold. Maximized customer dining experience.

# EXTRACURRICULAR ACTIVITIES

Southeastern Trust School Student Assistant, Campbell University Campus Recreation Supervisor and participant, Benson Baptist Woven College Ministry member and volunteer.

# Keyana Holman-Drone



#### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2020; GPA: 3.034. Scott-Ellis Scholarship, Administrative On-Campus Housing Scholarship, Lettie Pate Whitehead Foundation Scholarship.

#### WORK EXPERIENCE

Kernersville YMCA Back Desk Receptionist, NC, Kernersville, May 2017-August 2017 responsibilities included checking members into the facility and informing members on the latest information about the facility. Managed liability waivers with non-members and members associated with a different YMCA. Other duties include overseer of the concessions. Cheddar's Scratch Kitchen Hostess and Busser, Jacksonville, NC, April 2014-August 2014. Responsibilities and duties as a hostess involved

customer service and organizing materials for guests. As a busser, providing a clean environment for guests to eat.

### EXTRACURRICULAR ACTIVITIES

Volunteered in St. Paul United Methodist Church Food Pantry and Spiritual Life Freshman Move In Day.

# **Noah Holt**



#### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust & Wealth Management, Minor in Financial Planning. Expected Date of Graduation: May 2020. Presidential Scholarship and Scott and Chloe Avery Endowed Scholarship.

### WORK EXPERIENCE

Casey's Catering and Florist, 2012-2014, scheduled appointments and assisted with service for catering events and planned routes for delivery. T-Cats Lawn Care, 2011-2015, provided residential and commercial grounds keeping services, provided regular maintenance for equipment. American Red Cross Blood Drive, 2013-2015, blood drive coordinator, set up equipment for blood drive, organized donors and American Red Cross staff.

### **EXTRACURRICULAR ACTIVITIES**

Kappa Alpha Order Brotherhood Chairmen, Intramural Basketball.

# Ian Ikner



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation is May 2019

### WORK EXPERIENCE

Palace Pointe, Roxboro, NC, March 2015-January 2016, Pin Chaser/Cashier. Duties consisted of maintaining conditions of bowling lanes, operating and problem solving of bowling lane machines, operating oiling machines on lanes, and assisting team members with daily tasks including serving customers and place efficiency. improving business Eaton Corporation, Roxboro, NC, January 2015-June 2015, Administrative Intern. Duties consisted of Completing small projects to make manufacturing more efficient, provide co-workers with assistance at completing tasks, created flyers for work place events, Update machine procedures and products using excel and word.

# EXTRACURRICULAR ACTIVITIES

Volunteered at Murdoch Developmental Center; Urban Ministries of Durham; Ronald McDonald House of Durham; Food Bank of North Carolina; Math Tutor; DOOR Network Miami and Chicago. Past member and volunteer of Handbell Choir and Youth Choir at Temple Baptist Church, Durham, NC.

# **Justin Johnson**



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning.. Expected date of graduation: May 2020; GPA: 3.143; Presidential Transfer Scholarship

### WORK EXPEREINCE

Dick's Sporting Goods, Lodge/Golf Team Member, (August 2015-August 2017). Duties included performing background checks using NICS E-Check system, completing and filing paperwork to standards of the Bureau of Alcohol, Tobacco, and Firearms; performing services for guns, fishing reels, baseball gloves, golf clubs, and archery equipment; providing excellent customer service. As an occasional member of the freight team, I processed and sorted incoming freight for all departments and ensured that all merchandise was secured to merchandise exposure standards. This position presented me with the

opportunity to greatly increase my communication and interpersonal skills through interaction with customers and other associates.

# EXTRACURRICULAR ACTIVITIES

Youth group volunteer and active member at Garner Free Will Baptist Church; Family Group Leader at Student Life Camp (Summers 2015-2016); Volunteer at With Love From Jesus (Summer 2015)

# Sarai Jordan



#### **EDUCATION**

Campbell University. BBA in Trust and Wealth Management, Minor in Financial Planning. Expected Date of Graduation: May 2020. Presidential Scholarship, Administrative Scholarship, Teague, Inez Crowder and Charles Houston Scholarship, Dr Ernest Paskel Sauls Business Scholarship, Hale, G Fred Memorial Business Scholarship.

### WORK EXPERIENCE

Campbell University Resident Assistant, August 2017 – Current. Responsibilities include supervising the residence hall, responding to all requests and emergencies during duty hours. Receive and promptly process requests for maintenance repairs and custodial needs received from residents. Organize and implement programs for residents that enhance the social. educational, community, and personal development of residents. HWY 55 Burgers, Shakes, and Fries Shift Lead Waitress, Shallotte, NC,

November 2015 - August 2017. Effectively counted and submitted daily reports. Trained new waitresses on guest service expectations, safety procedures, proper food handling, and restaurant protocols. Monitored dining room to ensure optimal guest experience. Worked with individual servers to improve performance. Answered customer inquiries and resolve issues promptly. Scheduled wait staff, and approved time off as needed. Assisted guests with making menu choices in an informative and helpful fashion. Appropriately suggested additional items to customers to increase restaurant sales. Effectively communicated with kitchen staff regarding customer allergies, dietary needs, and other special requests. Regularly checked on guests to ensure satisfaction with each food course and beverages. Consistently adhered to quality expectations and standards. Campbell University Lobby Attendant, September 2016 - April 2017. Maintained order in resident lobbies. Completed and Organized check in paperwork. Reported to resident staff about complications. Port City Java Shift Lead Barista, Leland, NC, June 2013 - June 2016. Trained new employees on guest service and expectations, safety procedures, and proper food handling. Answered questions about menu selections and made recommendations when requested. Accurately recorded orders and collaborated with team members to serve food and beverages that exceeded guests' expectations. Skillfully anticipated and addressed guests' service needs. Answered customer inquiries and resolve issues promptly. Managed closing duties, including restocking items and reconciliation of the cash drawer.

# EXTRACURRICULAR ACTIVITIES

Campbell University Orientation Leader

# **Justin Kemmerlin**



#### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, BBA in Accounting, Minor in Financial Planning: Expected date of graduation: December 2019; GPA: 3.441. Major GPA: 3.272. Dean's List, Presidential Scholarship, Out of State Scholarship, Southeastern Trust School Trust Management Scholarship.

#### WORK EXPERIENCE

Harris Teeter, Overnight Stocker (Holly Springs, NC), July 2017-Present. Perform stocking of grocery store shelves overnight three nights a week. Ensure that the store is presentable to the highest standard for business the next morning. United States Army, Chinook Helicopter Mechanic (South Korea and Colorado Springs, CO), February 2011-July 2015. Conducted various forms of maintenance on Chinook helicopters in a military setting. Organized and lead maintenance tasks on Chinooks such as corrosive inspections,

scheduled and unscheduled maintenance. Took part in relief efforts 4th Combat Aviation Brigade took part in during the 2013 Black Forest wildfires and Boulder, CO floods. Assisted platoon sergeant in administrative tasks including coordinating mission and personnel decisions with company and battalion leaders and representatives. Bi-Lo, Customer Service Representative/ Bookkeeper (Chapin, SC). August 2005- January 2011. Assisted customers who had questions or concerns about pricing and customer service. Processed check cashing, Western Unions, money orders, bill payments, as well as cash pickup and drop-off with Brinks on a daily basis. Conducted twice-daily till audits, opening and closing of tills and customer service center, and exchange of currency. Lead the front end of the store along with the Front End manager and managed breaks during the day for front end employees.

# EXTRACURRICULAR ACTIVITIES

Business School Student Success leader, Academic Coach, Student Veterans Club, Participant in Institute for Humane Studies Colloquium, Cheerleader for Campbell University 2015-2017, Volunteer Summer Freshman Orientation 2016-2017

# **Nicholas Koury**



#### **EDUCATION**

University, Campbell Master of **Business** Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2020; GPA: 3.250. Southeastern Trust School Trust Management Scholarship; Out of State Resident Scholarship; Administrative On Campus Housing Scholarship; Scott-Ellis Scholarship.

### WORK EXPERIENCE

Gander Mountain Sales Associate, Firearms, Hunting, and Outdoors Specialist (May 2017-August 2017). Proficient in systems E-TRACK and E4473 though the FBI database NICS. Provided in-depth knowledge to customers about form 4473 Helped advise customers to the best product for their needs and requirements. Provided the necessary background information and expertise on extensive inventory needed to help customers make decisions. Kept store at a high level of

cleanliness at all times to promote a positive experience. Provided exceptional in-store customer service and over the phone. Restocked and helped maintain inventory. Koury Insurance Agency General Assistant (January 2012-January 2017). Redesigned and refinished office to a updated, modern look. Serviced office through general maintenance and housekeeping. Renovated several different parts of office space. Filed and pulled accounts for Brokers. Assisted office in transfer to new hardware. Koury's Decks, owner (May 2012-July 2016). Provided customers with advice and opinions as to work needed to be performed. Prepared quotes and negotiated price with customers and suppliers. Cleaned, washed, repaired, sanded, and stained decks. Placed existing furniture back on deck to present new deck to customer.

### EXTRACURRICULAR ACTIVITIES

President of Kappa Sigma Fraternity-Sigma Phi Chapter (2017-2018), President of The Wesley Fellowship (2016-2017), CAB homecoming committee board member (2016), CAB spring fling committee board member (2016), Phi Eta Sigma National Academic Honors Society, Eagle Scout, Order of the Arrow member, Threetime national champion trap shooter with numerous local, regional, and state championships.

# **Morgan Larner**



#### **EDUCATION**

Campbell University, Masters of Business Administration (proposed applicant), BBA in Trust and Wealth Management. Expected date of graduation: May 2020; GPA: 3.825. President's List, Dean's List, Phi Eta Sigma Honor Society, Presidential Scholarship, G. Fred Hale Memorial Scholarship, Marvin Drake Johnson Trust Management Scholarship, Southeastern Trust School Trust Management Scholarship, Built Ford Ford Tough Scholarship.

### WORK EXPERIENCE

Cousin Couture (Fuquay-Varina, NC), Lead Sales Associate; June 2015-Present. Duties consist of performing accounts receivable responsibilities including evaluating client's needs, preparing and sending out invoices, and colleting and allocating payments. Manage and project inventory on a daily basis. Use visual marketing to build to boost client base. Establish and maintain a client base. Use

objectivity in one-on-one sale client relationship. Exemplify integrity in the workplace to clients and coworkers. Coordinate meetings including training sessions and store development workshops. Manage a crew of 3-8 regularly when manager is not present. Office of First Year Experience (Campbell University), Academic Coach: August 2016-May 2017. Mentored 2-6, normally first year students, through regular coaching appointments. Kept constant record of student progression through worksheets and data tables. Assisted with "Coaching in the Classroom" initiatives to help advance student's learning abilities within a classroom environment. Worked with other on-campus facilities to give first-year students a well-rounded experience.

### EXTRACURRICUALR ACTIVITIES

Alpha Delta Pi Founding Member, Operation Christmas Child, Volunteering at Ronald McDonald House Charities at Durham, Public Speaking, Campus Kitchen at Campbell University, Volunteering with local Special Needs children

# Samantha Lowder



#### EDUCATION

University, Master Campbell in **Business** Administration, BBA Trust Wealth in and Management, Minor in Finance. Expected date of graduation is May 2019. GPA: 3.77. Dean's List. Scott-Ellis Scholarship, Dr. Ernest Paskel Sauls Business Scholarship, Edith C and Raymond L Jr. Mulkey Scholarship, Southeastern Trust School Trust Management Scholarship, Mary Paschal Trust Scholarship.

#### WORK EXPERIENCE

BB&T Wealth Division, Winston-Salem, May 2017-August 2017. Intern for Murray Myers, Wealth Service and Sales Director. Assisted Wealth team members throughout BB&T footprint with multiple tasks including client meetings and projects. Observed each role and learned about the clients holistic bank relationship. Completed many projects including Account Reviews, updating internal

surveys for Wealth Client Specialist, created a report of the overall BB&T Wealth line of business, and research on the impact of client age on client base. Victoria's Secret, Concord, North Carolina, Seasonal Sales Associate, Summer 2016. Promoted the brand and educated clients on new products to maximize sales. Cross sold Victoria's Secret credit cards to clients. Operated as a core team member to meet and exceed daily sales goals. Reviewed inventory and created sales displays to market new products. Replenish shelves with merchandise. Wayside Family Restaurant, Oakboro, North Carolina, Server, April 2012 - December 2015. Greet and offer assistance to customers. Reconcile cash and credit to sales. Provided excellent customer service to maximize dining experience.

### EXTRACURRICULAR ACTIVITIES

Lundy Fetterman School of Business Student Worker, Gilbert T. Stephenson Trust Club, Phi Eta Sigma National Honor Society

# **Parker Lucas**



#### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management Pre-Law, Minor in Financial Planning; Expected graduation date: May 2020; GPA: 3.943; President's List, Dean's List, Scott-Ellis Transfer Sauls, Dr. Ernest Paskel Business Scholarship. Scholarship, Federated Investors Incorporated Trust Scholarship, Southeastern Trust School Trust Management Scholarship, Campbell University Administration Award/Legacy Award;

### WORK EXPERIENCE

Lucas & Davis, P.A, Summer Employee (2016, 2017), duties consisted of attending attorney's trials, organizing client files, issuing receipts for client payment, scheduling appointments, answering telephone calls, delivering deeds to the register of deeds office; Southeastern Trust School, Student Assistant (2017), duties consisted of helping navigate bankers around campus, organizing classroom material for

attendees, completing errands for bankers' specific needs; Campbell University Freshmen Orientation, Volunteer (2017), duties consisted of advising future Campbell students and parents about Campbell's Business School; Reecey Cup Memorial Softball Tournament, Volunteer (2011-2016), duties consisted of managing money from concession sales and tournament entry, selling T-shirts and collecting point-of-sale payment; Boys & Girls Club of Wilmington, Volunteer (2015), duties consisted of tutoring children, playing games with children, serving lunch and dinner to children

# EXTRACURRICULAR ACTIVITIES

Business School Student Success Team, Mock Trial Club, Intramural Sports

# **Matthew Massengill**



#### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning; Expected date of graduation: May 2020; Major GPA: 4.0. Scott-Ellis Scholarship, Billie Carrol Litton Clark Scholarship.

### WORK EXPIERENCE

Campbell University, Campus Recreation Intramural Supervisor, August 2016-Present; Required to set up and break down of all facilities used during competitions. Registered students and checked players in for games. Helped the sport officials with all questions and concerns about rule interpretations. Assisted with coordination of state flag football tournament hosted on campus. Applied general first aid when needed (CPR/AED Certified). Led officials training for soccer and evaluated officials throughout the season. Soccer Official, USSF, January 2015-

Present, Traveled to many cities and states to officiate youth soccer tournaments. Handled situations alongside other officials from across the state. Maintained peace and order among fans, players, coaches and other officials. North Carolina Baptist Assembly at Fort Caswell, Youth Camp Counselor, June 2017-August, 2017. Worked closely with a team of counselors to ensure a safe and fun environment for over 90 campers each day. Met with parents and guardians if situations called for a meeting. Assisted in teaching and applying knowledge of environmental education. Led devotions and daily lessons for over 20 campers. North Carolina Baptist State Convention at Fort Caswell, Guest Services, June 2016-August 2016. Inspected facilities before and after Church groups lodged. Checked churches in and out of facilities on a weekly basis. Acted as security at night for the whole campus. Responded to medical emergencies when needed.

# EXTRACURRICULAR ACTIVITES

Intramural Sports (Volleyball, Basketball, Soccer), Investment Club

# **Tia Moore**



### **EDUCATION**

Campbell University, B.B.A. in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation is May 2019. GPA: 3.469. Dean's List. Campbell University Presidential Scholarship. Dr. Ernest Paskel Sauls Business Scholarship. Grubb Family Scholarship. Bank of America School of Business Trust Scholarship.

### WORK EXPERIENCE

U. S. Trust Company of Delaware Bank of America Private Wealth Management, GWIM Summer Analyst (Wilmington, DE), June-August 2017. Assisted senior and junior trust officers with the administration of trust fund accounts. Learned policy and procedures for trust administration, compliance, the process of booking and removing assets, documenting decisions in discretionary accounts, components of a trust agreement and how to read a trust agreement. Gained experience working with financial computing systems.

Completed a mass imaging and upload project of reference materials. Created a mass spreadsheet for a company-wide analysis of flat fee accounts, organized by individual trust officer. Gave a presentation to the USTDE team about the networking opportunities provided by the company.

### EXTRACURRICULAR ACTIVITIES

Lundy- Fetterman School of Business Student Mentor, Resident Assistant, Student Success Writing Coach, Campbell University Gospel Choir, Baptist Fellowship of Angier Youth Tutoring Program, LFSB Finance and Investment Club, Phi Eta Sigma National Honor Society.

# **Andrew Morgan**



#### **EDUCATION**

Master University, Campbell of **Business** Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2020; GPA: 3.657. President's List, Dean's List, Scott-Ellis Transfer Scholarship, Men's Wrestling Scholarship, Stephenson, Grace White, & Gilbert Thomas Scholarship.

### WORK EXPERIENCE

Assistant wrestling coach and summer camp administrator for Wrestling Prep (Sacramento, CA), June – August 2015-2017. Led wrestling practice sessions for over 60 wrestlers per week, over 5 weeks. Organized day to day schedules for wrestlers and living arrangements for campers. Prepared marketing materials including self-produced interview videos for social media. Coordinated the logistics and led the successful close out of the camp facility and summer

residence. Answered and dealt with questions from parents concerning their children's week stay at camp. Worked with the resident staff of the camp's location to ensure we abided all rules that were put in place. MVP Protech, Fountain Valley, CA, 2012-2017, property management and carpenter assistant. Painted a wide range of different objects and houses. Cleaned windows on large scale projects. Performed household yardwork.

### EXTRACURRICULAR ACTIVITIES

Campbell University Varsity Men's Wrestling. Coached Fountain Valley Wrestling Kids Club

# **Mary Rosalyn Naylor**



#### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management Pre-Law, Minor in Financial Planning: Expected date of graduation: May 2019; Overall GPA: 4.0. President's List, Presidential Scholarship, J Hunter & Mabel C Strickland Memorial Scholarship, Sue Worthington & Garland Wayne Tuton Scholarship, Salutatorian Scholarship.

#### WORK EXPERIENCE

Main Street Dance, Dance Teacher and Receptionist, 2014-present. Following a syllabus to create unique lesson plans. Teaching correct French terminology and meaning. Handling tuition accounts. Managing a classroom of 8-15 students at a time, ages 4-9, using a balance of discipline and encouragement. Choreographing dances for multiple classes in two shows throughout the year. Giving critiques and individual attention to each student. Assessing each student in a class and tailoring lesson plans so that the

entire class will advance. Communicating expectations for discipline and conduct. Communicating with parents and other teachers. Acting as a mentor and role model. Campbell University Student Success, Accounting Tutor, 2017-present. Working with diverse students at different levels and helping each one understand in a different way. Logging student hours and sending reports to professors. Working independently to teach and review material in a variety of learning styles. Communicating efficiently with all different types of students. Dance Machine Productions, Stage Manager, 2017-present. Managing a stage area. Communicating with dance teachers and dancer. Managing title holders of a variety of ages. Keeping the competition on schedule. Announcing routine names and numbers on a microphone, and making general house announcements, to keep the audience and participants informed. Scheduling breaks and prop changes strategically to keep the competition running smoothly. Making sure dancers adhere to safety rules and regulations backstage. Jennifer Kirby Fincher, PLLC, Intern, May 2016-July 2016. Scanned, documented, and organized client files. Prepared new client files. Answered phones and directed calls to the correct contact within the office. Wrote letters to send with deeds and other documents to clients. Learned how to properly write wills for individuals and bylaws for a nonprofit organization. Prepared power of attorney forms. Attended closings and court proceedings with the attorney. Pulled relevant documents for each property for tax and chain of title purposes. Read and extracted information from contracts. Prepared final title options.

# EXTRACURRICULAR ACTIVITIES

Campbell University Dance Team Member, 2015-2017. National Novel Writing Month Winner, 2014, 2016, Camp 2016.

# **Skyler O'Connor**



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2019. Overall GPA: 3.776. Presidents List, Deans List, Presidential Scholarship, Valedictorian Scholarship.

### WORK EXPERIENCE

Campbell University, Kappa Alpha Order Treasurer, November 2016-April 2017. Managed and oversaw an \$18,000 budget, allocated funds to various committees, implemented a more effective collection process, and created a new budget for the semester. Campbell University, Kappa Alpha Order chairman of Prudential Committee, November 2016-April 2017. Organized and coordinated meetings with other committee chairs, reviewed budget allocations, and reallocated funds to higher value committee activities. Campbell University, Paw Love Organization Volunteer, October 2016. Supervised crowd control, administered waivers to

participants, and assisted in event setup. Johnston Memorial Hospital, medical internship, December 2014. Assisted and observed a physician, a cardiologist, an ultrasound technician, and shadowed in the ER. Neuse Charter School, Special Olympics volunteer, March 2014. Distributed tickets, operated gate sales, and presented medals to participants.

# EXTRACURRICULAR ACTIVITIES

Kappa Alpha Order, Pre-Med Allied Health Honor Society, Adam Smith Club, Phi Eta Sigma National Honor Society, Finance and Investment Club, Gilbert T. Stephenson Trust Club, Business Leadership of Tomorrow, LinkedIn Finance Club, LinkedIn Financial Services Regulations.

# **Ashley Pallang**



### EDUCATION

Campbell University, Master in Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2019; Major GPA: 3.75, Overall GPA: 3.113. Dean's List. Scott Ellis Scholarship. Southeastern Trust School Trust Management Endowed Scholarship. Track and Field Athletic and Book Scholarship.

### WORK EXPERIENCE

National Advisors Trust, June 2017- August 2017. Intern for Robert (Bob) Swift, Jr., Chief Fiduciary Officer. Assisted trust officers with reviewing and analyzing accounts to ensure ongoing proper administration. Worked along and learned the roles of other departments to finish different projects. Read and interpreted different documents to assist in the daily operations of the company. Engaged in multiple team projects designed to advance account

administration. Alternative Dispute Resolution Center, Summer 2016. Wilmington, North Carolina; Mediation Volunteer, Prepared clients and related parties for mediation proceedings. Burney, Burney & Jones, PLLC, Summer 2015. Wilmington, North Carolina; Administrative Intern, filed motions and other legal documents at County Court House, supported two attorneys in daily court-related activities, created data bases for information management utilizing Excel, Promoted into the permanent position upon the departure of the existing office manager.

P.T.'s Olde Fashioned Grille, June 2012 to Present. Wilmington, North Carolina; Hospitality and Prep Person, Greet and assist patrons, Reconcile cash and credit to receipts daily, Collaborate with team members to provide excellent dining experience for all customers.

# EXTRACURRICULAR ACTIVITIES

Campbell Athletics Department Student Worker. Manager of the Campbell University Men and Women's Track and Field Team. President of the Student Alumni Association. Secretary of the Adam Smith Club. Member of the Gilbert T. Stephenson Trust Club. Founding sister of the Alpha Delta Pi Sorority.

# **Donald Palmer**



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2019. GPA: 2.78. Campbell Grant.

### WORK EXPERIENCE

Six Sigma Yellow Belt: Process Enhancement Project, Buies Creek, NC, January 2017- May 2017 responsibilities focused on determining specific areas of John's Creek Dental Care's technological system that required improvement including revising and replacing an outdated and inefficient filing system with one much more productive. Assisted team members with idea development and process upgrades. Devised and initiated a new e-filing system within the business, Dentrix. Collaborated with senior level professionals such as a prior CEO, CFO, and COO of various facilities who performed the daily duties of revenue cycle management, budgeting, financial analysis, and

process improvement. YBOA Tournament Staff, Atlanta, GA, July 2016-17 handled tournament entry fees and transferred the earnings from check-in station to allocated representatives and management. Cooperated with fellow employees on station shifts and clock management. Provided a safe environment for coaches, teams, players, spectators, and referees. Chick-Fil-A, Atlanta, GA, Dec. 2014-March 2015 cash management specialist that handled cash exchanges between customer and employee. Completed customer's orders and delivered food in a timely manner while providing a homey and friendly environment. Assisted with inventory storage and quality update regulations. Performed weekly cleaning duties and collaborated with team members to accomplish weekly goals.

### EXTRACURRICULAR ACTIVITIES

Kappa Sigma Fraternity. Relay for Life. Operation Inasmuch. Buies Creek Fire Station Spaghetti Dinner Benefit. Military Heroes Golf Shootout

# **Cole Pauley**



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected to graduate in May of 2019. Recipient of the Campbell University Presidential Scholarship.

# WORK EXPERIENCE

Cracker Barrel Old Country Store; (2015-Current). Duties consist of ensuring quality customer service and satisfaction, executing managerial daily store operations, training new employees, and tracking store inventory while helping managers find new ways to help cut down on food costs. The managerial staff has asked me on multiple occasions to become a skill trainer, which is the highest rank a Cracker Barrel employee can achieve without becoming a manager, however with my heavy class schedule I have had to turn down their offers.

# EXTRACURRICULAR ACTIVITIES

Kappa Alpha Order (Offices held: Brotherhood Chairman, House Manager), Volunteer for Muscular Dystrophy Association, Operation Crimson Gift, Adopt a Highway Program, and Stop Child Trafficking Now.

# **Summer Rhodes**



#### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management/ Pre-Law, Minor in Financial Planning. Expected date of graduation is May 2019. Campbell University Pep Band Scholarship. Campbell University Presidential Scholarship.

### WORK EXPERIENCE

BI-LO, Wanyesville, NC, August 2014- Present responsibilities as a cashier, include performing customer service transactions, directing customers to their desired items throughout our store, and managing other front end associates. Responsibilities as a bookkeeper, include processing customer complaints, performing money orders and Western Unions, and performing safe audits. Responsibilities as a produce associate include quality assurance tests on all produce that come through the store, preparing cut fruit trays for customers and taking fruit orders. The Lagoalinda Inn, Lake Junaluska, NC, June 2012- August 2015

responsibilities included cleaning the guest rooms in the inn, gave guests directions and suggestions about the area, managed the inn and cabin making sure all parts of the establishment are running smoothly.

# EXTRACURRICULAR ACTIVITIES

Campbell University Pep Band, Mellophone Section Leader, Campbell University Wind Symphony, Bass Clarinet, Risk Management Coordinator Delta Phi Epsilon Sorority.

# Joel Rundle



#### **EDUCATION**

Campbell University, Masters of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2020; GPA: 3.324. Presidential Scholarship, Jerry M. And Betty Wallace Trust Scholarship, Sally Bendix and Aubrey T. Quakenbush Scholarship.

### WORK EXPERIENCE

Southern Water Gardens, (Raleigh, NC), March 2016-Present. Worked for a small Business, gaining strong customer interaction skills, on my feet problem solving ability, and a love for finding quick solutions for customers problems. Harris Teeter, (Raleigh, NC), January 2014-March 2016. Gained a knowledge of how to deal with a large range of people, learned how to approach new tasks, and passed on information to new employees while training them.

### EXTRACURRICULAR ACTIVITIES

Eagle Scout, Senate Page, Runners Camp Summer Camp Instructor. Hobbies include: Tennis, Hiking, Youth Group.

# Jack Ryan



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Proposed candidate for a Master in Business Administration. Expected date of graduation is May 2019. GPA: 2.91. Campbell University Athletic Scholarship.

### WORK EXPERIENCE

Modern Woodmen of America Intern, Cary, NC, June 2017 - August 2017 responsibilities included shadowing senior management to learn more about industry and the everyday operations. the Participated in putting together а wealth management plan for mock-clients and helped put together fraternal events that we then carried out with the company. Spoke with the top investment specialist and learned how he works with clients every day to help improve their portfolios.

# EXTRACURRICULAR ACTIVITIES

Campbell University Football Team. Team Captain. Freshman Mentor. Kappa Sigma Fraternity Brother.

# **Megan Sabatino**



### **EDUCATION**

Campbell University Master of Business Administration (Proposed Applicant), BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation May 2020; GPA: 3.35 Presidential Scholarship, Dr. Ernest Paskel Sauls Business Scholarship, Major Sam Byrd Trust Education Scholarship.

#### WORK EXPERIENCE

Advancement Phonathon Team Leader, Buies Creek, NC August 2017-Present. Responsibilities include building relationships with phonathon participants as well as alumni and overseeing the fundraising operations. Advancement Phonathon Team Member Buies Creek, NC August 2016- May 2017. Solicit donations from alumni for various projects. Build relationships with new contacts. Caller of the semester and caller with the highest amount of pledges for the year 2016-2017. Librarian Student Worker, Buies

Creek, NC August 2016-Present. Assist patron with research and media needs. Provide persistent information in response to phone inquires. Support the librarian as needed. Lowes Foods Service Representative/Personal Shopper, Raleigh, NC June 2014-Present. Responsibilities include greeted guests and provide customer service and information through guest services. Collaborate with upper management to provide highest quality of service to patrons. Provided guest service to online customers through phone inquires.

# EXTRACURRICULAR ACTIVITIES

Lundy Fetterman School of Business Admissions Ambassador, Campbell Activities Board Member, Sigma Alpha Omega Member, Mock Trials Club Member, Presidential Scholars Club Member.

# **Taylor Schmaltz**



#### **EDUCATION**

University, Campbell Master of **Business** Administration, BBA Wealth in Trust and Management, Minor in Financial Planning. Expected date of graduation: May 2019. Overall GPA 4.0, President's List 2016/2017, Campbell University Presidential Scholarship, Becky T. Kelly Trust Management Scholarship, Newkirk Family Trust Management Scholarship, Ned B. Ball Business Scholarship, Strickland Insurance Group Business Scholarship, Angel's Closet Charitable Ministries Private Scholarship, Alumni Referral Scholarship

### WORK EXPERIENCE

Campbell University School of Business (Buies Creek, NC), Admissions and Academic Support Graduate Assistant, August 2017 – Present. Support the Student Success Coordinator and assist the School of Business by maintaining excellent contact with prospective and accepted students, including social media engagement,

designing and monitoring email campaigns, individual email and phone call outreach. Organize and attend various Business School admission events including Visitation Days and Orientation, as well as other events sponsored by the Business School offices. Bolster recruiting efforts within the School of Business by seeking out recruiting opportunities. BlueSky Wealth Advisors (New Bern, NC), Advisory Intern, June 2017 - August 2017. Worked closely with multiple CFP® Professionals to develop comprehensive financial planning recommendations for capital needs, taxes, investments, insurance, and estate planning for clients all over the world worth between \$250,000 and \$6,000,000. Analyzed estate documents including trusts, wills, powers of attorney, and advance healthcare directives to determine quality, accuracy, and alignment with client wishes and situation. Developed Excel proficiency by creating spreadsheets from scratch to aid the presentation of recommendations, including a calculator comparing the advantages of paying off a mortgage early with those of investing the additional payment amount. Reviewed income tax returns and highlighted planning opportunities. Performed investment portfolio and client billing reviews, designed a compliance manual training PowerPoint for the advisors, and assisted advisors by preparing agendas and deliverables for and attending various client meetings. OneMain Financial (Roanoke Rapids, NC), Financial Intern, May 2016 - August 2016. Reduced payment delinquency through telephone contact, provided both secured and unsecured personal loans between \$1,500 and \$26,000 based on thorough analysis of credit and income, and assisted the branch manager with various organizational duties. Developed a book of business through direct solicitation and provided leads, and conducted customer verifications. Exceeded monthly unit and money (\$50,000) targets in July.

### EXTRACURRICULAR ACTIVITIES

BADM 200 Student Mentor; Campbell University Investing Club; Volunteer at Valley Community Church in Weldon, NC, and Manna Church; Campbell University Relay for Life; Campbell University Intramural Tennis and Soccer.

# **Grant D. Seger**



#### **EDUCATION**

Campbell University, Master of **Business** Administration, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May 2019, Overall GPA 3.774, President's Dean's List. Presidential List. Scholarship, Wells Fargo Undergraduate Trust and Wealth Management Scholarship, Marvin D Johnson Trust Management Scholarship, Strickland Insurance Group Business Scholarship, Dr. Ernest Paskel Sauls Scholarship.

#### WORK EXPERIENCE

Wells Fargo, Trust and Investment Management Trust Intern, Summer 2017. Worked on KYC projects, updated and entered data into SEI and used the system to verify documents and request, reviewed and updated account reviews assigned to me, researched documents on Filenet and Trust Gateway, created and submitted tasks assigned to me from team leads, manager, and team members (such as

account address changes, disbursement increases, monthly statement changes, monthly distributions, paying bills for clients) in Task Management Tool(TMT) and Trust Money Movement(TMM), worked on closing and continuing trust accounts and sending to the closing department, reviewed and advised on client discretionary requests, sent letters to clients requesting information or giving notice of approval or denial of requests, corresponded with field officers to determine authentication of requests and documents as well as worked with field office to help maintain accounts, worked with other intern and managers to plan, facilitate, and lead a team bonding experience for the end of the summer for both floors of co-workers. Campbell University, Southeastern Trust School, Student Assistant, June 2016. Helped the business school faculty in set up, greeting and tending to the needs of the participants, and general assistance during the sessions. Attended all learning sessions. YWAM Discipleship Training School, Student, January - June 2014. Five month Christian missions training and outreach school program. Travelled to and lived in New Zealand and South Korea for five consecutive months doing ministry work such as street evangelism, children's home general assistance, speaking in public schools, and helping local churches with projects. Developed leadership and team building skills in class and in the mission field.

### EXTRACURRICULAR ACTIVITIES

Business School Student Success Team Member, Phi Eta Sigma and Delta Mu Delta honor societies member, Dean's List and President's List recipient, Spring Fling Volunteer, Trust Club Member, Club Swim Team Member, Ignite and Lifegroup on-campus student ministry groups.

# **Daniel Smith**



### **EDUCATION**

Campbell University, Master in Business Administration (proposed applicant), BBA in Trust & Wealth Management Pre-Law, Minor in Financial Planning. Expected Date of Graduation: December 2020. Overall GPA: 3.051. Presidential Scholarship, T. Harry Gatton Trust Scholarship, Hope Scholarship, Mary Paschal Scholarship (Trust).

### WORK EXPERIENCE

The Good Son, Handyman/Construction work, May 2017 - July 2017. I worked with a group of men in which we built a boardwalk, power washed a pool deck and sidewalk, painted a large portion of a fence, fixed drywall, and painted the white lines at stop signs. Pike's Fish House, Food Runner, April 2016 - June 2016. I assisted servers at Pike's Fish House by running food to tables, refilling drinks when customers needed refills, swept the floors, cleaned tables, and helped do dishes.

# EXTRACURRICULAR ACTIVITIES

Campbell University Relay for Life, Attend FCA meetings, Campbell University Varsity Football.

# **Mary Catherine Starnes**



#### **EDUCATION**

Campbell University, Master of Business (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation is May 2020. GPA: 3.045. Scott-Ellis Scholarship (\$5,000 per semester). North Carolina **Baptist** Scholarship 2015-2017 (\$3,500 total). Administrative On Campus Housing Scholarship (\$1,000 per semester). Southeastern Trust School Trust Management Scholarship (\$500). North Carolina Need Scholarship (\$3.350). Based Alumni Referral Scholarship (\$250).

### WORK EXPERIENCE

Sky Ranch Camp Horn Creek, CO, Summer Support Staff, May 2017-August 2017. Responsibilities consisted of conducting financial business pertaining to the retail store; operated the retail store daily within the recreational center; worked with the Retail Manager of Sky Ranch to better our store financially to conduct

more sales; managed a recreational center for campers, families, and retreat members; demonstrated customer service and leadership skills when helping plan for groups to reserve the recreational center weekly; served as a leader to help educate children; performed laborious tasks to help the betterment of Sky Ranch Horn Creek, CO. North Carolina General Assembly, intern for Representative Bill Brawley, May 2016-August 2016. Served as a receptionist to the Representative; prepared emails, wrote constituent's letters, attended meetings; prepared paperwork for the biweekly Finance Committee; researched financial issues and tax law; conducted meetings with Lobbyist; attended the North Carolina General Assembly daily session. North Carolina General Assembly, intern for Senator Dan Soucek; prepared paperwork for the senator; prepared emails, wrote constituent's letters, attended meetings; attended the North Carolina General Assembly daily session.

# EXTRACURRICULAR ACTIVITIES

Trust Club, Campus Ministry Worship Band, Student Government Association Sophomore Class Representative, Student Government Association Academic's Committee Chairman, Student Government Association Junior Class Representative, Founding Sister of Alpha Delta Pi Sorority.

# **Collin Stewart**



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation: May of 2020; Overall GPA 3.909. Dean's List Fall 2015, Spring 2016, Fall 2017, Spring 2017; President's List Fall 2015, Spring 2016. Southern Conference Academic Honor Roll 2016 and 2017; Southern Conference Commissioner's Medal for Academic Excellence 2016 and 2017; Campbell University ROTC Sons of the American Revolution Leadership Award; Campbell University President's Scholarship; Becky T Kelly Trust Management Scholarship; William Solomon Terrell Scholarship; Men's Wrestling Athletic Scholarship; James W Narron and C Gray Johnsey Trust Scholarship; Strickland Insurance Group Business Scholarship; Billy A. and Hilda M. Small Scholarship.

### WORK EXPERIENCE

ROTC Class Leader; Campbell University Athletics Campbell Wrestling Camps (2016) Responsible for handling student athlete registration and funds associated with the camp athletic gear store. Identified by coaches as an exemplary student athlete, tasked to work the most camp sessions of any underclassman. Charlotte Area non-profit youth organization (2015-Current), responsibilities included contributing to the development and growth of a youth-based non-profit organization. Provided critical inputs to the development of new business processes and service offerings. Interacted with parents to provide insights around the challenges of effectively preparing for and balancing the demands of a collegiate studentathlete. Led instructional sessions, large group, small group, and one-on-one, with a focus on the efficiency and effectiveness of the program's activities while supporting the mission and intended outcomes of the organization. Mentored youth members on balancing immediate and future athletic and academic goals.

# EXTRACURRICULAR ACTIVITIES

Campbell University Varsity Men's Wrestling; Volunteered with the wrestling team in community clean-up and support efforts (2015-2017); Campbell University ROTC Cadet/Candidate for United States Army Commissioned Officer; Volunteered in support of the Tim Tebow Foundation Night to Shine event (2017); Volunteer wrestling coach and mentor, Amateur Athletic Union (AAU) Darkhorse Wrestling Club, Charlotte, NC (2015-Current).

# Victoria Stotz



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management Pre-Law, Minor in Financial Planning. Expected date of graduation: December 2018; Overall GPA: 3.647; Major GPA: 3.500. Johnston Community College, Associate of Arts Degree (Honors), May 2016. Dean's List, Phi Eta Sigma Honor Society, Presidential Scholarship, Lettie Pate Whitehead Direct Aid Scholarship, Caton A. & Linda Shermer Business Scholarship, Mary Paschal Trust Scholarship, Central Johnston Rotary Scholarship.

# WORK EXPERIENCE

Stotz Solutions LLC, Administrative Assistant (January 2013-November 2016). Duties included faxing, scanning, and copying highly confidential documents. Coordinated client services with payer source. Developed, organized, and maintained manual filing system. Managed administrative processes, systems, and tasks. Handled case information in a professional

and confidential manner. Campbell University, Orientation Leader Volunteer (March 2017-July 2017). Worked in conjunction with Admissions Team. Provided customer service to students, parents, and guests. Attended training sessions. Collaborated with fellow orientation and team leaders.

# EXTRACURRICULAR ACTIVITIES

Lundy Fetterman School of Business Student Mentor, Treasurer for Females Associated with Business Club, Parliamentarian for Gilbert T. Stephenson Trust Club, Campus Activities Board Formals Committee Member, Campbell Collegiate Singer group member, Campbell University's Fall Production of Legally Blonde the Musical cast member, Freshman Move-In Day volunteer, Camel 101– "Where Are My Classes?" volunteer

# **Dylan Sugg**



### **EDUCATION**

Campbell University, Masters of Business Administration (proposed applicant), BBA in Trust & Wealth Management, and Minor in Financial Planning. Expected Date of Graduation: May 2019. Overall GPA: 3.000. Campbell University Presidential Scholarship.

### WORK EXPERIENCE

Poor Boys Inc. Landscaper, June 2016 – August 2016. Acted as an assistant to the foreman, had the responsibility of driving work trucks between jobs, worked with others to finish a job efficiently, and communicated with customers to help cater to their needs. Heavy Duty Truck, Assistant Diesel Mechanic, June 2015 – August 2015. Assisted on the floor with diesel truck repairs, performed part inventory every month, answered the phone and also filed miscellaneous paper work, also catered to the house keeping duties. Ruby Tuesday, Server,

October 2016 - current. Worked in an orderly, efficient, and timely manner under pressure while retaining a friendly stature to customers, skillfully anticipated and addressed guests' questions when asked, accurately recorded orders and worked well with my team members to serve meals that exceeded guests' expectations.

# EXTRACURRICULAR ACTIVITIES

Trust Club, Kappa Sigma Fraternity Brother, Campbell Outdoors Club (2014-2015).

# **Trevor Thornton**



#### **EDUCATION**

University, Campbell Master of **Business** Administration with intended concentration in Financial Services. BBA in Trust and Wealth Management, , Minor in Financial Planning. Expected date of graduation is May 2019. Cumulative GPA: 3.138. Major GPA: 3.400. Campbell University Presidential Scholarship. Thomas Lynch Endowed Southeastern Trust School Scholarship. Trust Management Endowed Scholarship.

#### WORK EXPERIENCE

Wells Fargo, Winston-Salem, NC, FMS Personal Trust Administration Center-Serviced Intern, June 2017 – August 2017. Duties included performing administrative account reviews, new account checklists and reviews, money movements, discretionary distributions, managing and reviewing account and client information, and closing accounts. Tasks also consisted of corresponding with the team's respective

field partners to solve issues and meet client goals, work alongside experienced Trust Administrators to resolve dilemmas, and effectively communicate with outside counsel to accomplish tasks. Additionally, opportunities were presented and taken for shadowing team members from various groups such as IRA and ILIT management, Custody, Portfolio management, Real Estate management, and Estate Settlement. Time was also spent shadowing and observing various field partners such as Financial Advisors, Fiduciary Advisory Specialists, and Investment Strategists. Stickboy Bread Co., Fuquay-Varina, NC, Barista/Front Counter Sales Associate, January 2017 – present. Responsibilities include, educating, serving, and assisting customers with bread, pastry, and cake orders, filling special orders and custom cake orders, managing and handling cash and various transactions, and maintaining store cleanliness and order. Starbucks Coffee Company, Cary, NC, Shift Supervisor, June 2014 to September 2016. Responsibilities include managing and overseeing daily store operations, working alongside 3 other supervisors and over 15 baristas, properly managing cash, inventory, and other store assets, setting short and long term goals for the store, and utilizing problem solving skills to meet long term goals. Duties also include maintaining efficiency, cleanliness, and overall morale of the employee base, ensuring that customers' needs are always met, resolving and preventing employee conflicts and employee-customer conflicts, and properly enforcing and maintaining Starbucks Co. policy in all matters. Further responsibilities include, maintaining function of machinery (espresso, brewers), creating an aesthetically welcoming atmosphere for customers, and efficiently promoting new products in order to grow store sales and transaction statistics. Colonial Baptist Church, Cary, NC, College Ministry Intern, February 2015 to October 2015. Duties included event planning and promotion, working with a team to create and execute ideas

for new events, budgeted for specific events as well as specific seasons, and managed assets of Colonial Baptist Church, as they were needed. Also worked as a sound and lighting tech for Sunday morning services, communicated lighting and sound directions with the tech team, and coordinated with other church ministries throughout employment. LMHT Associates, Durham, NC, Office Administrator, summers 2012 and 2013. Established a new filing system for past jobs and clients, digitized old documents and drawings, streamlined packaging and shipping of documents and drawings, and printed, packaged, and shipped important drawings and documents to clients. Also oversaw approval of documents by head engineers and architects.

# EXTRACURRICULAR ACTIVITIES

Guitarist in Jazz Ensemble and Basketball Band as part of Campbell University Instrumental Bands. Member of Campbell University Trust Club, Grade leader for Middle School boys at Colonial Baptist Church. Leader for College Ministry at Colonial Baptist Church. Management member of the launch team for the CU Student Investment Program.

# Abigail Wadman



### **EDUCATION**

Campbell University, BBA in Trust and Wealth Management, Minor in Financial Planning: Expected date of graduation: May 2019; GPA: 3.184. Scott-Ellis Scholarship, Southeastern Trust School Trust Management Scholarship, Mamie Victoria Luther Scholarship, Administrative on Campus Housing Scholarship, Out of State Resident Scholarship.

### WORK EXPERIENCE

Central CT Internal Medicine: Anthony Ciardella MD office assistant, Southington, CT, June 2016-Present, responsibilities included working closely with office manager and medical assistant to assist in daily operations. Authenticated client's medical information via telephone including but not limited to appointment information and specialists. Responsible for organizing client's internal medical records which includes filing medical reports and documents. Assisted medical staff with intake of patients and recording vitals such as

blood pressure, temperature, height, weight, and BMI. 24 Peace assistant, Cobalt, CT, May 2017-August 2017. Completed journal entries and bank reconciliations through recording financial information into QuickBooks software. BJ's Wholesale Club cashier/supervisor, Southington, CT, November 2013-January 2016. Oversaw and supervised team members on the front line of the club which included but not limited to opening and closing cash drawers, scheduling breaks, keeping lines moving, assisting with registers, voids, overrides, and handling all forms of payments. Trained new employees on front end procedures which included but not limited to safe cash handling, returns, processing credit cards, and loss prevention. Reviewed shelf products to ensure proper rotation, FIFO (first in, first out). Fancy Bagels, Server/Food Prep, Southington, CT, September 2012-Novemeber 2013, assisted in the training process of new employees. Promptly and accurately prepared customer orders while following all health and safety gridlines and regulations, insured customer satisfaction.

# EXTRACURRICULAR ACTIVITIES

Co Vice President of Marketing and Membership Affairs in Camel Crazies Club. Trust and Wealth Management Club participant.

# Jessica Watkins



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA in Trust and Wealth Management, Minor in Financial Planning. Expected date of graduation is May 2020. GPA: 3.0. Campbell Presidential Scholarship. Ball, Ned B Business Scholarship. Hale, G Fred Memorial Business Scholarship. Fetterman, Lewis M & Annabelle L Business #1 Scholarship. Scott, B C Memorial Scholarship.

### WORK EXPERIENCE

Lundy Fetterman School of Business BADM-100 mentor for the 2017-2018 academic year. Lead freshman students integrating into the Business School and provide them the guidance they need to be successful. Plan lectures for mentor group to further educate freshman on subjects talked about in class. Manage communication to the group to assign and grade class work. Manage class and group documents.

Wilson's Mills First Baptist Church Child Care Center, July 2014-August 2017. Prepared, organized, and planned educative lessons. Trained new employees to work and excel within different classes. Assisted and managed daily operations for management in their absence. Assisted in managing time sheets for employees. Responsible for the safety and well-being of children in classes. Applied first-aid whenever needed. Completed Six Sigma project, that helped a business become more successful by testing, then teaching the marketing skills needed to increase their customer engagement and profits. Increased customer engagement by 700%. Student Success Team, full 2016-2017 academic year. Worked closely with the Dean, professors, and the Student Success within the Business School. Worked within a group of students to develop a business plan, model, marketing ideas, competition analysis, etc. Publicly presented business plan to multiple settings of people. Chick-Fil-A, 2013-2015. Worked alongside the Marketing Manager and helped promote new marketing ideas within the store. Trained new employees to work and excel in various operations. Assisted in daily operations supporting management in their absence. Reconciled registers to receipts. Managed customer service.

# EXTRACURRICULAR ACTIVITIES

LFSB BADM-100 Mentor. Campbell Student Admissions Ambassador. Campbell University Student Success Team. Operation Inasmuch. Campbell University Relay for Life. Special Olympics. Participated in numerous community service projects like JoCo project, Meals on Wheels, community gardens, mission trips, etc. Had to lead groups to complete service tasks.

# Levi Wiggins



### **EDUCATION**

Campbell University, Master of Business Administration (proposed applicant), BBA Trust and Wealth Management, Minor in Financial Planning;. Expected date of graduation: May 2020.

# WORK EXPERIENCE

Assistant at Farmers Insurance Agency and was over food preparations at Zaxbys.

# EXTRACURRICULAR ACTIVITIES

Member of Student-Athlete Advisory Committees (SAAC) and also a member of the football team.

# **James Wilson**



#### **EDUCATION**

University, Campbell Masters of **Business** Administration (proposed applicant), BBA in Trust & Wealth Management, Minor in Financial Planning. Expected Date of Graduation: May 2020. Overall GPA: 3.806. Dean's List, The Southeastern Trust School Trust Management Scholarship, Florence McDonald Lee & Milton Owen Memorial Scholarship, Dr. Ernest Scholarship, Willis Paskel Sauls Business & Marguerite Gupton Scholarship, Florence McDonald Lee & Milton Owen Memorial Scholarship, Lewis M. and Annabelle L. Fetterman Business Scholarship.

### WORK EXPERIENCE

Matt Allen Farms, farm laborer, June 2015-Present. Assisted with loading grain into trailers, maintained tobacco plants and soy bean fields and processed tobacco. Pleasant Union Christian Church, volunteer, 2015-present. Serve as usher for services assisting congregants as needed and provided supervision and

activities for children during service. His Daily Bread Soup Kitchen, 2017-Present, volunteer. Set up tables and chairs, brought in and packaged food, and served food and drinks.

### EXTRACURRICULAR ACTIVITIES

Investment club, Phi Eta Sigma Honors Society, and Intramural basketball.

# **Alex Yarem**



### **EDUCATION**

Campbell University, Masters of Business Administration, BBA in Trust and Wealth Management Pre-Law. Minor in Financial Planning. Expected Date of Graduation: May 2019. Overall GPA: 3.65, Major GPA: 4.0 Dean's List. Big South Presidential Honor Roll. Presidential Scholarship. Gupton Willis & amp, Marguerite Scholarship. Sauls, Dr. Ernest Paskel Business Scholarship, Thomas Jack Lynch Scholarship.

### WORK EXPERIENCE

First Citizens Bank, Wealth Management Intern, May 2017-August 2017. Assisted in various initiatives for senior management and trust administrators with both the Institutional and Personal wealth teams. Assisted in administrative tasks such as creation of quarterly reviews for clients, creation of presentations, beta testing new software, reviewing fees and fee discounts for all

institutional clients, and internal audits. Gained proficiency with computer systems, including Trust Desk, Capital Base, OnBase, and Axis. Gained knowledge of various fiduciary services by meeting with professionals specializing in Private Banking, Estate Settlement, Wealth Strategy, Wealth Planning, Philanthropic, and Brokerage. Employee of Van Products Mobility, June 2014-August 2014, December 2014, 2015. Assisted in the updating the company website, audited current inventory for budgetary purposes of the next fiscal year, and upkeep and maintenance of vehicles on site.

### **EXTRACURRICULAR ACTIVITIES**

Campbell University Varsity Baseball. Student Athlete Advisory Committee representative for Campbell Baseball. Fundraiser and Volunteer for Miracle League of Cary and Smithfield. Student Athlete Freshman mentor at Campbell University. Volunteer at Crossroads Church

# **Charles Yates**



#### **EDUCATION**

Campbell University, BBA in Trust & Wealth Management, Minor in Financial Planning. Expected Date of Graduation May 2019. Scott-Ellis Scholarship, Campbell University Administration Award/ Legacy Award, Harnett County Resident Scholarship.

#### WORK EXPERIENCE

Yates Precision Metal Works Inc., Fabricator/ designer, 2014- Present. Analysis and interpretation of blueprints from engineers, Formed and welded various metals. Advised and instructed co-workers on efficient work processes. Northwest Harnett Volunteer Fire Department; Firefighter, 2015- Present. Responded to emergency calls, Taught fire safety skills to children in community. Specialized in Swift Water Operations. Baptist Grove Baptist Church; Volunteer, 2015-Present. Member of the grounds & maintenance committee, Serve as usher for services.

# EXTRACURRICULAR ACTIVITIES

Kappa Alpha Order Fraternity, Intramural Basketball